

#### **NAVI FINSERV LIMITED**

(A public limited company incorporated under the provisions of the Companies Act, 1956 and validly existing under the Companies Act, 2013)

CIN: U65923KA2012PLC062537; PAN: AAECC7456R; Date, and Place of Incorporation: February 14, 2012, Karnataka, Bengaluru, India.

RBI Registration Number: N- 02.00270

**Registered and Corporate Office**: Second Floor, Vaishnavi Tech Square, Iballur Village, Begur Hobli, Bengaluru - 560102, Karnataka, India.

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Particulars	Name	Telephone No.	Email
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Managing Director and Chief Executive Officer	Abhishek	080 45113400	secretarial@navi.com
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Promoter	Navi Technologies Limited	080 4630 6900	cs@navi.com

### **KEY INFORMATION DOCUMENT**

#### **KEY INFORMATION DOCUMENT DATED JUNE 16, 2025**

This Key Information Document is prepared in conformity with Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021 read with SEBI NCS Master Circular bearing the reference number SEBI/HO/DDHS/PoD1/P/CIR/2024/54 dated May 22, 2024, and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, in each case as amended / modified / supplemented from time to time.

KEY INFORMATION DOCUMENT FOR ISSUE BY WAY OF PRIVATE PLACEMENT ("ISSUE") OF UPTO 75,000 (SEVENTY FIVE THOUSAND) FULLY PAID, SENIOR, SECURED, RATED, LISTED, TRANSFERABLE, REDEEMABLE, NON-CONVERTIBLE DEBENTURES, EACH HAVING A FACE VALUE OF INR 10,000/- (INDIAN RUPEES TEN THOUSAND ONLY) AGGREGATING UP TO INR 75,00,00,000/- (INDIAN RUPEES SEVENTY FIVE CRORES ONLY) AND A GREEN SHOE OPTION TO RETAIN OVERSUBSCRIPTION OF UP TO 25,000 (TWENTY FIVE THOUSAND) FULLY PAID, SENIOR, SECURED, RATED, LISTED, TRANSFERABLE, REDEEMABLE, NON-CONVERTIBLE DEBENTURES, EACH HAVING A FACE VALUE OF INR 10,000/- (INDIAN RUPEES TEN THOUSAND ONLY) EACH AMOUNTING UPTO INR 25,00,00,000/- (INDIAN RUPEES TWENTY FIVE CRORES ONLY) IN TOTAL AGGREGATING UP TO INR 100,00,00,000/- (INDIAN RUPEES ONE HUNDRED CRORES ONLY), FOR CASH, AT PAR, IN DEMATERIALISED FORM, ON A PRIVATE PLACEMENT BASIS, HEREINAFTER REFERRED TO AS THE ("DEBENTURES") BY NAVI FINSERV LIMITED (THE "ISSUER").

Private & Confidential Date: June 16, 2025

**General Risk:** For taking an investment decision, the investors must rely on their own examination of the Issuer and the Issue including the risks involved. This Issue is being made on a private placement basis. The Debentures have not been recommended or approved by the Securities and Exchange Board of India ("**SEBI**") nor does SEBI guarantee the accuracy or adequacy of this document.

**Eligible Investor:** In terms of SEBI/HO/DDHS/PoD1/P/CIR/2024/54 dated May 22, 2024 ("**SEBI NCS Master Circular**") issued by SEBI, all qualified institutional buyers ("**QIBs**") and any non-QIB investors specifically authorized by the Issuer to participate in this Issue on the Electronic Book Provider ("**EBP**") Platform, are eligible to bid / invest / apply for this Issue. All investors are required to comply with the relevant regulations/ guidelines applicable to them for investing in the Debentures as per the norms approved by Government of India, Reserve Bank of India ("**RBI**"), SEBI or any other statutory body from time to time. This being a private placement Issue, the eligible investors who have been addressed through this communication directly, are only eligible to apply. Prior to making any investment in these Debentures, each investor should satisfy and assure itself that it is authorized and eligible to invest in these Debentures. The Issuer shall be under no obligation to verify the eligibility/authority of the investor to invest in these Debentures. Further, mere receipt of this Key Information Document by a person shall not be construed as any representation by the Issuer that such person is authorized to invest in these Debentures or eligible to subscribe to these Debentures. The current Issue is not being underwritten. For further details, please refer to Section IV (Summary of Terms) of this Key Information Document.

THIS ISSUE AND DISTRIBUTION OF THIS KEY INFORMATION DOCUMENT IS BEING MADE TO ELIGIBLE INVESTORS UNDER THE SEBI (ISSUE AND LISTING OF NON- CONVERTIBLE SECURITIES) REGULATIONS, 2021 ("SEBI NCS REGULATIONS") AND SECTIONS 42 AND 71 OF THE COMPANIES ACT, 2013 AND THE RULES FRAMED THEREUNDER. THIS KEY INFORMATION DOCUMENT IS PERSONAL TO EACH PROSPECTIVE INVESTOR AND DOES NOT CONSTITUTE AN OFFER OR INVITATION OR SOLICITATION OF AN OFFER TO THE PUBLIC OR TO ANY OTHER PROSPECTIVE INVESTOR OR CLASS OF INVESTORS WITHIN OR OUTSIDE INDIA OTHER THAN ELIGIBLE INVESTORS. SOLELY FOR THE PURPOSE OF ISSUANCE OF THE DEBENTURES, THE KEY INFORMATION DOCUMENT WILL BE UPLOADED ON THE EBP PLATFORM AND COULD BE RELIED UPON ONLY BY ELIGIBLE INVESTORS REGISTERED WITH THE EBP PLATFORM OF THE BSE. THIS KEY INFORMATION DOCUMENT DOES NOT CONSTITUTE AN OFFER OR INVITATION OR SOLICITATION OF AN OFFER TO THE PUBLIC, OR TO ANY OTHER PERSON OR CLASS OF INVESTORS, WITHIN OR OUTSIDE INDIA, OTHER THAN TO THE ELIGIBLE INVESTORS.

THIS KEY INFORMATION DOCUMENT IS NEITHER A PROSPECTUS NOR A STATEMENT IN LIEU OF PROSPECTUS AND SHOULD NOT BE CONSTRUED TO BE A PROSPECTUS AND/OR AN INVITATION TO THE PUBLIC FOR SUBSCRIPTION TO THE DEBENTURES OR ANY OTHER SECURITIES OF THE ISSUER. THIS KEY INFORMATION DOCUMENT IS INTENDED FOR PRIVATE USE MEANT SOLELY FOR ELIGIBLE INVESTORS, ON A PRIVATE PLACEMENT BASIS AND IS NOT AN OFFER TO THE PUBLIC OR TO ANY OTHER CLASS OF INVESTORS. THIS KEY INFORMATION DOCUMENT IS PERSONAL TO EACH PROSPECTIVE INVESTOR AND DOES NOT CONSTITUTE AN OFFER OR INVITATION OR SOLICITATION OF AN OFFER TO THE PUBLIC OR TO ANY OTHER PROSPECTIVE INVESTOR OR CLASS OF INVESTORS WITHIN OR OUTSIDE INDIA OTHER THAN THE PROSPECTIVE INVESTOR TO WHOM IT IS ISSUED.

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TRUSTEE TO THE DEBENTURE HOLDERS	REGISTRAR TO THE ISSUE	CREDIT RATING AGENCY	STATUTORY AUDITOR	MERCHANT BANKER
Catalyst Trusteeship Limited GDA House, First Floor, Plot No. 85, Bhusari Colony, (Right), Paud Road, Kothrud, Pune, Maharashtra - 411038, India Tel. Nos.: +91 22-49220555 E-Mail: ComplianceCTLM umbai@ctltrustee. com Contact person: Mr Umesh Salve Website: www.catalysttrust ee.com	NSDL Data Management Limited 4th Floor, Tower 3, One International Center, Senapati Bapat Marg, Prabhadevi, Mumbai - 400013, India Tel. Nos.: +91-22-4914 4700 Fax Nos.: +91-22-4914 2503 E-Mail: info_ndml@ns dl.com Contact person: Sachin Shinde Website: www.ndml.in	CRISIL  An S&P Global Company  Crisil Ratings Limited  Address: Crisil House, Central Avenue Hiranandani Business Park, Powai, Mumbai, Maharashtra - 400076, India Tel. Nos.: +91 22 3342 3000 Fax Nos.: +91 22 3342 3001 E-Mail: debtissue@crisil.co m Contact person: Nivedita Shibu Website: www.crisilratings.co m	Price Waterhouse LLP  Address: 5th Floor, Tower D, The Millenia, 1&2 Murphy Road, Ulsoor, Bengaluru 560008, Karnataka, India Tel. Nos.: + 91 80 4079 5000 Email: abdul.majeed@p wc.com Contact Person: A.J. Shaikh Firm Registration No.: 301112E/E30026 4 Peer review certificate no.: 015949 (A copy of the peer review certificate is attached as Annexure 8 of this Key Information Document)	Name: SKI Capital Services Limited Registration No.: INM000012768 Address: 718, Dr. Joshi Road, Karol Bagh, New Delhi – 110005, India Telephone Number: +91-11-4504602 6 Website: https://www.skic apital.net Email address: dcm@skicapital. net Contact person: Manick Wadhwa

Type of document: This Key Information Document is being issued in relation to the private placement issue of Debentures.

## **ISSUE SCHEDULE**\*

Date of Opening of the Issue	Date of Closing of the Issue	Pay-in-date	Deemed Date of Allotment
June 18, 2025	June 18, 2025	June 19, 2025	June 19, 2025

(\*) The Issuer reserves the right to change the issue schedule including the Deemed date of Allotment at its sole and absolute discretion without giving any reasons or prior notice. In the event of a change in the above issue schedule, the Issuer shall communicate the revised issue schedule to the investors.

#### **REISSUANCE OF THE DEBENTURES**

The Issuer reserves the right to make multiple issuances under the same ISIN. Any such issue can be made either by way of creating a fresh ISIN or by way of issuance under an existing ISIN at premium/par/discount as the case may be.

## **CREDIT RATING: CRISIL Ratings Limited**

CREDIT RATING: The Debentures being offered by way of this Key Information Document have been rated: CRISIL A (Stable)

Instruments with this rating are considered to have adequate degree of safety regarding timely servicing of financial obligations. For details, the investors are advised to refer to the section 'Credit Rating' as set out in Section 1 of this Key Information Document. The above ratings are not recommendations to buy, sell or hold securities and investors should take their own decision. The ratings may be subject to revision or withdrawal at any time by the assigning rating agencies on the basis of new information and each rating should be evaluated independently of any other rating.

The Issuer declares that the credit rating assigned by CRISIL Ratings Limited to the Debentures are valid as on the date of issuance and listing. Please refer to Annexure 1 for the credit rating letter, rating rationale and press releases issued by CRISIL Ratings Limited.

**LISTING:** The Debentures are proposed to be listed on the Debt Market Segment of BSE Limited (BSE).

Coupon Rate	10.75% (Ten point seven five percent) per annum payable monthly
Coupon Payment Frequency	Monthly on the 19 <sup>th</sup> day of every month
Redemption Date	August 19, 2028
Redemption Amount	At par, INR 10,000/- (Indian Rupees Ten Thousand only) per Debenture

Compliance Clause of EBP: THE ISSUER INTENDS TO USE THE EBP BOND PLATFORM OF THE BSE. THIS KEY INFORMATION DOCUMENT IS BEING UPLOADED ON THE EBP PLATFORM OF THE BSE TO COMPLY WITH THE BSE EBP GUIDELINES AND AN OFFER WILL BE MADE BY ISSUE OF THE KEY INFORMATION DOCUMENT ALONG WITH THE GENERAL INFORMATION DOCUMENT AND SIGNED PRIVATE PLACEMENT OFFER CUM APPLICATION LETTER AFTER COMPLETION OF THE BIDDING PROCESS ON ISSUE/ BID CLOSING DATE, TO SUCCESSFUL BIDDER IN ACCORDANCE WITH THE PROVISIONS OF THE COMPANIES ACT, 2013 AND RELATED RULES.

GENERAL RISK: Investment in non-convertible securities is risky, and investors should not invest any funds in such securities unless they can afford to take the risk attached to such investments. Investors are advised to take an informed decision and to read the risk factors carefully before investing in this offering. For taking an investment decision, investors must rely on their own examination of the issue including the risks involved in it. Specific attention of investors is invited to the statement of 'Risk factors' as set out in Section 3 of the General Information Document under the section 'General Risks'. These risks are not, and are not intended to be, a complete list of all risks and considerations relevant to the non-convertible securities or investor's decision to purchase such securities.

**ANNEXURE 10 APPLICATION FORM UNDER FORM PAS-4** 

ANNEXURE 11 CONSENT LETTER FROM MERCHANT BANKER

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#### **SECTION I: GENERAL**

## **ISSUER'S ABSOLUTE RESPONSIBILITY**

The Issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this Key Information Document read with the General Information Document for each issue contains all information with regard to the Issuer and the Issue which is material in the context of the Issue, that the information contained in the Key Information Document read with the General Information Document is true and correct in all material aspects and is not misleading, that the opinions and intentions expressed herein are honestly stated and that there are no other facts, the omission of which make this document as a whole or any of such information or the expression of any such opinions or intentions misleading.

#### 1. DISCLAIMERS

## a) DISCLAIMER OF THE ISSUER

This Key Information Document has been prepared in conformity with the Securities and Exchange Board of India ("SEBI") (Issue and Listing of Non-Convertible Securities) Regulations, 2021 (as amended from time to time and referred to as "SEBI NCS Regulations") read with a master circular having a reference number SEBI/HO/DDHS/PoD1/P/CIR/2024/54 dated May 22, 2024, as updated, restated, amended from time to time ("SEBI NCS Master Circular").

This Key Information Document does not constitute an offer to the public to subscribe for or otherwise acquire the Debentures to be issued by Navi Finserv Limited (the "Issuer"). This Key Information Document is for the exclusive use of the addressee and restricted only for the intended recipient and it should not be circulated or distributed to third party(ies). It is not and shall not be deemed to constitute an offer or an invitation to the public to subscribe to the Debentures issued by the Issuer. This Issue is being made strictly on a private placement basis. Apart from this Key Information Document, General Information Document and the private placement letter of offer (PAS-4), no offer document or prospectus has been prepared in connection with the offering of the Issue or in relation to the Issuer. A copy of the Key Information Document has been delivered to BSE Limited ("BSE") and uploaded on the website of the electronic book provider ("EBP") platform of BSE.

This Key Information Document is not intended to form the basis of evaluation for the prospective subscribers to whom it is addressed and who are willing and eligible to subscribe to the Debentures being issued by the Issuer. This Key Information Document has been prepared to give general information regarding the Issuer to parties proposing to invest in this issue of Debentures and it does not purport to contain all the information that any such party may require. The Issuer believes that the information contained in this Key Information Document is true and correct as of the date hereof. The Issuer does not undertake to update this Key Information Document to reflect subsequent events and prospective subscribers must confirm about the accuracy and relevancy of any information contained herein with the Issuer. However, the Issuer reserves its right for providing the information at its absolute discretion. No selective or additional information would be available for a section of investors in any manner whatsoever. The Issuer accepts no responsibility for statements made in any advertisement or any other material and anyone placing reliance on any other source of information would be doing so at his own risk and responsibility.

Prospective subscribers must make their own independent evaluation and judgment before making the investment and are believed to be experienced in investing in debt markets and are able to bear the economic risk of investing in Debentures. It is the responsibility of the prospective subscriber to have obtained all consents, approvals or authorizations required by them to make an offer to subscribe for and purchase the Debentures. It is the responsibility of the prospective subscriber to verify if they have necessary power and competence to apply for the Debentures under the relevant laws and regulations in force. Prospective subscribers should conduct their own investigation, due diligence and analysis before applying for the

Debentures. Nothing in this Key Information Document should be construed as advice or recommendation by the Issuer to subscribe to the Debentures. Prospective subscribers should also consult their own advisors on the implications of application, allotment, sale, holding, ownership and redemption of these Debentures and matters incidental thereto.

This Key Information Document is not intended for distribution. It is meant for the consideration of the person to whom it is addressed and should not be reproduced by the recipient and the contents of this Key Information Document shall be kept utmost confidential. This Key Information Document is confidential and is made available to potential investors in the Debentures on the understanding that it is confidential. Recipients are not entitled to use any of the information contained in this Key Information Document for any purpose other than in assisting to decide whether or not to participate in the Issue and any disclosure shall be in accordance with the terms of the Transaction Documents. This document and information contained herein or any part of it does not constitute or purport to constitute investment advice in publicly accessible media and should not be printed, reproduced, transmitted, sold, distributed or published by the recipient without the prior written approval from the Issuer. This Key Information Document has not been approved and will or may not be reviewed or approved by any statutory or regulatory authority in India or by any stock exchange in India. The securities mentioned herein are being issued on private placement basis and this offer does not constitute a public offer/ invitation.

Nothing in the Key Information Document is contrary to the provisions of Companies Act, 2013 (18 of 2013), the Securities Contracts (Regulation) Act, 1956 (42 of 1956) and the SEBI Act, 1992 (15 of 1992) and the rules and regulations made thereunder. The clause on "General Risks" has been suitably incorporated in prescribed format in the Key Information Document.

## b) DISCLAIMER OF THE SECURITIES AND EXCHANGE BOARD OF INDIA

IT IS TO BE DISTINCTLY UNDERSTOOD THAT FILING OF THE KEY INFORMATION DOCUMENT TO THE SECURITIES AND EXCHANGE BOARD OF INDIA ("SEBI") SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED TO MEAN THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE KEY INFORMATION DOCUMENT. THE LEAD MANAGER(S) (IF ANY), HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE KEY INFORMATION DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE REGULATIONS. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.

#### c) DISCLAIMER OF THE STOCK EXCHANGES

AS REQUIRED, A COPY OF THIS KEY INFORMATION DOCUMENT READ WITH GENERAL INFORMATION DOCUMENT SHALL BE SUBMITTED TO BSE FOR HOSTING THE SAME ON THEIR RESPECTIVE WEBSITES. IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUCH SUBMISSION OF THIS KEY INFORMATION DOCUMENT READ WITH GENERAL INFORMATION DOCUMENT WITH BSE FOR HOSTING THE SAME ON THEIR WEBSITES SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE DOCUMENT HAS BEEN CLEARED OR APPROVED BY BSE; NOR DOES IT IN ANY MANNER WARRANT, CERTIFY OR ENDORSE THE CORRECTNESS OR COMPLETENESS OF ANY OF THE CONTENTS OF THIS DOCUMENT; NOR DOES IT WARRANT THAT THIS ISSUER'S SECURITIES WILL BE LISTED OR CONTINUE TO BE LISTED ON BSE; NOR DOES IT TAKE RESPONSIBILITY FOR THE FINANCIAL OR OTHER SOUNDNESS OF THE ISSUER, ITS PROMOTERS, ITS MANAGEMENT OR ANY SCHEME OR PROJECT OF THE ISSUER. EVERY PERSON WHO DESIRES TO APPLY FOR OR OTHERWISE ACQUIRE ANY SECURITIES OF THIS ISSUER MAY DO SO PURSUANT TO INDEPENDENT INQUIRY, INVESTIGATION AND ANALYSIS AND SHALL NOT HAVE ANY CLAIM AGAINST BSE WHATSOEVER BY REASON OF ANY LOSS WHICH MAY BE SUFFERED BY SUCH PERSON CONSEQUENT TO OR IN CONNECTION WITH SUCH SUBSCRIPTION/ ACQUISITION WHETHER BY REASON OF ANYTHING STATED OR OMITTED TO BE STATED HEREIN OR ANY OTHER REASON WHATSOEVER.

#### d) DISCLAIMER OF RBI

THE ISSUER HAS A VALID CERTIFICATE OF REGISTRATION DATED MAY 18, 2022 ISSUED BY THE RESERVE BANK OF INDIA UNDER SECTION 45I-A OF THE RBI ACT, 1934. A COPY OF GENERAL INFORMATION DOCUMENT OR KEY INFORMATION DOCUMENT HAS NOT BEEN FILED WITH OR SUBMITTED TO THE RESERVE BANK OF INDIA ("RBI"). IT IS DISTINCTLY UNDERSTOOD THAT THE GENERAL INFORMATION DOCUMENT (AND THIS KEY INFORMATION DOCUMENT) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED TO BE APPROVED OR VETTED BY RBI. RBI DOES NOT ACCEPT ANY RESPONSIBILITY OR GUARANTEE ABOUT THE PRESENT POSITION AS TO THE FINANCIAL SOUNDNESS OF THE ISSUER OR FOR THE CORRECTNESS OF ANY OF THE STATEMENTS OR REPRESENTATIONS MADE OR OPINIONS EXPRESSED BY THE ISSUER AND FOR DISCHARGE OF LIABILITY BY THE ISSUER. RBI NEITHER ACCEPTS ANY RESPONSIBILITY NOR GUARANTEE FOR THE PAYMENT OF ANY AMOUNT DUE TO ANY INVESTOR IN RESPECT OF THE PROPOSED DEBENTURES.

## e) DISCLAIMER IN RESPECT OF JURISDICTION

THE PRIVATE PLACEMENT OF DEBENTURES IS MADE IN INDIA TO VARIOUS CLASSES OF INVESTORS, WHO ARE PERMITTED TO INVEST IN THE DEBENTURES. THE KEY INFORMATION DOCUMENT DOES NOT, HOWEVER, CONSTITUTE AN OFFER TO SELL OR AN INVITATION TO SUBSCRIBE TO THE DEBENTURES OFFERED HEREBY IN ANY OTHER JURISDICTION TO ANY PERSON TO WHOM IT IS UNLAWFUL TO MAKE AN OFFER OR INVITATION IN SUCH JURISDICTION. THE DISTRIBUTION, TAKING, SENDING, DISPATCHING OR TRANSMITTING OF THIS KEY INFORMATION DOCUMENT MAY BE RESTRICTED BY LAW IN CERTAIN JURISDICTIONS. ANY PERSON INTO WHOSE POSSESSION THIS KEY INFORMATION DOCUMENT COMES IS REQUIRED TO INFORM THE ISSUER AND TO OBSERVE ANY SUCH RESTRICTIONS. ANY DISPUTES ARISING OUT OF THIS ISSUE WILL BE SUBJECT TO THE EXCLUSIVE JURISDICTION OF THE COURTS AT NEW DELHI, INDIA

## f) DISCLAIMER IN RESPECT OF CREDIT RATING AGENCY

RATINGS ARE NOT A RECOMMENDATION OR SUGGESTION, DIRECTLY OR INDIRECTLY, TO YOU OR ANY OTHER PERSON, TO BUY, SELL, MAKE OR HOLD ANY INVESTMENT, LOAN OR SECURITY OR TO UNDERTAKE ANY INVESTMENT STRATEGY WITH RESPECT TO ANY INVESTMENT, LOAN OR SECURITY OR ANY ISSUER.

## g) DISCLAIMER OF THE DEBENTURE TRUSTEE

THE DEBENTURE TRUSTEE IPSO FACTO DOES NOT HAVE THE OBLIGATIONS OF A BORROWER OR A PRINCIPAL DEBTOR OR A GUARANTOR AS TO THE MONIES PAID/INVESTED BY INVESTORS FOR THE DEBENTURES. EACH PROSPECTIVE INVESTOR SHOULD MAKE ITS OWN INDEPENDENT ASSESSMENT OF THE MERIT OF THE INVESTMENT IN THE DEBENTURES AND THE ISSUER. PROSPECTIVE INVESTORS ARE REQUIRED TO MAKE THEIR OWN INDEPENDENT EVALUATION AND JUDGMENT BEFORE MAKING THE INVESTMENT AND ARE BELIEVED TO BE EXPERIENCED IN INVESTING IN DEBT MARKETS AND ARE ABLE TO BEAR THE ECONOMIC RISK OF INVESTING IN SUCH INSTRUMENTS.

## h) **DISCLAIMER IN RESPECT OF THE MERCHANT BANKER**

THE MERCHANT BANKER ACCEPT NO RESPONSIBILITY FOR ANY STATEMENTS OR INFORMATION PROVIDED OTHER THAN THOSE CONTAINED IN THIS ISSUE DOCUMENT, OR ANY ADVERTISEMENT OR MATERIAL AUTHORIZED BY OR ISSUED

Private & Confidential Date: June 16, 2025

AT THE INSTANCE OF THE ISSUER. ANY PERSON PLACING RELIANCE ON ANY OTHER SOURCE OF INFORMATION WILL BE DOING SO ENTIRELY AT THEIR OWN RISK. THE MERCHANT BANKER DO NOT GUARANTEE THE FINANCIAL PERFORMANCE OF THE ISSUER OR THE PROJECT, NOR ASSUME RESPONSIBILITY FOR THE ACCURACY, COMPLETENESS, OR ADEQUACY OF ANY OPINIONS EXPRESSED HEREIN. INVESTORS ARE STRONGLY ENCOURAGED TO MAKE INDEPENDENT DECISIONS AFTER CAREFULLY EVALUATING ALL AVAILABLE INFORMATION.

## **SECTION II: DEFINITIONS / ABBREVIATIONS**

Act	means the Companies Act 2013 and includes any rules, circulars, notifications and orders framed / issued thereunder and any statutory modifications, re-enactments or amendments thereof or of such rules, circulars, notifications, orders, as issued from time to time.
Applicable Law	shall mean any statute, national, state, provincial, local, municipal or other law, regulation, ordinance, rule, judgment, order, decree, bylaws, approval of Governmental Authority, directives, guidelines, policy requirement, circulars or other governmental restriction or any similar form of decision of or determination by, or any interpretation or administration having the force of law in India of any of the foregoing by Governmental Authority in India.
Allotment/ Allot/ Allotted	Unless the context otherwise requires, shall mean the issue and allotment of the Debentures to the successful Applicants in the Issue.
Allottee	shall mean a successful Applicant to whom the Debentures are allotted, either in full or in part.
Applicant/ Investor	means a Person who is eligible to invest in the Debentures and who applies for issuance and Allotment of Debentures through the Application Form.
Application Form	shall mean the form in terms of which the Applicant shall make an offer to subscribe to the Debentures.
Articles	shall mean the articles of association, as amended of the Issuer.
Beneficial Owner(s)	shall mean 'Beneficial Owner' of the Debenture as defined in clause (a) of sub-section (1) of Section 2 of the Depositories Act, 1996.
Board/ Board of Directors	shall mean the Board of Directors of the Issuer and includes any committee constituted thereof.
Borrower(s)	means the Person(s) to whom a Loan is advanced by the Issuer.
BSE	shall mean BSE Limited.
Business	The Issuer carries on the business of lending to inter alia individuals and other entities. Its primary offerings include personal loans, home loans, and loans against property. It also enters into co-lending arrangements for the purpose of offering loans to its customers. It further assigns loans and receivables, including for the purpose of securitisation and provides credit risk coverage for these loans. It carries out corporate treasury activities including investments in equity, mutual funds, alternative investment funds (AIFs), bonds, and debentures.
Business Day / Working Day	shall be any day (other than a Sunday or a public holiday under Section 25 of the Negotiable Instruments Act, 1881), on which money markets are functioning for general business in Mumbai, India.
	Additionally, the day on which payment of interest / redemption with respect to debt securities falls due, it has been decided that interest / redemption payments shall be made only on the days when the money market is functioning in Mumbai, India.
	In respect of announcement or Bid/Issue Period, working day shall mean all days, excluding Saturdays, Sundays and public holidays, on which commercial banks are open for business.

	Further, in respect of the time period between the bid/ issue closing date and the listing of the Debentures on the Stock Exchange(s), working day shall mean all trading days of the Stock Exchange(s) for Debentures, excluding Saturdays, Sundays and bank holidays, as specified by SEBI.
	"Business Days" shall be construed accordingly.
BSE – EBP	shall mean BSE's Electronic Debt Bidding Platform.
BSE EBP Guidelines	shall mean the Operational Guidelines for participation on the BSEBOND platform (EBP platform of BSE) dated December 28, 2022 and updated on April 17, 2023, as amended and modified from time to time.
CDSL	shall mean Central Depository Services (India) Limited.
Coupon Payment Date	means each date on which the Coupon will be paid to the Debenture Holders from Deemed Date of Allotment till Redemption.
Capital Adequacy Ratio	shall mean the ratio of (A) to (B), where: (A) is the sum of: (i) Tier I Capital (as defined under the Master Direction - Reserve Bank of India (Non- Banking Financial Company - Scale Based Regulation) Directions, 2023 issued by the RBI); and (ii) Tier II Capital (as defined under the Master Direction - Reserve Bank of India (Non-Banking Financial Company - Scale Based Regulation) Directions, 2023 issued by the RBI), and (B) is the risk weighted assets.
Coupon Amount	shall mean the accrued coupon on the paid-up value of Debentures payable on Coupon Payment Date.
Constitutional Document	in respect of any body corporate, means, the memorandum of association, the articles of association and the certificate of incorporation.
Credit Rating Agency	shall mean CRISIL Ratings Limited, a company incorporated under the Companies Act, 2013 with corporate identification number U67100MH2019PLC326247, having its registered office at Crisil House, Central Avenue Hiranandani Business Park, Powai, Mumbai, Maharashtra - 400076, India, or any other credit rating agency (duly registered with SEBI), as approved by the Debenture Trustee in writing.
Debentures	shall mean debentures being up to 75,000 (seventy five thousand) fully paid, senior, secured, rated, listed, transferable, redeemable, non-convertible debentures, each having a face value of INR 10,000/- (Indian Rupees Ten Thousand Only) aggregating up to INR 75,00,00,000/- (Indian Rupees Seventy Five Crores Only) and a green shoe option to retain oversubscription of up to 25,000 (Twenty Five Thousand) fully paid, senior, secured, rated, listed, transferable, redeemable, non-convertible debentures, each having a face value of INR 10,000/- (Indian Rupees Ten Thousand Only) each amounting upto INR 25,00,00,000/- (Indian Rupees Twenty Five Crores Only) in total aggregating up to INR 100,00,00,000/- (Indian Rupees One Hundred Crores Only), for cash, at par, in dematerialised form, on a private placement basis and issued under, the Debenture Trust Deed, in accordance with the terms and conditions set out in this Key Information Document read with the General Information Document and the Debenture Trust Deed and for the time being outstanding or, as the context may require, a specific number of them.
Debenture Holders(s)	means the Persons who are, for the time being, and from time to time, and who will become the owners of the Debentures in

	electronic (dematerialized) form, and whose names appear in the list of the beneficial owner(s)/register of beneficial owners(s) prepared, held and given by the Depository.
Debenture Trust Deed	means in respect of the Debentures issued pursuant to the General Information Document and this Key Information Document, the debenture trust deed executed / to be executed by and between the Debenture Trustee and the Issuer <i>inter alia</i> setting out the terms upon which the Debentures are being issued and shall include representations, warranties and covenants to be provided by the Issuer.
Debenture Trustee	shall mean Catalyst Trusteeship Limited, a company incorporated under the provisions of the Companies Act, 1956 and validly existing under the provisions of the Companies Act, 2013 with corporate identification number U74999PN1997PLC110262, having its registered office at GDA House, First Floor, Plot No. 85, Bhusari Colony (Right), Paud Road, Kothrud, Pune, Maharashtra - 411038, India, and acting through its branch office at 910-911, 9th Floor, Kailash Building, 26, Kasturba Gandhi Marg, New Delhi - 110001, India.
Debenture Trustee Agreement	shall mean the debenture trustee agreement dated June 13, 2025, executed by and between the Issuer and the Debenture Trustee.
Deemed Date of Allotment	shall mean the date on which the Debentures have been allotted by the Issuer to the Debenture Holders as specified in Section IV (Summary of Terms) of this Key Information Document.
	The actual Allotment of Debentures may take place on a date other than the Deemed Date of Allotment. All benefits relating to the Debentures including interest on Debentures shall be available to the Debenture Holders from the Deemed Date of Allotment
Default Interest	shall mean the coupon charged at the Default Interest Rate for the defaulting period, as set out in Section IV ( <i>Summary of terms</i> ) under the heading "Default Interest" of this Key Information Document.
Depository	shall mean National Securities Depository Limited and Central Depository Services (India) Limited.
Depositories Act	shall mean the Depositories Act, 1996, as amended from time to time.
Depository Participant/ DP	shall mean a depository participant as defined under Depositories Act.
EBP	shall mean the electronic book provider platform for submission of online bid, in this case being BSE.
Eligible Investor(s)	The Issue of Debentures is a domestic issue and is being made in India only. The General Information Document and this Key Information Document and the contents hereof are restricted for only the intended recipient(s) who have been addressed directly through a communication by the Issuer and only such recipients are eligible to apply for the Debentures. Subject to applicable law, the categories of investors eligible to subscribe to the Debentures in this issue, when addressed directly, and it shall mean all investors eligible to bid/ invest/ apply for this Issue pursuant to the SEBI NCS Regulations read with SEBI NCS Master Circular are eligible to apply for this Issue, including not limited to:
	<ul><li>qualified institutional buyers;</li><li>banks including scheduled commercial banks;</li></ul>
	- banks morating sometailed commercial banks,

	fin an aight in atth. Air man	
	financial institutions;  mutual funds:	
	mutual funds;     incurence companies;	
	insurance companies;	
	<ul> <li>registered foreign institutional investors and registered foreign portfolio investors;</li> </ul>	
	<ul> <li>companies, body corporate authorised to invest in debentures and public sector undertakings;</li> </ul>	
	<ul> <li>provident funds, pension funds, gratuity funds, or superannuation funds subject to their investment guidelines;</li> </ul>	
	<ul> <li>individuals including high net worth individuals;</li> </ul>	
	hindu undivided families;	
	<ul> <li>limited liability partnerships, partnership firms; and</li> </ul>	
	any other investor eligible to invest in these Debentures;	
	in each case, as may be permitted under Applicable Law.	
FPIs	shall mean foreign portfolio investors	
Financial Year/ FY	shall mean accounting period commencing from April 1st of each year till March 31st of the next year.	
Financial Half Year	shall mean the period of 6 (six) calendar months falling on the expiry of March and September of each calendar year.	
Financial Quarter	shall mean the quarters ending on June 30, September 30,December 31 and March 31 in a Financial Year	
Final Settlement Date	means the date on which all Secured Obligations have been irrevocably and unconditionally paid and discharged in full to the satisfaction of the Debenture Holders as notified in writing by the Debenture Trustee.	
Financial Indebtedness	means any indebtedness for or in respect of:	
	(a) monies borrowed;	
	(b) any debenture, debenture note, loan or other instruments of debt;	
	(c) any acceptance or documentary credit;	
	(d) receivables sold or discounted (otherwise than on a non-recourse basis);	
	(e) the acquisition cost of any asset to the extent payable before or after the time of acquisition or possession by that party liable where the advance or deferred payment is arranged primarily as a method of raising finance or financing the acquisition of that asset;	
	(f) the amount of any liability in respect of any lease or hire purchase contract which would, in accordance with GAAP or applicable accounting practice as may be prescribed, be treated as a finance or capital lease;	
	<ul> <li>(g) any amount raised under any other transaction (including any forward sale or purchase agreement) having the commercial effect of a borrowing;</li> </ul>	
	(h) any derivative transaction entered into in connection with protection against or benefit from fluctuation in any rate or	

	price including any credit support arrangement in respect thereof (and, when calculating the value of any derivative transaction, only the marked to market value shall be taken into account); or
	(i) pass-through certificates (PTC) issued by the Company.
General Information Document	means the general information document dated June 13, 2025, issued by the Issuer for the issue of the non-convertible securities on a private placement basis in accordance with Applicable Laws.
Gross Loan Portfolio	means and includes the outstanding principal amounts of the loans originated by the Company on its own books including portfolio securitized through a pass-through certificate but excluding assigned portfolio as well as loans originated on behalf of other entities by entering into partnership agreements but not included on the Company's own book.
Governmental Authority	shall mean and include President of India, Government of India, Governor or the government of any state or union territory in India or any ministry, department, board, authority, instrumentality, agency, corporation or commission, semi-governmental, judicial, quasi-judicial or administrative entity, under direct or indirect control of the Government of India.
Minimum Security Cover	shall mean, a Security Cover at least 1.10x (one decimal one zero) times.
Individual Promoter	shall mean Mr. Sachin Bansal, a resident of India, aged about 42 years, bearing permanent account number AKBPB7970K and residing at 5123, Tower 5, Embassy Pristine Apartments, Suncity Apartments Ln, Ibbaluru, Bellandur, Bengaluru, Karnataka 560102.
Issue/ Offer/ Offering	shall mean the private placement of the Debentures under the terms of this Key Information Document read with the General Information Document and PAS-4.
Issue Closing Date	June 18, 2025
Issue Opening Date	June 18, 2025
IT Act	shall mean the Income Tax Act, 1961, as amended from time to time
Ind AS	shall mean the Indian Accounting Standards as prescribed by Section 133 of the Companies Act, 2013 and notified by the Ind AS Rules
Ind AS Rules	shall mean the Indian Accounting standards as prescribed by Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2015 as amended from time to time.
Key Information Document	means the key information document dated June 16, 2025, issued by the Issuer for the issue of the Debentures on a private placement basis in accordance with Applicable Laws.
Liabilities	shall mean the total outflows of the Issuer as reported in its asset liability management statement.
Listing Agreement	shall mean the listing agreement for the Debentures entered into / to be entered into by the Issuer with BSE in relation to the listing of the Debentures as per the format issued by SEBI vide Master Circular no. SEBI/HO/CFD/PoD2/CIR/P/0155 dated November 11, 2024 on "Master circular for compliance with the provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 by listed entities", as amended from time to time read with the SEBI LODR Regulations.

LLP	shall mean Limited Liability Partnership	
Loan	shall mean a loan denominated in Indian Rupees and advanced by the Issuer, in compliance with all Applicable Laws, to the Borrower(s)	
Loan Documents	shall mean:	
	(i) the Loan Agreements; and	
	(ii) all agreements, instruments, undertakings, indentures, deeds and writings and other documents (whether for advance of a Loan or creation of any Security Interest or taking of any collateral whatsoever in respect thereof) executed or entered into by the relevant Borrowers or any other Person and the Issuer in relation, or pertaining to the transaction contemplated by, or under, the Loan Agreements, as amended, modified and altered from time to time.	
Loan Agreements	shall mean an agreement (together with any amendment or supplemental agreement thereto) entered into between the Issuer and a Borrower in relation to a Loan, as amended, modified or altered from time to time and "Loan Agreements" shall mean all such agreements collectively.	
Majority Debenture Holders	shall mean, such number of Debenture Holders collectively holding more than 50% (fifty percent) of the value of the nominal amount of the Debentures for the time being outstanding.	
Memorandum	shall mean the memorandum of association of the Issuer.	
Master Directions	shall mean the Master Direction – Reserve Bank of India (Non-Banking Financial Company– Scale Based Regulation) Directions, 2023, issued by the RBI, dated October 19, 2023 (as amended from time to time).	
Merchant Banker	shall mean SKI Capital Services Limited, a company incorporated under the Companies Act, 1956 and validly existing under the Companies Act, 2013 with corporate identification number U74899DL1993PLC054443, having its registered office at 718, Dr. Joshi Road, Karol Bagh, New Delhi – 110005, India.	
Net Worth	means the paid up equity share capital of the Issuer, preference shares and debentures which are compulsorily convertible into equity and any amount standing to the credit of its reserves but excluding: (i) reserves created by revaluation of asset, as reduced by accumulated loss balance; (ii) book value of intangible assets and goodwill; (iii) deferred revenue expenditure, if any; (iv) equity components of redeemable preference shares, debentures, perpetual bonds and convertible debentures issued by the Issuer; and (v) deferred tax assets, if any.	
NSDL	shall mean National Securities Depository Limited.	
NPA	shall mean non-performing assets	
Outstanding Amounts	shall mean the Coupon, Default Interest, if any, additional interest, liquidated damages (if any) payable in relation to the Debentures, costs, indemnities, charges, expenses, fees (including the remuneration of the Debenture Trustee, rating agency and the Receiver, attorneys etc. and), all taxes, levies, cess including stamp duty and any/all other reasonable amounts, costs, charges due and payable by the Issuer under the Transaction Documents.	
PAN	shall mean Permanent Account Number	

PAS-4	shall mean the private placement offer cum application letter in relation to the Debentures, in the format prescribed in Form PAS – 4 under the Companies (Prospectus and Allotment of Securities) Rules, 2014.
Person	means an individual, natural person, corporation, partnership, joint venture, incorporated or unincorporated body or association, company, government or subdivision thereof.
Private Placement	shall mean an offer or invitation to subscribe to the Debentures on a private placement basis in accordance with, inter alia, Section 42 of the Companies Act read with Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 and the SEBI NCS Regulations.
Private Placement Memorandum / Disclosure Document	shall mean the General Information Document, Key Information Document and the private placement offer letter, in the form and manner as prescribed under the Form PAS-4 as set out in Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 circulated/ to be circulated by the Issuer to the relevant Debenture Holders for offering the Debentures, by way of private placement.
QIB	shall mean "Qualified Institutional Buyer", as defined under Regulation 2 (ss) of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended from time to time.
Receiver	shall mean a receiver appointed in respect of the Hypothecated Assets as per the terms of the Debenture Trust Deed.
Record Date	shall be as specified in the Summary of Terms.
Redemption Date	shall be as specified in the Summary of Terms.
Related Party	shall mean a related party as defined under sub-section (76) of Section 2 of the Act and the SEBI LODR Regulations.
RBI	shall mean the Reserve Bank of India.
RTGS	shall mean Real Time Gross Settlement.
Registrar to the Issue / Registrar/ Registrar and Transfer Agent	means the registrar and transfer agent appointed for the issue of Debentures, being NSDL Database Management Limited, a company incorporated under the Companies Act, 1956 and validly existing under the Companies Act, 2013, having corporate identification number U72400MH2004PLC147094 with registered address at 4th floor, Trade World, A Wing, Kamala Mills Compound, Lower Parel (West) Mumbai - 400013, India.
Redemption Amount	means the entire face value of the Debentures payable by the Issuer in respect of the Debentures
Register of Debenture Holders	shall mean the register of the Debenture Holders required to be maintained by the Issuer pursuant to Section 88 of the Act and shall deem to include the register of beneficial owners maintained by the Depository pursuant to Section 11 of the Depositories Act, 1996, as maybe amended.
Relatives	shall have the meaning ascribed to it in sub-section (77) of Section 2 of the Act.
SEBI	shall mean the Securities and Exchange Board of India.
SEBI Act	shall mean the Securities and Exchange Board of India Act, 1992, as amended from time to time.

SEBI DT Master Circular	means the SEBI master circular bearing reference number SEBI/HO/DDHS/PoD3/P/CIR/2024/46 dated May 16, 2024, titled "Master Circular for Debenture Trustees" as amended from time to time.		
SEBI LODR Regulations	shall mean the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended from time to time.		
SEBI NCS Regulations	means the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended from time to time.		
SEBI NCS Master Circular	means the SEBI master circular bearing reference number SEBI/HO/DDHS/ PoD1/P/CIR/2024/54 dated May 22, 2024, titled "Master Circular for issue and listing of Non-convertible Securities, Securitised Debt Instruments, Security Receipts, Municipal Debt Securities and Commercial Paper" as amended from time to time.		
Secured Obligations	shall mean the aggregate of the Outstanding Amounts and the Redemption Amounts.		
Security Cover	The value of the Hypothecated Assets charged as Security in favour of the Debenture Trustee is maintained at least 1.10x (One point one zero times) aggregate of the Secured Obligations, if any including for the ensuing month end, default interest, remuneration of the Trustee, charges, fees, expenses and all other monies i.e. receivables including present and future receivables which are free from any encumbrances / charge / lien, in relation to the Debentures and shall be maintained at all times until the redemption of the Debentures and payment of the Secured Obligations till the Final Settlement Date, (on the terms and conditions mentioned under the Transaction Documents) in accordance with Applicable Law and the Transaction Documents. The terms and process of creation of hypothecation shall be provided at length under the Deed of Hypothecation.		
Special Resolution	shall mean a resolution passed at a meeting of the Debenture Holder(s) duly convened and held in accordance with provisions of the Debenture Trust Deed and carried by a majority consisting of not less than holders of three-fourths of the persons voting thereat.		
Stock Exchange(s)	shall mean BSE Limited		
Summary of Terms	shall mean the term sheet of the Issue at titled "Summary of Terms" at Section IV of this Key Information Document.		
Security Interest	shall mean any mortgage, charge (whether fixed or floating), pledge, lien, hypothecation, guarantee, assignment, deed of trust, title retention, or other encumbrance of any kind, securing, or conferring any priority of payment in respect of, any obligation of any Person, including any right granted by a transaction which, in legal terms, is not the granting of security but which has an economical or financial effect similar to the undertakings or security net arrangement, any proxy, power of attorney, voting trust agreement, interest, option, right of first offer, refusal or transfer restriction in favour of any Person, and any adverse claim as to title, possession or use.		
Security Documents	(a) the Deed of Hypothecation;		
	(b) the Power of Attorney; and		
	(c) any other document or instrument, creating, recording or evidencing the creation of security to secure the Secured Obligations.		

Stressed Asset Framework	shall mean the circular dated June 07, 2019 issued the RBI and titled 'Reserve Bank of India (Prudential Framework for Resolution of Stressed Assets) Directions, 2019' (as amended from time to time).		
Тах	shall mean any present or future tax, including but not limited to indirect taxes such as goods and services tax, service tax, value added tax or other similar taxes), levy, duty deductions, withholdings, imposts, cesses, fees or other charge of a similar nature (including any penalty or interest payable on account of any failure to pay or delay in paying the same), now or hereafter imposed by Applicable Laws.		
Transaction Security	means the Security Interest and rights created or to be created in terms of Section IV (Summary of Terms) under the entry "Description regarding security" and in accordance with the Transaction Documents.		
TDS	shall mean Tax deducted at source		
Tier I CAR	shall mean the ratio of (A) to (B), where: (A) is Tier I Capital (as defined under the Master Directions), and (B) is risk weighted assets.		
Tangible Net Worth	shall mean the paid up equity share capital of the Issuer, preference shares and debentures which are compulsorily convertible into equity and any amount standing to the credit of its reserves but excluding: (i) reserves created by revaluation of asset, as reduced by accumulated loss balance; (ii) book value of intangible assets and goodwill; (iii) deferred revenue expenditure, if any; (iv) equity components of redeemable preference shares, perpetual bonds and debentures issued by the Issuer; (v) deferred tax assets, if any (vi) any loss default guarantees or write-offs on managed portfolio to the extent not recognized in the profit and loss statement of the Issuer and (vii) as reduced by the equity or equity-like investments.		
The Issuer/ Company/We / Us	shall mean Navi Finserv Limited, a public limited company incorporated under the provisions of the Companies Act, 1956 and validly existing under the Companies Act, 2013 and registered with the Reserve Bank of India as a non-banking finance company and having its corporate identification number as U65923KA2012PLC062537 and its registered office at 2nd Floor, Vaishnavi Tech Square Iballur Village, Begur Hobli, Bangalore Karnataka - 560102, India.		

#### SECTION III: FINANCIAL INFORMATION AND OTHER REGULATORY DISCLOSURES

#### 1. Details of Promoters of the Issuer:

Refer to Section 5 (Regulatory Disclosures) point 1 of the General Information Document.

2. Details of Credit Rating and a declaration that the rating is valid as on the date of issuance and listing. Such press release shall not be older than one year from the date of opening of the issue.

The Debentures are rated as CRISIL A (Stable). Instruments with this rating are considered to have adequate degree of safety regarding timely servicing of financial obligation

The Issuer declares that the credit rating assigned by CRISIL Ratings Limited to the Debentures is valid as on the date of issuance and listing of the Debentures. The above rating are not recommendations to buy, sell or hold securities and investors should take their own decision. The rating may be subject to revision or withdrawal at any time by the assigning rating agencies on the basis of new information.

Rating Letter and Rating Rationale Issued by CRISIL Ratings Limited, along with press release are attached as Annexure 1. The Issuer confirms that the press release attached as Annexure 1, is not older than 1 (one) year from the date of opening of the Issue.

# 3. Details of listing on Stock Exchange, in-principle approval & creation of Recovery Expense Fund (REF)

The Debentures shall be listed on the Debt Market Segment of the BSE. In-principle approvals for listing of the Debentures pursuant to the Issue have been received from the BSE by their letters dated June 13, 2025 and annexed to this Key Information Document at Annexure 7 (*In-principal listing letter from BSE*).

The Designated Stock Exchange for this issue shall be BSE.

The timelines for listing of security in terms of SEBI NCS Master Circular are as under:

Sr. No.	Details of Activities	Due Date
1	Closure of issue	T Day
2	Receipt of funds	To be completed
3	Allotment of Securities	by T+1 working day
4	Issuer to make listing application to stock exchange(s)	To be completed
5	Listing permission from stock exchange(s)	by T+3 working day

In case of delay in listing of securities within the above timelines, the Issuer shall pay a penal interest of 1% (one percent) per annum over and above the applicable coupon rate for the period of delay to the investor (i.e., from date of allotment to the date of listing). Such penal interest shall be paid by the Issuer to the Debenture Holders within 7 (seven) working days from listing.

However, in the event that any Eligible Investor(s) are FPIs and if the Debentures cannot be listed within 30 (thirty) days of Issue or the Issue does not meet end use restriction (as provided under the heading *Details* of the utilization of the Proceeds in the Summary of Terms), then the Issuer shall immediately redeem / buyback the Debentures from the FPIs in accordance with a master circular bearing reference number

SEBI/HO/AFD-PoD-2/P/CIR/2024/70 titled "Master Circular for Foreign Portfolio Investors, Designated Depository Participants and Eligible Foreign Investors" issued by SEBI dated May 30, 2024, issued by SEBI and any other operational instructions of SEBI/RBI, if any.

The Recovery Expense Fund (REF) has been created with BSE in accordance with SEBI DT Master Circular.

#### 4. Issue Schedule (\*)

Issue Opening Date	June 18, 2025
Issue Closing Date	June 18, 2025
Pay-in-date	June 19, 2025
Deemed Date of Allotment	June 19, 2025

(\*) The Issuer reserves the right to change the issue schedule including the Deemed date of Allotment at its sole and absolute discretion without giving any reasons or prior notice. In the event of a change in the above issue schedule, the Issuer shall communicate the revised issue schedule to the Investors.

## 5. **Details of the following:**

a)	Debenture Trustee of the Issue	Catalyst Trusteeship Limited GDA House, First Floor, Plot No. 85, Bhusari Colony (Right), Paud Road, Kothrud, Pune, Maharashtra - 411038, India Tel. Nos.: +91 22-49220555 Fax Nos.: NA E-Mail: ComplianceCTL-Mumbai@ctltrustee.com Contact person: Mr. Umesh Salve Website: www.catalysttrustee.com/
b)	Credit Rating Agency of the Issue	CRISIL  An S&P Global Company  CRISIL Ratings Limited Crisil House, Central Avenue Hiranandani Business Park, Powai, Mumbai, Maharashtra - 400076, India Tel. Nos.: +91 22 3342 3000 Email: debtissue@crisil.com Website: www.crisilratings.com Contact Person: Nivedita Shibu
c)	Registrar to the Issue	NSDL Database Management Limited

		NSDL Data Management Limited 4th Floor, Tower 3, One International Center, Senapati Bapat Marg, Prabhadevi, Mumbai - 400013, India Tel. Nos.: +91-22-4914 4700 Fax Nos.: +91-22-4914 2503 E-Mail: info_ndml@nsdl.com Contact person: Sachin Shinde Website: www.ndml.in
d)	Auditor of the Issuer	Price Waterhouse LLP  Address: 5th Floor, Tower D, The Millenia, 1&2 Murphy Road, Ulsoor, Bengaluru 560008, Karnataka, India Tel: + 91 80 4079 5000 Email: abdul.majeed@pwc.com Contact Person: A.J. Shaikh Firm Registration No.: 301112E/E300264 Peer review certificate no.: 015949 (A copy of the peer review certificate is attached as Annexure 8 of this Key Information Document)
е)	Merchant Banker	Name: SKI Capital Services Limited  Logo: Registration No.: INM000012768 Address: 718, Dr. Joshi Road, Karol Bagh, New Delhi – 110005, India Telephone Number: +91-11-45046026 Website: https://www.skicapital.net Email address: dcm@skicapital.net Contact person: Vivek Rana / Manick Wadhwa  (A copy of the same is attached in Annexure 11 of this Key Information Document)
f)	Legal Counsel to the Issuer	Juris Corp, Advocates & Solicitors  TC JURIS CORP Advocates & Solicitors  Contact Person: Partner, Securities Address: 124 A, Jolly Maker Chamber II, 12th Floor, Nariman Point, Mumbai - 400 021, India Email: securities@juriscorp.in Tel: 022 6720 5555 Website: www.juriscorp.in

# 6. About the Issuer

The following details pertaining to the Issuer: (a) Overview and a brief summary of the business activities of the Issuer; (b) Structure of the group; (c) A brief summary of the

business activities of the subsidiaries of the Issuer; (d) Details of branches or units where the Issuer carries on its business activities, if any; (e) Project cost and means of financing, in case of funding of new projects.

Refer to Section 5 (Regulatory Disclosures) point 6 of the General Information Document

#### Expenses of the Issue\*

Sr No	Particulars	Estimate Amount of Expense (in INR)	% of the total Expense	% of the Issue
1.	Underwriting commission	-	-	-
2.	Brokerage, selling commission and upload fees	-	-	-
3.	Fees payable to the registrars to the issue and depository	54,050	0.38%	0.01%
4.	Fees payable to the legal advisors	2,25,000	1.60%	0.02%
5.	Fees payable to the Debenture Trustee	75,000	0.53%	0.01%
6.	Advertising and marketing expenses	-	-	-
7.	Fees payable to the regulators including stock exchanges	32,900	0.23%	0.00%
8.	Expenses incurred on printing and distribution of issue stationary	-	-	-
9.	Any other fees, commission or payments under whatever nomenclature	1,36,58,000	97.24%	1.37%
10.	Total	1,40,44,950	100%	1.40%

<sup>\*</sup>Expenses have been calculated assuming Debentures issuance of INR 100,00,00,000/-(Indian Rupees One Hundred Crores Only).

7. The audited financial statements (i.e. profit and loss statement, balance sheet and cash flow statement) both on a standalone and consolidated basis for a period of three completed years, which shall not be more than six months old from the date of this Key Information Document or issue opening date, as applicable. Such financial statements shall be audited and certified by the statutory auditor(s) who holds a valid certificate issued by the Peer Review Board of the Institute of Chartered Accountants of India ("ICAI").

Refer to Annexure 9 of this Key Information Document

8. Listed issuers (whose debt securities or specified securities are listed on recognized stock exchange(s)) in compliance with the SEBI LODR Regulations, may disclose unaudited financial information for the interim period in the format as specified therein with limited review report in the issue document, as filed with the stock exchanges, instead of audited financial statements for the interim period, subject to making necessary disclosures in this regard in issue document including risk factors.

Refer to Annexure 9 of this Key Information Document

# 9. Key Operational and Financial Parameters on Consolidated and standalone basis.

The following tables set forth certain information relating to the financial performance of the Issuer prepared in accordance with Ind AS:

## (a) Standalone Basis

(₹ in million)

	Standalone	Basis	
	As of and for the FY ended March 31, 2025	As of and for the FY ended March 31, 2024	As of and for the FY ended March 31, 2023
	Balance S	Sheet	
Assets			
Property, Plant and Equipment	189.11	242.20	67.95
Financial Assets	105,578.07	97,679.86	83,078.05
Non- Financial Assets excluding property, plant and equipment,	3258.07	3277.53	2082.69
Total Assets	109,025.25	101,199.59	85228.69
Liabilities			
Financial Liabilities			
-Derivative financial instruments	0	0	0
-Trade Payables	806.03	1772.18	751.44
-Debt Securities	22645.01	20937.36	26572.15
-Borrowings (other than Debt Securities)	48811.55	43403.73	30954.53
-Subordinated liabilities	492.36	99.84	99.64
-Other financial liabilities	3885.66	5268.44	3690.83
Non-Financial Liabilities			
-Current tax liabilities (net)	189.57	-	108.21
-Provisions	258.47	121.93	160.76
-Deferred tax liabilities (net)	0	0	0
-Other non-financial liabilities	309.66	259.76	192.49
Equity			

Standalone Basis					
	As of and for the FY ended March 31, 2025	As of and for the FY ended March 31, 2024	As of and for the FY ended March 31, 2023		
Equity (Equity Share Capital and Other Equity)	31626.94	29336.35	22698.64		
Total Liabilities and Equity	109,025.25	101,199.59	85,228.69		
	Profit and	Loss			
Revenue from operations	22711.54	19062.29	12830.16		
Other Income	187.56	7079.98	940.36		
Total Income	22899.1	26142.27	13770.52		
Total Expense	19888.80	17504.29	11791.43		
Profit after tax for the year	2219.65	6688.22	1719.86		
Other Comprehensive income	70.94	(50.51)	0.92		
Total Comprehensive Income	2290.59	6637.71	1720.78		
Earnings per equity share (Basic)	7.39	22.28	6.74		
Earnings per equity share (Diluted)	7.39	22.28	6.71		
	Cash Fl	ow			
Net cash from / used in (-) operating activities	(5965.47)	(18078.64)	(38286.91)		
Net cash from / used in (-) investing activities	5.16	11395.28	(448.02)		
Net cash from / used in (-) financing activities	6849.86	7187.84	38082.63		
Net increase/decrease (-) in cash and cash equivalents	889.55	504.48	(652.30)		
Cash and cash equivalents as per Cash Flow	4486.60	3597.05	3092.57		

Standalone Basis				
	As of and for the FY ended March 31, 2025	As of and for the FY ended March 31, 2024	As of and for the FY ended March 31, 2023	
Statement as at end of each FY				
Additional Information				
Net Worth	31626.94	29336.35	22698.64	
Cash and cash equivalent	4486.60	3597.05	3092.57	
Loans	85475.86	85272.36	67910.07	
Loans (Principal Amount)	83055.37	82610.98	66081.87	
Total Debts to Total Assets	0.66	0.64	0.68	
Interest Income	19810.46	16111.18	11807.85	
Interest Expense	7968.15	6577.34	4266.47	
Impairment on Financial Instruments	5787.95	4956.52	3693.10	
Bad Debts to Loans	2.46%	1.87%	1.70%	
% Stage 3 Loans on Loans (Principal Amount)	2.54%	1.93%	1.75%	
% Net Stage 3 Loans on Loans (Principal Amount)	0.36%	0.24%	0.30%	
Tier I Capital Adequacy Ratio (%)	30.54%	28.07%	27.19%	
Tier II Capital Adequacy Ratio (%)	0.00	0.35%	1.18%	

# (b) Consolidated Basis

Consolidated Basis				
	As of and for the FY ended March 31, 2024	As of and for the FY ended March 31, 2023	As of and for the FY ended March 31, 2022	
Balance Sheet				
Assets				
Property, Plant and Equipment	242.2	210.38	74.31	
Financial Assets	97679.86	1,22,591.27	62,068.61	
Non- Financial Assets excluding	3277.53	2,437.80	984.26	

Consolidated Basis				
	As of and for the FY ended March 31, 2024	As of and for the FY ended March 31, 2023	As of and for the FY ended March 31, 2022	
property, plant and equipment				
Total Assets	101199.59	125,239.45	63,127.18	
Liabilities				
Financial Liabilities				
-Derivative financial instruments	-	-	-	
-Trade Payables	1772.18	888.12	912.11	
-Other Payables	-	-	-	
-Debt Securities	20937.36	28,206.67	22466.49	
-Borrowings (other than Debt Securities)	43403.73	61,911.51	25660.05	
-Deposits	-	-	-	
-Subordinated liabilities	99.84	2,133.29	499.94	
-Lease liabilities	1712.01	912.59	133.91	
-Other financial liabilities	3556.43	4201.98	526.26	
Non-Financial Liabilities				
-Current tax liabilities (net)	-	113.27	-	
-Provisions	121.93	394.44	193.20	
-Deferred tax liabilities (net)	-	-	-	
-Other non-financial liabilities	259.76	311.27	144.34	
Equity (Equity Share Capital and Other Equity)	29336.35	24,392.28	12,590.88	
Non – Controlling interest	-	1,774.03	-	
Total Liabilities and Equity	101199.59	125,239.45	63,127.18	
Profit and Loss				
Revenue from operations	19062.29	20,406.04	8,170.40	
Other Income	29.95	379.41	28.47	
Total Income	19092.24	20,785.45	8,198.87	
Total Expense	17504.29	17,439.38	8,382.12	

Con	solidated Basis		
	As of and for the FY ended March 31, 2024	As of and for the FY ended March 31, 2023	As of and for the FY ended March 31, 2022
Profit after tax for the year	1155.77	2,641.61	(146.59)
Profit from Discontinued Operation	4294.96	-	-
Other Comprehensive income	(19.23)	(6.01)	(23.42)
Total Comprehensive Income	5431.50	2635.6	(170.01)
Earnings per equity share (Basic)	16.58	10.35	(0.86)
Earnings per equity share (Diluted)	16.58	10.30	(0.86)
	Cash Flow		
Net cash from / used in (-) operating activities	(15190.46)	(51,271.30)	(19,840.76)
Net cash from / used in (-) investing activities	8507.12	(546.19)	(624.69)
Net cash from / used in (-) financing activities	7187.82	52,616.72	24,507.02
Discontinued Operations			
Net cash from / used in (-) operating activities	(3232.25)	-	-
Net cash from / used in (-) investing activities	(2682.71)	-	-
Net cash from / used in (-) financing activities	3420.68	-	-
Net increase/decrease (-) in cash and cash equivalents	(1989.90)	799.23	4041.57
Additional Information			
Net Worth	29336.35	24,392.28	12,590.88
Cash and cash equivalent	3597.05	6,508.78	5,709.55
Loans	80367	101501.42	50014.09
Total Debts to Total Assets	0.64	0.74	0.77
Interest Income	16111.18	18,368.35	6,342.77
Interest Expense	6577.34	6916.34	2,131.62
Impairment on Financial Instruments	4956.52	3,978.77	1,618.92

Con	solidated Basis		
	As of and for the FY ended March 31, 2024	As of and for the FY ended March 31, 2023	As of and for the FY ended March 31, 2022
Bad Debts to Loans	1.87%	1.19%	1.06%

**N.B.** The equity shares of the subsidiary company Chaitanya India Fin Private Limited were sold by the Issuer and the Promoter to Svatantra Microfin Private Limited on November 23, 2023 and therefore, the consolidated financial statements for the financial year ended March 31, 2025 were not prepared. Accordingly, the key operational parameters (on a consolidated basis) for the financial year ended March 31, 2024, March 31, 2023 and March 31, 2022 have been specified as a part of this disclosure.

10. Details of any other contingent liabilities of the Issuer based on the last audited financial statements including amount and nature of liability

Particulars	Nature of Liability	As of March 31, 2025 (in ₹ million)
In respect of Income tax demands where the Issuer has filed appeal before the relevant authority	Contingent	11
Total		11

11. The amount of corporate guarantee or letter of comfort issued by the Issuer along with details of the counterparty (viz. name and nature of the counterparty, whether a subsidiary, joint venture entity, group company etc.) on behalf of whom it has been issued

As on the date of this Key Information Documents, there is no corporate guarantee given by the Issuer.

- 12. Brief History of Issuer since its incorporation giving details of its following activities:
  - (a) Details of Share Capital as at last quarter end i.e., March 31, 2025:

Share Capital	Amount in Mn (₹)
Authorised Share Capital	
<b>600,000,000</b> Equity Shares of face value of ₹ 10 each	6,000.00
Preference shares	0
Total Authorised Share Capital	6,000.00
Issued, Subscribed and Paid-up Share Capital	
<b>285,240,353</b> Equity Shares of face value of ₹ 10 each	2,852.40
Preference shares	0
Total Issued, Subscribed and Paid-up Share Capital	2,852.40
Securities Premium Account	16,570.24

# (b) Changes in its capital structure as at last quarter end i.e. March 31, 2025, of the preceding three financial years and the current financial year:

Sr. no.	Date of Change (AGM/EGM)	Particulars
1.	May 21, 2022 (EGM)	Increase in authorized share capital from ₹ 2,050,000,000 divided into 205,000,000 Equity Shares of ₹ 10 each to ₹ 6,000,000,000 divided into 600,000,000 Equity Shares of ₹ 10 each

# (c) Details of the equity share capital of the Issuer, for the preceding three financial years and current financial year:

Date of	Number of	Fa ce	ls su	Conside ration	Natur e of		Cumulati	ve
Allotm ent	Equity Shares	Va lu e (₹)	e Pr ic e (₹	(cash, other than cash, etc.)	Allot ment	Number of Equity Shares	Equity Share capital (in ₹)	Equity Shares Premium (in ₹)
May 25, 2022	26,266, 667	10	75	Cash	Right s Issue <sup>(</sup>	204,840, 353	2,048,403, 530	11,348,218,973
May 30, 2022	8,644,3 39	10	75	Cash	Right s Issue <sup>(</sup>	238,573, 686	2,385,736, 860	13,540,885,618
	25,088, 994	10	75	Other than Cash(5)	4)			
August 24, 2022	40,000, 000	10	75	Cash	Right s Issue <sup>(</sup>	278,573, 686	2,785,736, 860	16,140,885,618
Decem ber 22, 2022	6,666,6 67	10	75	Cash	Right s Issue <sup>(</sup>	285,240, 353	2,852,403, 530	16,570,243,678

<sup>1. 8,644,339</sup> Equity Shares were allotted to Navi Technologies Limited.

<sup>25,088,994</sup> Equity Shares were allotted to Navi Technologies Limited for consideration other than cash wherein the consideration was transferred in the form of non-convertible debentures, market linked debentures and pass through certificates.

<sup>&</sup>lt;sup>3.</sup> 40,000,000 Equity Shares were allotted to Navi Technologies Limited.

<sup>&</sup>lt;sup>4</sup>. 6,666,667 Equity Shares were allotted to Navi Technologies Limited.

<sup>\*</sup> Chaitanya Employee Welfare Trust has repaid loan given by the Issuer to subscribe to

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Equity Shares of the Issuer. Accordingly, share premium has been increased by ₹16,184,000.

- \*\* Transfer from ESOP reserve ₹16,798,000.
- (d) Details of any acquisition of or amalgamation with any entity in the preceding 1 (one) year:

The Issuer has not made any acquisition or amalgamation in the last one year.

(e) Details of any reorganization or reconstruction in the preceding 1 (one) year

The Issuer has not made any reorganization or reconstruction in the last one year.

# (f) Details of the shareholding of the Issuer as at the latest quarter end dated March 31, 2025

The table below presents the shareholding pattern of our Issuer as on March 31, 2025:

Cate gory (I)	Categor y of shareh older (II)	Numbe r of share holde rs (III)	Number of fully paid-up Equity Shares held* (IV)	ber of Part ly pai d-u p Equ ity	Numbe r of share s underl ying Depos itory Recei pts	Total numb er of shares held (VII) =(IV)+(V)+ (VI)	Shareh olding as a % of total numbe r of shares (calcul ated as per	Rights class	er of Vot held in o of securi (IX)	each ities	Numb er of share s Unde rlying Outst andin g conv	Sharehold ing, as a % assumin g full conversi on of converti ble securitie	Num ber of Loc ked in sha res (XII)	Number of Shares pledge d or otherw ise encum bered (XIII)	Numbe Equ Shares in demate ed fo (XIV	ity held erializ erm
				Sha res hel d (V)	(VI)		SCRR, 1957) (VIII) As a % of (A+B+ C2)	Numb Voting Class: Equit y Share s Class X		Total as a % of (A+ B+ C) Total	ertibl e secur ities (inclu ding Warr ants) (X)	s (as a percenta ge of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2	Num ber (a)	As a % of total Shares held (b)	Numbe r (a)	As a % of tota I Sha res hel d (b)
(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)			(X)	(XI)	(XII)	(XIII)	(XIV	<u>')                                    </u>
(A)	Promo ter and Promo ter Group	1*	285,240, 353	-	-	285,240 ,353	100.00	285,24 0,353	285,24 0,353	100. 00	-	-	_	-	285,24 0,353	100.
(B)	Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C)	Non Promo ter-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Cate gory (I)	Categor y of shareh older (II)	Numbe r of share holde rs (III)	Number of fully paid-up Equity Shares held* (IV)	Num ber of Part ly pai d-u p Equ ity Sha res hel d (V)	Numbe r of share s underl ying Depos itory Recei pts (VI)	Total numb er of shares held (VII) =(IV)+( V)+ (VI)	Shareh olding as a % of total numbe r of shares (calcul ated as per SCRR, 1957) (VIII) As a % of (A+B+ C2)	Rights		each	Numb er of share s Unde rlying Outst andin g conv ertibl e secur ities (inclu ding Warr ants) (X)	Sharehold ing, as a % assumin g full conversi on of converti ble securitie s (as a percenta ge of diluted share capital) (XI)= (VII)+(X) As a % of (A+B+C2	Num ber of Loc ked in sha res (XII) Num ber (a)	Number of Shares pledge d or otherw ise encum bered (XIII) As a % of total Shares held (b)	Numbe Equi Shares in demate ed fo (XIV Numbe r (a)	ity held rializ rm
(C1)	Non Public Shares underl ying deposi tory receipt s Shares held by emplo yee trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

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Cate gory (I)	Categor y of shareh older (II)	Numbe r of share holde rs (III)	Number of fully paid-up Equity Shares held* (IV)	ber of Part ly pai d-u p Equ ity	Numbe r of share s underl ying Depos itory Recei pts	Total numb er of shares held (VII) =(IV)+( V)+ (VI)	Shareh olding as a % of total numbe r of shares (calcul ated as per	Rights class	er of Vot held in of secur (IX)	each ities	Numb er of share s Unde rlying Outst andin g conv	Sharehold ing, as a % assumin g full conversi on of converti ble securitie	Num ber of Loc ked in sha res (XII)	Number of Shares pledge d or otherw ise encum bered (XIII)	Numbe Equi Shares in demate ed fo (XIV	ity held erializ erm /)
				Sha res hel d (V)	(VI)		SCRR, 1957) (VIII) As a % of (A+B+ C2)	Numb Voting Class: Equit y Share s		Total as a % of (A+ B+ C)	ertibl e secur ities (inclu ding Warr	s (as a percenta ge of diluted share capital) (XI)=	Num ber (a)	As a % of total Shares held (b)	Numbe r (a)	As a % of tota I Sha res
							ŕ	Class X	Class Y	Total	ants) (X)	(VII)+(X) As a % of (A+B+C2				hel d (b)
	Total (A+B+ C)	1*	285,240, 353	-	-	285,240 ,353	100.00	285,24 0,353	285,24 0,353	100. 00	-	-	-	-	285,24 0,353	100. 00

Sachin Bansal, Ankit Agarwal, Rajiv Naresh, Abhishek, Shobhit Agarwal and Apurv Anand hold one Equity Share each of our Company as nominees of our Promoter

# Statement showing shareholding pattern of the Promoter and Promoter Group

Cate	Category & Name of the Shareholder	PAN	No of Shareh olders	No of fully paid up equity shares held*	No of Par tly pai d-u p equ ity sha res hel	No of Share s Underl ying Depos itory Recei pts	Total No of Share s Held (IV+V+ VI)	Shareh olding as a % of total no of shares (calcula ted as per SCRR, 1957) (VIII) As a % of (A+B+C	No c	ights ach ( secu	s held class urities ting	of	No of Shares Underl ying Outsta nding conver tible securit ies (Includ ing Warran ts)	Shareh olding as a % assumi ng full conver sion of convert ible Securiti es (as a percent age of diluted	Loc i	nber of cked in ares  As a % of tot al	Sha pled othe enc	nber of ares dged or erwis e umb ed As a % of tot al	Number of equity shares held in demateri alized form
								2)	Cla ss X	Cla ss Y	Tot al			share capital) (VII)+(X ) As a % of (A+B+C 2)		Sh are s hel d		Sh are s hel d	
	(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)		(	IX)		(X)	(XI)	(	XII)	()	(III)	(XIV)
(1)	Indian								<u> </u>										
(a)	Individuals /Hindu undivided Family																		
(b)	Central Governme nt/State Governme nt(s)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Financial Institutions /Banks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	_	-
(d)	Any Other	ı			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Cate gory	Category & Name of the Shareholder	PAN	No of Shareh olders	No of fully paid up equity shares held*	No of Par tly pai d-u p equ ity sha res hel d	No of Share s Underl ying Depos itory Recei pts	Total No of Share s Held (IV+V+ VI)	Shareh olding as a % of total no of shares (calcula ted as per SCRR, 1957) (VIII) As a % of (A+B+C	R e	ights ach ( secu of Vot ights	s held class urities ting	of	No of Shares Underl ying Outsta nding conver tible securit ies (Includ ing Warran ts)	Shareh olding as a % assumi ng full conver sion of convert ible Securiti es (as a percent age of diluted	Loc i	As a % of tot al	Sha pled othe enc	nber of ares dged or erwis e umb ed As a % of tot al	Number of equity shares held in demateri alized form
								2)	Cla ss X	Cla ss Y	Tot al			share capital) (VII)+(X ) As a % of (A+B+C 2)		Sh are s hel d		Sh are s hel d	
	Navi Technologi es Limited*	AAICB1 598F	1*	285,24 0,353	-	-	285,24 0,353	100.00	-	-	-	-	-	-	ı	1	-	İ	285,24 0,353
	Sub-Total (A)(1)	-	1*	285,24 0,353	-	-	285,24 0,353	100.00	-	-	-	-	-	-	-	-	-	-	285,24 0,353
(2)	Foreign			0,000			0,000												0,000
(a)	Individuals (Non-Resid ent Individuals /Foreign Individuals																		
(b)	Governme nt	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Institutions	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Cate	Category & Name of the Shareholder	PAN	No of Shareh olders	No of fully paid up equity shares held*	No of Par tly pai d-u p equ ity sha res hel	No of Share s Underl ying Depos itory Recei pts	Total No of Share s Held (IV+V+ VI)	Shareh olding as a % of total no of shares (calcula ted as per SCRR, 1957) (VIII) As a % of (A+B+C	No c	ights ach o secu	held class urities	of	No of Shares Underl ying Outsta nding conver tible securit ies (Includ ing Warran ts)	Shareh olding as a % assumi ng full conver sion of convert ible Securiti es (as a percent age of diluted	Loc i	nber of cked n ares  As a % of tot al	Sha pled othe enc	nber of ares dged or erwis e umb ed As a % of tot al	Number of equity shares held in demateri alized form
								2)	Cla ss X	Cla ss Y	Tot al			share capital) (VII)+(X ) As a % of (A+B+C 2)		Sh are s hel d		Sh are s hel d	
(d)	Foreign Portfolio Investor	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-
(e)	Any Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	_
		-	-	-	-	-	-	-	_	_	-	-	-	-	-	-	-	-	-
	Sub-Total (A)(2)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	ı	-	ı	-
	Total Shareholdi ng of Promoter and Promoter Group (A)=(A)(1) + (A)(2)	-	1*	285,24 0,353	-	-	285,24 0,353	100.00	-	-	-	-	-	-	-	-	-	-	285,24 0,353

\*Sachin Bansal, Ankit Agarwal, Rajiv Naresh, Abhishek, Shobhit Agarwal and Apurv Anand hold one Equity Share each of our Company as nominees of our Promoter.

# Statement showing shareholding pattern of public Shareholders

Cate gory	Category & Name of the Shareholder	P A N	No of Share holde rs	No of full y pai d up equ ity	No of Pa rtly pai d-u p eq uit	No of Share s Unde rlying Depo sitory Recei pts	Total No of Share s Held (IV+V +VI)	Shareh olding as a % of total no of shares (A+B+ C2)	Rig	hts h	r of Vo	each	No of Share s Under lying Outst andin g conve	Shareh olding as a % assumi ng full conver sion of conver tible	r Lo	mbe of cked in ares	Sh ple oth	mber of ares edged or nerwi se cumb	Numb er of equity shares held in demat erializ ed form
				sha res	y sh					of Vo Right		Total as a	rtible securi	Securit ies (as	N o	As a	N o	As a %	
				hel d	are s hel				CI as s	CI as s	To tal	% of (A+ B+C	ties (Inclu ding	a percen tage of	•	% of tot		of tota I	
					d				X	Y		)	Warra nts)	diluted share capital )		al Sh are s hel d		Sha res hel d	
	(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)				(X)	(XI)	(XI	)	(XI	l)	(XIV)
(1)	Institutions		-	-		-	-	_	-	_		-	-	-	_	-		-	-
(a)	Mutual Funds	-	-	_		_	_	-	_	_	-	-	-	-	-	_	-	-	-
(b)	Venture Capital Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(c)	Alternate Investment Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(d)	Foreign Venture	-	-	-	_	-	-	-	_	-	-	-	-	-	-	-	-	-	-

Cate	Category & Name of the Shareholder	PAN	No of Share holde rs	No of full y pai d up equ ity sha res hel d	No of Pa rtly pai d-u p eq uit y sh are s	No of Share s Unde rlying Depo sitory Recei pts	Total No of Share s Held (IV+V +VI)	Shareh olding as a % of total no of shares (A+B+ C2)	Rig cla	hts h	ting	Total as a % of (A+	No of Share s Under lying Outst andin g convertible securities (Inclu	Shareh olding as a % assumi ng full conver sion of conver tible Securit ies (as a percen	Lo:	mbe of cked in ares As a % of	Sh ple oth	mber of ares dged or nerwi se cumb red As a % of tota	Numb er of equity shares held in demat erializ ed form
					hel d				s X	s Y	331	B+C	ding Warra nts)	tage of diluted share capital		tot al Sh are s hel d		I Sha res hel d	
	Capital Investors																		
(e)	Foreign Portfolio Investors	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(f)	Financial Institutions/B anks	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(g)	Insurance Companies	-	-	-	-	ı	-	-	-	-	-	-	-	-	-	-	-	1	-
(h)	Provident Funds/Pensi on Funds	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(i)	Any Other	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-	-	-
	Others	-	-	-		-	-	-	-	-	_	_	-	-		-	-	-	-
	Sub Total (B)(1)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Cate	Category & Name of the Shareholder	PAN	No of Share holde rs	No of full y pai d up equ ity sha res hel	No of Pa rtly pai d-u p eq uit y sh are s hel	No of Share s Unde rlying Depo sitory Recei pts	Total No of Share s Held (IV+V +VI)	Shareh olding as a % of total no of shares (A+B+ C2)	Rig cla	hts h	secu	Total as a % of (A+ B+C	No of Share s Under lying Outst andin g conve rtible securi ties (Inclu ding Warra nts)	Shareh olding as a % assumi ng full conver sion of conver tible Securit ies (as a percen tage of diluted share capital	Lo:	mbe of cked in ares  As a % of tot al Sh are s	Sh ple oth	mber of lares dged or nerwi se cumb red As a % of tota I Sha res hel d	Numb er of equity shares held in demat erializ ed form
														,		hel d		ď	
(2)	Central Government/ State Government( s)/President of India	-	-	-	-	ı	-	-	-	-	-	-	-	-	-	-	-	-	-
	Sub Total (B)(2)	-	-	-	-	ı	-	-	-	-	-	-	-	-	-	-	-	-	-
(3)	Non-Institutio	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(a)	i. Individual shareholders holding nominal share capital up to Rs.2 lakhs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Cate gory	Category & Name of the Shareholder	PAN	No of Share holde rs	No of full y pai d up equ ity sha	No of Pa rtly pai d-u p eq uit y	No of Share s Unde rlying Depo sitory Recei pts	Total No of Share s Held (IV+V +VI)	Shareh olding as a % of total no of shares (A+B+ C2)	Rig cla	hts h ss of	secu	each rities	No of Share s Under lying Outst andin g conve rtible	Shareh olding as a % assumi ng full conver sion of conver tible Securit	r Loc Sh	mbe of cked in ares	Sh ple oth	mber of lares dged or nerwi se cumb red As	Numb er of equity shares held in demat erializ ed form
				res hel d	sh are s hel d				CI as s X	CI as s Y	To tal	as a % of (A+ B+C )	securi ties (Inclu ding Warra nts)	ies (as a percen tage of diluted share capital )	•	a % of tot al Sh are s hel d	o ·	a % of tota I Sha res hel d	
	ii. Individual shareholders holding nominal share capital in excess of ₹2 Lakhs	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-
(b)	NBFCs Registered	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	with RBI																		
(c)	Employee Trusts	-	-	-	-	-	ı	-	-	1	-	-	ı	ı	-	-	-	-	-
(d)	Overseas Depositories (Holding DRs)(Balanci ng figure)	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Cate	Category & Name of the Shareholder	PAR	No of Share holde rs	No of full y pai d up equ ity sha res hel d	No of Pa rtly pai d-u p eq uit y sh are s hel d	No of Share s Unde rlying Depo sitory Recei pts	Total No of Share s Held (IV+V +VI)	Shareh olding as a % of total no of shares (A+B+ C2)	Rig cla	hts h	secu	Total as a % of (A+ B+C	No of Share s Under lying Outst andin g convertible securities (Including Warrants)	Shareh olding as a % assumi ng full conver sion of conver tible Securit ies (as a percen tage of diluted share capital )	r Lo	mbe of cked in ares  As a % of tot al Sh are s hel d	Sh ple oth	mber of ares dged or nerwi se cumb red As of tota I Sha res hel d	Numb er of equity shares held in demat erializ ed form
(e)	Any Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	TRUSTS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	NON RESIDENT INDIANS	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	CLEARING MEMBERS	ı	-	-	-	-	-	-	-	-	-	-	ı	-	-	1	-	1	-
	NON RESIDENT INDIAN NON REPATRIABL E	1	-	-	1	1	-	-	-	-	-	-	1	-	1	-	-	-	-
	BODIES CORPORATE S	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	_
	Sub Total (B)(3)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-

Cate	Category & Name of the Shareholder	PAN	No of Share holde rs	No of full y pai d up equ ity sha res hel d	No of Pa rtly pai d-u p eq uit y sh are s hel d	No of Share s Unde rlying Depo sitory Recei pts	Total No of Share s Held (IV+V +VI)	Shareh olding as a % of total no of shares (A+B+ C2)	Rig cla	hts h	secu	Total as a % of (A+ B+C	No of Share s Under lying Outst andin g convertible securities (Including Warrants)	Shareh olding as a % assumi ng full conver sion of conver tible Securit ies (as a percen tage of diluted share capital )	Lo:	mbe of cked in ares  As a % ftot al Sh are s hel d	Sh ple ott	mber of of or nerwi se cumb red As of tota I Sha res hel d	Numb er of equity shares held in demat erializ ed form
	Total Public Shareholding (B) = (B)(1)+(B)(2) + (B)(3	1	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-

# Statement showing shareholding pattern of non-Promoter - non-public Shareholders

Ca teg ory	Category & Name of the Shareholder	PA N	No of Sha reh old ers	No of full y pai d up equ ity	No of Part ly pai d-u p equ ity	No of Share s Under lying Depo sitory Recei pts	Total No of Share s Held (IV+V +VI)	Share holdin g as a % of total no of share s (A+B+	Rig	hts h		oting I each rities	No of Shares Underl ying Outsta nding conver tible securit	Shareh olding as a % assumi ng full conver sion of convert ible	Lo	mber of cked in ares	Sh ple d oth	mber of ares edge or erwi se cum	Number of equity shares held in demater ialized form
				sha res	sha res			C2)		of Vo		Total as a	ies (Includ	Securiti es (as a	No.	As a %	N o.	As a %	
				hel d	hel d				Cla		То	% of (A+B +C)	ing Warra nts)	percent age of diluted share capital)		of tot al Sh are s hel d	5	of tot al Sh are s hel d	
	(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)				(X)	(XI)	(XII	)	(XII	l)	(XIV)
(1)	Custodian/D R Holder	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(2)	Employee Benefit Trust (under SEBI(Share based Employee Benefit) Regulations 2014)	_	-	-	_	-	-	-	-	-	-	-	-	1	-	_	-	_	-
	Total Non-Promot er-Non Public Shareholdin	-	1	-	1	-	-	-	ı	1	-	-	-	1	-	-	1	1	-

Ca teg ory	Category & Name of the Shareholder	PA N	No of Sha reh old ers	No of full y pai d up equ ity sha res hel d	No of Part ly pai d-u p equ ity sha res hel d	No of Share s Under lying Depo sitory Recei pts	Total No of Share s Held (IV+V +VI)	Share holdin g as a % of total no of share s (A+B+ C2)	No F	hts h ss of of Vo	ting s	Total as a % of (A+B +C)	No of Shares Underl ying Outsta nding conver tible securit ies (Includ ing Warra nts)	Shareh olding as a % assumi ng full conver sion of convert ible Securiti es (as a percent age of diluted share capital)	Lo	mber of cked in ares  As a % of tot al Sh are s hel	Sh ple oth en	mber of cares edge l or nerwi se cum ered As a % of tot al Sh are s hel	Number of equity shares held in demater ialized form
	g = I(1)+(C)(2)															d		d	

# (g) List of top ten holders of equity shares of the company as at the latest quarter end i.e., March 31, 2025:

Sr. No	Name of the Shareholder	Total number of Equity Shares	Number of Equity Shares held in dematerialized form	Total shareholding as a % of total number of Equity Shares
1.	Navi Technologies Limited*	28,52,40,347	28,52,40,347*	100.00
2.	Sachin Bansal	1	1	0.00
3.	Ankit Agarwal	1	1	0.00
4.	Abhishek	1	1	0.00
5.	Shobhit Agarwal	1	1	0.00
6.	Apurv Anand	1	1	0.00
7.	Rajiv Naresh	1	1	0.00
	Total	28,52,40,353	28,52,40,353	100.00

<sup>\*</sup>Mr. Ankit Agarwal, Mr. Sachin Bansal, Mr. Apurv Anand, Mr. Abhishek, Mr. Shobhit Agarwal and Mr. Rajiv Naresh hold one share each in the capacity of Nominee Shareholder.

# 13. Details regarding the Directors of the Issuer

(a) Details of the current Directors of the Issuer:

Sr. No.	Name, Designation and DIN	Age	Address	Date of Appointment	Details of other Directorship
1.	Sachin Bansal  Designation: Chairman and Non - Executive Director DIN: 02356346	43	5123, Tower 5, Embassy Pristine Apartments, Suncity Apartments Ln, Ibbaluru, Bellandur, 560102, Bengaluru, Karnataka	February 14, 2025 *	<ul> <li>Navi General Insurance Limited;</li> <li>Navi Investment Advisors Private Limited;</li> <li>Navi Technologies Limited.</li> </ul>
2	Abhishek	42	1D-304, Divyashree Elan Homes,	May 14, 2025**	Navi Investment Advisors

Sr. No.	Name, Designation and DIN	Age	Address	Date of Appointment	Details of other Directorship
	Designation: Managing Director DIN: 07843369		Sarjapur Main Road, Bellandur, Carmelaram Bengaluru, 560035, Karnataka.		Private Limited;  Mavenhive Technologies Private Limited;  Navi Sponsors Private Limited; and  Navi Securities
3	Ankit Agarwal Designation: Non-Executive Director DIN: 08299808	41	Flat No. A 402, Mantri Classic Apartments, ST Bed Layout, Koramangala 4 <sup>th</sup> Block, Bengaluru 560 034, Karnataka, India	May 14, 2025***	Private Limited.  Navi MF Sponsor Private Limited;  Navi AMC Limited;  Navi General Insurance Limited;  Navi Securities Private Limited; and  Navi Technologies Limited
4	Ranganathan Sridharan  Designation: Independent Director  DIN: 00868787	73	E 1702, Crown Tower, Peninsula Heights, 46/1, 17th Main Road, Behind Central Mall, JP Nagar, 2nd Phase, Bengaluru 560 078, Karnataka, India	August 31, 2020****	<ul> <li>NC Energy Limited; and</li> <li>Nelcast Limited</li> </ul>

Sr. No.	Name, Designation and DIN	Age	Address	Date of Appointment	Details of other Directorship
5	Usha A Narayanan Designation:	65	1006, 17 <sup>th</sup> Main, BTM Layout, 1 <sup>st</sup> Phase,	July 6, 2020****	<ul> <li>Junior         Achievement         India Services     </li> </ul>
	Independent Director DIN:		Bengaluru 560 079, Karnataka, India		<ul> <li>Margo         Biocontrols         Private         Limited;     </li> </ul>
	06939539				<ul> <li>Navi         Technologies         Limited;     </li> </ul>
					<ul> <li>Navi General Insurance Limited; and</li> </ul>
					<ul><li>PJ Margo Private Limited;</li></ul>
6	Arindam Haraprasad Ghosh	61	Beuna Vista B-5, Baner Pashan Link Road, Baner, Pune 411	April 1, 2022*****	<ul> <li>Alphaniti         Fintech         Private         Limited;     </li> </ul>
	Designation: Independent Director DIN: 01423589		045, Maharashtra, India		<ul> <li>Brainstormerz         Research and         Data Analytics         Private         Limited;</li> </ul>
					Navi AMC Limited;
					<ul><li>Torus Alphaniti Private Limited;</li></ul>
					<ul> <li>Torus         Alphaniti         Technologies         Private         Limited;     </li> </ul>
					Repro India Limited; and
					<ul> <li>Torus Oro         Portfolio         Management         Private         Limited     </li> </ul>
7	Ashwani	67	22B, Turf View, Seth	May 28,	<ul> <li>Saurashtra Cement</li> </ul>

Sr. No.	Name, Designation and DIN	Age	Address	Date of Appointment	Details of other Directorship
	Kumar  Designation: Additional Independent Director  DIN: 02870681		Motilal G Sanghi Marg, Worli (Lotus) Mumbai 400018, Maharashtra, India	2025*****	Limited; and  NIIF Infrastructure Finance Limited

- \* Sachin Bansal was originally appointed as Director on October 23, 2019. His designation changed from Non-Executive Director to Executive Director and the Chief Executive Officer of the Issuer with effect from February 11, 2022. The Board and shareholders of the Issuer at their respective meetings held on February 14, 2025 have appointed Mr. Bansal as the Non-Executive Director of the Issuer and his designation has changed from Executive Director to Non-Executive Director with effect from February 14, 2025. Further, he ceased to be the Chief Executive Officer ("CEO") of the\Issuer with effect from February 14, 2025, on account of his resignation
- \*\* Abhishek was appointed as the Managing Director with effect from May 14, 2025, pursuant to the receipt of approval of the RBI
- \*\*\* Ankit Agarwal was originally appointed as Non-Executive Director on October 23, 2019. He was further appointed as the Managing Director with effect from February 11, 2022. He ceased to be the Managing Director and Executive Director of the Issuer with effect from May 14, 2025, on account of resignation. He, however, continues to be on the Board as the Non-executive Director of the Issuer.
- \*\*\*\* Mr. Sridharan was appointed for a period of 5 years, not liable to retire by rotation.
- \*\*\*\*\*Ms. Usha Narayanan appointed for a period of 5 years, not liable to retire by rotation.
- \*\*\*\*\*\*Mr. Arindam Haraprasad Ghosh was appointed for a period of 5 years, not liable to retire by rotation.
- \*\*\*\*\*\*\*Mr. Ashwani is appointed for a period of 5 years, not liable to retire by rotation.
- (b) Details of changes in the Issuer's Directors of the Issuer during the preceding three financial years and current financial year:

The changes in the Issuer's Board of Directors in the three financial years preceding the date of this General Information Document and current financial year are as follows:

Sr. No	Name, Designation and DIN	Date of Appointmen t/re appointment	Date of Cessation, if applicable	Date of Resignation , if applicable	Remarks
1	Ankit Agarwal	February 11, 2022	-	-	Change in designation from
	Designation: Managing Director DIN: 08299808				Non- Executive Director to Managing Director

Sr. No	Name, Designation and DIN	Date of Appointmen t/re appointment	Date of Cessation, if applicable	Date of Resignation , if applicable	Remarks
2	Sachin Bansal  Designation: Executive Chairman and CEO  DIN: 02356346	February 11, 2022	-	-	Change in designation from Non- Executive Director to Executive Chairman and CEO
3	Arindam Haraprasad Ghosh Designation: Independent Director DIN: 01423589	April 1, 2022	-	-	Appointment
4	Anil Kumar Misra  Designation: Independent Director  DIN: 08066460	August 23, 2024		January 17, 2025	Appointment and subsequent resignation
5	Sachin Bansal  Designation: Non Executive Director  DIN: 02356346	February 14, 2025	-	-	Change in designation from Executive Director and CEO to Non- Executive Director of the Issuer
6	Ankit Agarwal  Designation: Non-Executive Director  DIN: 08299808	May 14, 2025	-	-	Change in designation from the Managing Director and Executive Director to Non-Executive Director.
7	Abhishek  Designation:  Managing Director and CEO  DIN:07843369	May 14, 2025	-	-	Appointment as Managing Director pursuant to RBI approval.
8	Ashwani Kumar  Designation: Additional Independent Director  DIN: 02870681	May 28, 2025	-	-	Appointment as an Additional Independent Director of the Issuer.*

Sr. No	Name, Designation and DIN	Date of Appointmen t/re appointment	Date of Cessation, if applicable	Date of Resignation , if applicable	Remarks
9	Mr. Ranganathan Sridharan  Designation: Independent Director  DIN: 00868787	Reappointme nt (effective from July 06, 2025)	-	-	Re-appointment as an Independent Director for a second term effective from July 06, 2025. **
10	Ms. Usha A Narayanan  Designation: Independent Director DIN: 06939539	Reappointme nt (effective from August 31, 2025)	-	-	Re-appointment as an Independent Director for a second term effective from August 31, 2025**

<sup>\*</sup>Note - The Board of The Board of directors at their meeting held on May 28, 2025 have appointed the additional independent director. Subsequently the members of the Issuer at their meeting held on June 02, 2025 have approved the appointment.

14. Details of directors' remuneration, and such particulars of the nature and extent of their interests in the Issuer (during the current year and preceding three financial years)

Refer to Section 5 (Regulatory Disclosures) point 16(c) of the General Information Document.

15. Contribution being made by the directors as part of the offer or separately in furtherance of such objects.

Not Applicable

16. Any financial or other material interest of the directors, promoters, key managerial personnel or senior management in the offer and the effect of such interest in so far as it is different from the interests of other persons.

Not applicable

- 17. Details regarding the Auditors of the Issuer
  - (a) Details of the auditor of the Issuer:

Refer to Section 5 (Regulatory Disclosures) point 18 of the General Information Document

(b) Details of change in auditor for preceding three financial years and current financial year:

<sup>\*\*</sup>Note - The Board of directors at their meeting held on May 28, 2025 have appointed the independent directors for a second term. Subsequently the members of the Issuer at their meeting held on June 02, 2025 have approved the appointment. Such appointment shall be effective from the dates as listed above

Refer to Section 5 (Regulatory Disclosures) point 18 of the General Information Document

18. Details of the following liabilities of the issuer, as at the end of the preceding quarter, i.e. March 31, 2025, or if available, a later date:

(a) Details of outstanding secured loan facilities as of the preceding quarter i.e. March 31, 2025:

Refer to Section 5 (Regulatory Disclosures) point 19 (a) of the General Information Document

(b) Details of outstanding unsecured loan facilities as of the preceding quarter i.e. March 31, 2025:

Refer to Section 5 (Regulatory Disclosures) point 19 (b) of the General Information Document

(c) Details of outstanding non-convertible securities in the following format, as of the preceding quarter i.e. March 31, 2025:

Refer to Section 5 (Regulatory Disclosures) point 19 (c) of the General Information Document

(d) Details of commercial paper issuances as at the end of the last quarter in the following format, as of the preceding quarter i.e. March 31, 2025:

Refer to Section 5 (Regulatory Disclosures) point 19 (d) of the General Information Document

(e) List of top ten holders of non-convertible securities in terms of value (on a cumulative basis), as of the preceding quarter i.e. March 31, 2025:

Refer to Section 5 (Regulatory Disclosures) point 19 (e) of the General Information Document

(f) List of top ten holders of Commercial Paper in terms of value (in cumulative basis) as of the preceding quarter i.e. March 31, 2025:

Refer to Section 5 (Regulatory Disclosures) point 19 (f) of the General Information Document

- (g) Details of the bank fund based facilities/ rest of the borrowing (if any, including hybrid debt like Foreign Currency Convertible Bonds (FCCB), Optionally Convertible Debentures/ Preference Shares) from financial institutions or financial creditors:
  - Refer to Section 5 (Regulatory Disclosures) point 19 (g) of the General Information Document
- (h) The amount of corporate guarantee or letter of comfort issued by the Issuer along with name of the counterparty (like name of the subsidiary, joint venture entity, group company, etc.) on behalf of whom it has been issued, contingent liability including debt service reserve account guarantees/ any put option etc. (Details of any outstanding borrowings taken/ debt securities issued for consideration other than cash). This information shall be disclosed whether such borrowing/ debt securities have been taken/ issued:

As on date of this General Information Document, no corporate guarantees have been issued by the Issuer.

19. Where the issuer is a Non-Banking Finance Company (NBFC) or Housing Finance Company, the following disclosures on Asset Liability Management (ALM) shall be provided for the latest audited financials:

Particulars of disclosure	Details
Details with regard to lending done out of the issue proceeds of earlier issuances of debt securities (whether public issue or private placement) by the issuer	Please refer to the information / details set out in Annexure 9 (Material Changes In The Information Provided In The General Information Document) of this Key Information Document.
Details of borrowings granted by issuer	Please refer to the information / details set out in Annexure 9 (Material Changes In The Information Provided In The General Information Document) of this Key Information Document.
Details of change in shareholding	Please refer to the information / details set out in Annexure 9 (Material Changes In The Information Provided In The General Information Document) of this Key Information Document.
Disclosure of Assets under-management	Please refer to the information / details set out in Annexure 9 (Material Changes In The Information Provided In The General Information Document) of this Key Information Document.
Details of borrowers	Please refer to the information / details set out in Annexure 9 (Material Changes In The Information Provided In The General Information Document) of this Key Information Document.
Details of Gross NPA	Please refer to the information / details set out in Annexure 9 (Material Changes In The Information Provided In The General Information Document) of this Key Information Document.
Details of Assets and Liabilities	Please refer to the information / details set out in Annexure 9 (Material Changes In The Information Provided In The

Particulars of disclosure	Details			
	General Information Document) of this Key Information Document.			
Additional details of loans made by issuer where it is a Housing Finance Company	N.A.			

## Disclosure of latest ALM statements to stock exchange:

Please refer to the information / details set out in Annexure 9 (Material Changes In The Information Provided In The General Information Document) of this Key Information Document.

20. Details of any outstanding borrowings taken/ debt securities issued for consideration other than cash

Refer to Section 5 (Regulatory Disclosures) point 21 of the General Information Document

21. Details of all default/s and/or delay in payments of interest and principal of any kind of term loans, debt securities, commercial paper (including technical delay) and other financial indebtedness including corporate guarantee or letters of comfort issued by the Issuer, in the preceding three years and the current financial year

Refer to Section 5 (Regulatory Disclosures) point 22 of the General Information Document

22. Any material event¹ / development or change having implications on the financials/credit quality (e.g. any material regulatory proceedings against the Issuer/promoters, litigations resulting in material liabilities, corporate restructuring event etc.) at the time of issue which may affect the issue or the investor's decision to invest / continue to invest in the non-convertible securities/ commercial paper.

Refer to Section 5 (Regulatory Disclosures) point 25 of the General Information Document

23. Any litigation or legal action pending or taken by a Government Department or a statutory body or regulatory body during the three years immediately preceding the year of the issue of the issue document against the promoter of the Issuer.

Refer to Section 5 (Regulatory Disclosures) point 26 of the General Information Document

24. Details of default and non-payment of statutory dues for the preceding three financial years and current financial year

Refer to Section 5 (Regulatory Disclosures) point 27 of the General Information Document

25. Details of pending litigation involving the Issuer, promoter, director, subsidiaries, group companies or any other person, whose outcome could have material adverse effect on the financial position of the Issuer, which may affect the issue or the investor's decision to invest / continue to invest in the debt securities and/ or non-convertible redeemable preference shares.

Refer to Section 5 (Regulatory Disclosures) point 28 of the General Information Document

<sup>1</sup> For the purpose of this disclosure, materiality threshold has been specified by the Issuer as value exceeding more than 0.50% of profit after tax on a standalone basis as on March 31, 2025 or such other contracts fundamental to the Business carried out by the Issuer

26. Details of acts of material frauds committed against the Issuer in the preceding three financial years and current financial year, if any, and if so, the action taken by the Issuer

Refer to Section 5 (Regulatory Disclosures) point 29 of the General Information Document

27. Details of pending proceedings initiated against the Issuer for economic offences, if any

Refer to Section 5 (Regulatory Disclosures) point 30 of the General Information Document

28. Related party transactions entered during the preceding three financial years and current financial year with regard to loans made or, guarantees given or securities provided.

Refer to Section 5 (Regulatory Disclosures) point 30 of the General Information Document

29. In case the issuer is a Non-Banking Finance Company (NBFC) and the objects of the issue entail loan to any entity who is a 'group company' then disclosures shall be made in the appended format: Not Applicable

A portfolio summary with regards to industries/ sectors to which borrowings have been granted by NBFCs:

Please refer to the information / details set out in the Annexure 9 (Material Changes In The Information Provided In The General Information Document) of this Key Information Document.

30. Quantum and percentage of secured vis-à-vis unsecured borrowings granted by NBFCs

Please refer to the information / details set out in the Annexure 9 (Material Changes In The Information Provided In The General Information Document) of this Key Information Document.

31. Any change in Promoters' holdings in NBFCs during the preceding financial year beyond the threshold specified by the RBI from time to time:

Please refer to the information / details set out in Annexure 9 (Material Changes In The Information Provided In The General Information Document) of this Key Information Document.

32. Consent of directors, auditors, bankers to issue, trustees, solicitors or advocates to the issue, legal advisors to the issue, lead managers to the issue, Registrar to the Issue, and lenders (if required, as per the terms of the agreement) and experts

Directors	Director consents have been obtained by way of the resolution passed by the finance committee of the Board of directors dated June 13, 2025, read with the resolution passed at the meeting of the Board of Directors of the Issuer on May 28, 2024, for approval of the borrowing limits and the terms and conditions of the Debentures.
Auditors	The Debentures will be issued to identified investors on a private placement basis in accordance with the SEBI NCS Regulations and the Act, no auditor's report has been obtained for the issuance of Debentures, the Issuer believes that no specific consent from the auditor is required.

Bankers to the issue	The Debentures will be issued to identified investors on a private placement basis in accordance with the SEBI NCS Regulations and the Act, accordingly, no bankers have been appointed for the issue of Debentures.	
Registrar to the issue	The consent letter from the Registrar has been annexed to the Key Information Document in Annexure 6.	
Debenture Trustee	The debenture trustee appointment agreement entered between the Issuer and Debenture Trustee has been annexed to the Key Information Document in Annexure 4.	
Merchant Banker	The consent letter from the Merchant Banker has been annexed to the Key Information Document in Annexure 11.	
Lead Manager	Not Applicable	
Lenders	Not Applicable	
Legal Advisor	Not Applicable	
Solicitors / Advocates	Not Applicable	

33. The names of the debenture trustee(s) shall be mentioned with a statement to the effect that debenture trustee(s) has given its consent for appointment along with the copy of the consent letter from the debenture trustee

In accordance with Regulation 8 of the SEBI NCS Regulations, Section 71 of the Act read with Companies (Share Capital and Debenture) Rules, 2014 and Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993, the Issuer has appointed Catalyst Trusteeship Limited to act as the Debenture Trustee for the Debenture Holders and Catalyst Trusteeship Limited vide letter dated 11 June 2025, having reference number CL/DEB/25-26/424, has given its consent for the appointment as Debenture Trustee to the Issue and for inclusion of its name in the form and context in which it appears in this Key Information Document. The Issuer undertakes that the name of the Trustee shall be mentioned in all periodical communication sent to the Debenture Holders.

Terms and conditions of Debenture Trustee Agreement including fees charged by Debenture Trustees(s), are set out as below:

The Issuer has entered into the Debenture Trustee Agreement dated June 13, 2025, with Catalyst Trusteeship Limited in terms of which the Issuer has appointed Catalyst Trusteeship Limited, and Catalyst Trusteeship Limited has consented to act as the Debenture Trustee for the Debentures. The remuneration of the Debenture Trustee shall be as per the Debenture Trustee Agreement. In terms of Debenture Trustee Agreement, the Issuer has *inter alia* undertaken to promptly furnish all and any information as may be required by the Debenture Trustee in terms of the Act and the Debenture Trust Deed on a regular basis.

Copy of debenture trustee appointment agreement from Catalyst Trusteeship Limited dated June 13, 2025, conveying its consent to act as Debenture Trustee for the current issue of the Debentures is enclosed within the Annexure 4 in this Key Information Document by way of a weblink or a quick response code.

34. If the security is backed by a guarantee or letter of comfort or any other document / letter of a similar nature, a copy of the same shall be disclosed. In case such document does not contain detailed payment structure (procedure of invocation of guarantee and receipt of payment by the investor along with timelines), the same shall be disclosed in the offer document.

Not Applicable

35. Disclosure required under form PAS-4 under Companies (Prospectus and Allotment of Securities), Rules, 2014 but not contained in this schedule, if any.

Please refer to Section VI of this Key Information Document

36. Project details: gestation period of the project; extent of progress made in the project; deadlines for completion of the project; the summary of the project appraisal report (if any), schedule of implementation of the project

Not Applicable

- 37. If the proceeds, or any part of the proceeds, of the issue of the Debentures are or is to be applied directly or indirectly:
  - (i) in the purchase of any business; or
  - (ii) in the purchase of an interest in any business and by reason of that purchase, or anything to be done in consequence thereof, or in connection therewith,

the Issuer shall become entitled to an interest in either the capital or profits and losses or both, in such business exceeding fifty per cent, thereof, a report made by a chartered accountant (who shall be named in the Key Information Document) upon:

- A. the profits or losses of the business for each of the three financial years immediately preceding the date of the issue of the Key Information Document; and
- B. the assets and liabilities of the business as on the latest date to which the accounts of the business were made up, being a date not more than one hundred and twenty days before the date of the issue of the Key Information Document.

Not Applicable

- 38. If the proceeds, or any part of the proceeds, of the issue of the Debentures are or is to be applied directly or indirectly in purchase or acquisition of any immoveable property including indirect acquisition of immoveable property for which advances have been paid to third parties, the names, addresses, descriptions and occupations of the vendors, disclosures regarding:
  - (i) The names, addresses, descriptions and occupations of the vendors;
  - (ii) the amount paid or payable in cash, to the vendor and where there is more than one vendor, or the company is a sub-purchaser, the amount so paid or payable to each vendor, specifying separately the amount, if any, paid or payable for goodwill;
  - (iii) the nature of the title or interest in such property proposed to be acquired by the company; and
  - (iv) the particulars of every transaction relating to the property completed within the two preceding years, in which any vendor of the property or any person who is or was at the time of the transaction, a promoter or a director or proposed director of the company, had any interest, direct or indirect, specifying the date of the transaction and the name of such promoter, director or proposed director and stating the amount

payable by or to such vendor, promoter, director or proposed director in respect of the transaction;

Provided that if the number of vendors is more than five, then the disclosures as required above shall be on an aggregated basis, specifying the immoveable property being acquired on a contiguous basis with mention of the location / total area and the number of vendors from whom it is being acquired and the aggregate value being paid. Details of minimum amount, the maximum amount and the average amount paid / payable should also be disclosed for each immovable property.

Not Applicable

#### 39. If:

- (i) the proceeds, or any part of the proceeds, of the issue of the Debentures are or are to be applied directly or indirectly and in any manner resulting in the acquisition by the Issuer of shares in any other body corporate; and
- (ii) by reason of that acquisition or anything to be done in consequence thereof or in connection therewith, that body corporate shall become a subsidiary of the Issuer, a report shall be made by a chartered accountant (who shall be named in the General Information Document) upon:
  - A. the profits or losses of the other body corporate for each of the three financial years immediately preceding the issue of the issue document; and
  - B. the assets and liabilities of the other body corporate as on the latest date to which its accounts were made up.

The said report shall:

- (iii) indicate how the profits or losses of the other body corporate dealt with by the report would, in respect of the shares to be acquired, have concerned members of the Issuer and what allowance would have been required to be made, in relation to assets and liabilities so dealt with for the holders of the balance shares, if the Issuer had at all material times held the shares proposed to be acquired; and
- (iv) where the other body corporate has subsidiaries, deal with the profits or losses and the assets and liabilities of the body corporate and its subsidiaries in the manner as provided in paragraph (c) (ii) above.

Not Applicable

40. The broad lending and borrowing policy including summary of the key terms and conditions of the term loans such as re-scheduling, prepayment, penalty, default; and where such lending or borrowing is between the Issuer and its subsidiaries or associates, matters relating to terms and conditions of the term loans including re-scheduling, prepayment, penalty, default shall be disclosed.

Not Applicable

41. The aggregate number of securities of the Issuer and its subsidiary companies purchased or sold by the promoter group, and by the directors of the Issuer which is a promoter of the Issuer, and by the directors of the Issuer and their relatives, within six months immediately preceding the date of filing the issue document with the Registrar of Companies, shall be disclosed.

Refer to Section 5 (Regulatory Disclosures) point 43(b) of the General Information Document

#### 42. The matters relating to:

- (i) Material contracts; and
- (ii) Time and place at which the contracts together with documents will be available for inspection from the date of issue document until the date of closing of subscription list.

#### **Material Contracts**

- (A) Please refer to Section 9 (Material Contracts) of the General Information Document;
- (B) Consent Letter to act as the RTA for the aforesaid issue;
- (C) Debenture Trust Deed entered into between the Issuer and the Debenture Trustee in relation to the Debentures;
- (D) Debenture Trustee agreement entered into between the Issuer and the Debenture Trustee in relation to the Debentures;
- (E) Consent Letter to act as the Debenture Trustee for the aforesaid issue;
- (F) Consent Letter to act as the Merchant Banker for the aforesaid issue;
- (G) Tripartite Agreement between the Issuer, NSDL and Registrars for issue of Debentures dematerialized form;
- (H) Tripartite Agreement between the Issuer, CDSL and Registrars for issue of Debentures dematerialized form;
- (I) In-principle Approval for listing of Debentures by BSE; and
- (J) Letter from Credit Rating Agencies conveying the credit rating for the Debentures.

The above-mentioned material contracts and agreements shall be availed at the principal place of business of the Issuer between from the date of upload of the Key Information Document on EBP till the closing of bidding.

43. Reference to the relevant page number of the audit report which sets out the details of the related party transactions entered during the three financial years immediately preceding the issue of issue document

Refer to Section 5 (Regulatory Disclosures) point 43(d) of the General Information Document

44. The summary of reservations or qualifications or adverse remarks of auditors in the three financial years immediately preceding the year of issue of issue document, and of their impact on the financial statements and financial position of the Issuer, and the corrective steps taken and proposed to be taken by the Issuer for each of the said reservations or qualifications or adverse remarks

Refer to Section 5 (Regulatory Disclosures) point 43(e) of the General Information Document

#### 45. The details of:

- any inquiry, inspections or investigations initiated or conducted under the securities laws or Companies Act, 2013 (18 of 2013) or any previous companies law;
- prosecutions filed, if any (whether pending or not); and

fines imposed or offences compounded,

in the three years immediately preceding the year of issue of issue document in the case of the Issuer being a company and all of its subsidiaries.

Refer to Section 5 (Regulatory Disclosures) of the General Information Document

- 46. Disclosure of Cash flow with date of interest/dividend/ redemption payment as per day count convention:
  - The day count convention for dates on which the payments in relation to the Debentures which need to be made: Actual/Actual
  - b. Procedure and time schedule for allotment and issue of securities:

Procedure and time schedule for allotment and issue of securities will be as per SEBI NCS Master Circular and the Operations guidelines of EBP.

Sr No	Details of Activities	Due Date
1	Closure of issue	T Day
2	Receipt of funds	To be completed by T+1
3	Allotment of Securities	working day
4	Issuer to make listing application to stock exchange(s)	To be completed by T+3 working day
5	Listing permission from stock exchange(s)	

c. Cash flows emanating from the Debentures by way of an illustration:

Name of the Issuer	Navi Finserv Limited		
Face Value (per security)	INR 10,000/- (Indian Rupees Ten Thousand Only) per Debenture		
Date of Allotment	June 19, 2025		
Redemption Date	August 19, 2028		
Tenor and Coupon Rate	Up to 38 (thirty eight) months from Deemed Date of Allotment and 10.75% (ten point seven five percent) per annum, payable monthly.		
Frequency of interest payment	Monthly on the 19 <sup>th</sup> day of every month		
Day Count Convention	Actual / Actual		

(on a per Debenture basis)

Cash Flows	Date for coupon / redemption becoming due*	Amount (In Rupees)
Coupon Payment	19 July 2025	88.36
Coupon Payment	19 August 2025	91.30
Coupon Payment	19 September 2025	91.30
Coupon Payment	19 October 2025	88.36
Coupon Payment	19 November 2025	91.30
Coupon Payment	19 December 2025	88.36
Coupon Payment	19 January 2026	91.30
Coupon Payment	19 February 2026	91.30
Coupon Payment	19 March 2026	82.47
Coupon Payment	19 April 2026	91.30
Coupon Payment	19 May 2026	88.36
Coupon Payment	19 June 2026	91.30
Coupon Payment	19 July 2026	88.36
Coupon Payment	19 August 2026	91.30
Coupon Payment	19 September 2026	91.30
Coupon Payment	19 October 2026	88.36
Coupon Payment	19 November 2026	91.30
Coupon Payment	19 December 2026	88.36
Coupon Payment	19 January 2027	91.30
Coupon Payment	19 February 2027	91.30
Coupon Payment	19 March 2027	82.47
Coupon Payment	19 April 2027	91.30
Coupon Payment	19 May 2027	88.36
Coupon Payment	19 June 2027	91.30
Coupon Payment	19 July 2027	88.36
Coupon Payment	19 August 2027	91.30
Coupon Payment	19 September 2027	91.30

Cash Flows	Date for coupon / redemption becoming due*	Amount (In Rupees)
Coupon Payment	19 October 2027	88.36
Coupon Payment	19 November 2027	91.30
Coupon Payment	19 December 2027	88.36
Coupon Payment	19 January 2028	91.05
Coupon Payment	19 February 2028	91.05
Coupon Payment	19 March 2028	85.18
Coupon Payment	19 April 2028	91.05
Coupon Payment	19 May 2028	88.11
Coupon Payment	19 June 2028	91.05
Coupon Payment	19 July 2028	88.11
Coupon and Principal Payment	19 August 2028	10,091.05

Note:\*If the date of payment of interest/redemption of principal does not fall on a Business Day, the payment of interest/principal shall be made in accordance with SEBI NCS Master Circular and the Debenture Trust Deed.

47. Details about underwriting of the issue including the amount undertaken to be underwritten by the underwriters

Not applicable

48. A declaration confirming that the permanent account number, Aadhaar number, driving license number, bank account number(s), passport number and personal addresses of the promoters and permanent account number of directors have been submitted to the stock exchanges on which the non-convertible securities are proposed to be listed, at the time of filing the draft issue document.

This is submitted to the stock exchange.

49. Financial statements shall be accompanied with the auditor's report along with the requisite schedules, footnotes, summary etc.

The same is set out in point 3 of Annexure 9 of this Key Information Document.

## 50. Risk Factors:

(a) A risk factor to state that while the debenture is secured against a charge to the tune of 100% of the principal and interest amount in favour of debenture trustee, and it is the duty of the debenture trustee to monitor that the security is maintained, however, the possibility of recovery of 100% of the amount shall depend on the market scenario prevalent at the time of enforcement of the security.

As set out in the General Information Document

(b) In case of outstanding debt instruments or deposits or borrowings, any default in compliance with the material covenants such as creation of security as per terms agreed, default in payment of interest, default in redemption or repayment, non-creation of debenture redemption reserve, default in payment of penal interest wherever applicable.

As set out in the General Information Document

#### (c) Financial Disclosures

The financial disclosures under this Key Information Document are made as on March 31, 2025 (where statutorily required), or such other specific date as mentioned alongside the relevant requirement (which is in due compliance with the provisions of the Applicable Law).

#### 51. UNDERTAKING BY THE ISSUER

- (a) Investors are advised to read the risk factors carefully before taking an investment decision in this issue. For taking an investment decision, investors must rely on their own examination of the Issuer and the offer including the risks involved. The securities have not been recommended or approved by any regulatory authority in India, including the Securities and Exchange Board of India (SEBI) nor does SEBI guarantee the accuracy or adequacy of this Key Information Document. Specific attention of investors is invited to the statement of 'Risk Factors' as set out in Section 3 of the General Information Document.
- (b) The Issuer, having made all reasonable inquiries, accepts responsibility for, and confirms that this Key Information Document read with the General Information Document for the Issue contains all information with regard to the Issuer and the Issue, that the information contained in the Key Information Document read with the General Information Document is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which make this document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.
- (c) The Issuer has no side letter with any debt securities holder except the one(s) disclosed in the Key Information Document. Any covenants later added shall be disclosed on the stock exchange website where the debt is listed.

## 52. Other details

## a) DRR Creation

Pursuant to the Rule 18(7)(b)(iii) of the Companies (Share Capital and Debentures) Rules, 2014 as amended from time to time, listed companies which are registered as non-banking financial companies (NBFCs) with the RBI are not required to create a debenture redemption reserve for any privately placed debentures. Accordingly, no debenture redemption reserve is being created for the present Issue.

# b) Issue / Instrument Specific Regulation – relevant details (Companies Act, RBI Guidelines etc.)

The Debentures are in the nature of secured debentures and are proposed to be issued on a private placement basis pursuant to the provisions of Section 42 of the Act read with Rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014 and the Companies (Share Capital and Debentures) Rules, 2014.

This Key Information Document has been prepared in conformity with the SEBI NCS Regulations, SEBI NCS Master Circular and SEBI LODR Regulations.

In addition to the above, the Debentures are being issued in accordance with the provisions of the following

- (I) Securities Contracts (Regulations) Act, 1956;
- (II) SEBI Act;
- (III) The Depositories Act; and
- (IV) The Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993 Rules and regulations issued under any of the above.

#### c) Default in Payment:

In case of default in payment of Coupon and/or principal redemption on the due dates as per the terms set out under this Key Information Document, additional interest/default interest at 2% (two percent) per annum over the Coupon Rate will be payable by the Issuer for the defaulting period, in accordance with the terms of the Debenture Trust Deed.

#### d) Delay in Listing:

Refer "Details of Listing on Stock Exchange, in-principle approval & creation of Recovery Expense Fund (REF)" at page 9 of this Key Information Document.

## e) Delay in allotment of securities:

The allotment of securities shall be made within the timelines stipulated under the SEBI NCS Master Circular.

## f) Application Process General:

This Key Information Document is neither a prospectus nor a statement in lieu of prospectus and does not constitute an offer to the public generally to subscribe for or otherwise acquire the Debentures issued by the Issuer. The document is for the exclusive use of the person(s) to whom it is delivered and it should not be circulated or distributed to third parties. This Key Information Document would be sent specifically addressed to such persons by the Issuer.

## **Who Can Apply**

Please refer to the Summary of Terms in the Key Information Document, for Eligible Investors. However, the prospective subscribers must make their own independent evaluation and judgment regarding their eligibility to invest in the Issue.

All investors are required to comply with the relevant regulations/ guidelines applicable to them for investing in the issue of Debentures as per the norms approved by Government of India, RBI or any other statutory body from time to time and the Issuer, is not in any way, directly or indirectly, responsible for any statutory or regulatory breaches by any investor neither is the Issuer required to check or confirm the same.

However, out of the above mentioned class of investors eligible to invest, this Key Information Document is intended solely for the use of the Person to whom it has been sent by the Issuer for the purpose of evaluating a possible investment opportunity by the recipient(s) in respect of the securities offered herein, and it is not

to be reproduced or distributed to any other Persons (other than professional advisors of the prospective investor receiving this Key Information Document from the Issuer).

# **Documents to be provided by the Investors**:

Following KYC documents (certified copy) must be lodged with the application form:

- Certificate of registration/ certificate of incorporation and memorandum & articles of association, registered trust deed in case of trust, SEBI registration certificate in case of mutual fund.
- ii. Power of attorney / board resolution with specimen signatures certified by company secretary.
- iii. PAN card (otherwise exemption certificate by IT authorities)
- iv. Demat Client Master Report / latest utility bills
- v. Tax exemption certificate issued by the competent authority, if applicable.

## g) Bid Process:

## **EBP Platform: BSE - EBP**

All Eligible Investors should refer to the BSE EBP Guidelines issued by BSE.

The eligible Investor has to fulfill /comply with SEBI NCS Master Circular, and the BSE EBP Guidelines.

All eligible participants will have to register themselves as a one-time exercise (if not already registered) on the EBP platform of BSE for participating in the electronic book mechanism.

Eligible participants will also have to complete the mandatory KYC verification process as suggested in the BSE EBP Guidelines and the SEBI NCS Master Circular.

The details of the Issue shall be entered on the EBP at least 2 (two) working days prior to the Issue opening date.

The Issue will be open for bidding for the duration of the bidding window that would be communicated through the Issuer's bidding announcement on the EBP Platform, at least 1 (one) working day before the start of the Issue opening date.

The manner of bidding in the Issue will be Closed Bidding.

Some of the key guidelines in terms of the current BSE EBP Guidelines on issuance of securities on private placement basis through an EBP mechanism are as follows:

- a) Investors may place multiple bids in an issue
- b) Modification or cancellation of the bids shall be allowed i.e. bidder can cancel or modify the bids made in an issue, subject to the following:
  - such cancellation/ modification in the bids can be made only during the bidding period;
  - no cancellation of bids shall be permitted in the last 10 minutes of the bidding period; and

- in the last 10 minutes of the bidding period, only revision allowed would be for:
  - a. downward revision of coupon/ spread or upward modification of price; and/ or
  - b. upward revision in terms of the bid size. Investors should refer to the BSE EBP Guidelines prevalent on the date of the bid.

#### h) Basis of Allocation or Allotment

Allotment and settlement amount for the bidders shall be based on the following:

Coupon discovered during bidding: All bids shall be arranged as per 'yield time priority'.

The Issue is of uniform yield allotment and accordingly the allotment and settlement value shall be based on the face value and issue price.

If two or more bids have the same coupon/ price/ spread and time, then allotment shall be done on 'pro-rata' basis.

The Allotment of the Debentures in this Issue shall be only in dematerialized form. Allocation shall be made by the EBP in accordance with the applicable SEBI NCS Regulations, the SEBI NCS Master Circular and applicable law(s). Post completion of bidding process, the EBP will upload the details of the allocation on its website, in terms of the SEBI NCS Master Circular.

## i) Withdrawal of offer by an Issuer

## **Payment Mechanism**

BSE – EBP will electronically inform all the bidders about the status of their respective bids. Details of the pay-in account where the amount is to be deposited by Eligible Investors, whose bids have been accepted shall be communicated by the BSE – EBP.

The same shall be deposited in the Indian Clearing Corporation Limited (ICCL) bank account (as intimated by them) and shall subsequently be transferred into the following account upon the credit of the Debentures to the Debenture Holders.

Beneficiary Name : NAVI FINSERV LIMITED,

Clearing House Bank: HDFC BANK LIMITED,

**IFSC** : HDFC0000060

**Account No.** : 50200070216246

Virtual account number will be created after the provisional Allotment on EBP, the investor will get an email from BSE mentioning the bank details and the pay-in amount.

Successful bidders shall be required to transfer funds from bank account(s) registered with EBP to the bank account of the Indian Clearing Corporation Limited to the extent of funds pay-in obligation on or before 10.30 hours on pay-in date.

All funds pay-in obligations need to be fulfilled in totality. Partial fund receipt against any given obligation will be treated as a default and debarment penalties will be applicable as specified by the regulations.

The pay-in is required to be made from one of the accounts available in the EBP system on the pay-in date before the pay-in cut-off time. Any amount received from third party accounts or from accounts not specified in the EBP system will be refunded and no allotment will be made against such payments.

The full-face value of the Debentures applied for is to be paid along with the Application Form. Investor(s) need to send in the Application Form and payment through RTGS for the full value of Debentures applied for.

Further, please refer the BSE EBP Guidelines for detailed process.

## j) Procedure for applying in demat form

- The Applicant must have at least one beneficiary account with any of the Depository Participants (DPs) of NSDL or CDSL prior to making the application.
- The Applicant must necessarily fill in the details (including the beneficiary account number and Depository Participant's ID) appearing in the Application Form under the heading 'Details for Issue of Debentures in Electronic/ Dematerialised Form'.
- Debentures allotted to an Applicant will be credited directly to the Applicant's respective Beneficiary Account(s) with the DP.
- For subscribing the Debentures, names in the Application Form should be identical to those appearing in the account details in the Depository. In case of joint holders, the names should necessarily be in the same sequence as they appear in the account details in the Depository.
- Non-transferable allotment advice/refund orders will be directly sent to the Applicant by the Registrar to the Issue.
- If incomplete/incorrect details are given under the heading 'Details for Issue
  of Debentures in Electronic/ Dematerialised Form' in the Application Form, it
  will be deemed to be an incomplete application and the same may be held
  liable for rejection at the sole discretion of the Issuer.
- For allotment of Debentures, the address, nomination details and other details of the Applicant as registered with his/her/its DP shall be used for all correspondence with the Applicant. The Applicant is therefore responsible for the correctness of his/her/its demographic details given in the Application Form vis-à-vis those with his/her/its DP. In case the information is incorrect or insufficient, the Issuer would not be liable for losses, if any.
- It may be noted that Debentures being issued in electronic form, the same can be traded only on the Stock Exchanges having electronic connectivity with NSDL or CDSL. Stock exchange where the Debentures of the Issuer are proposed to be listed have connectivity with NSDL and CDSL.
- Interest or other benefits would be paid to those Debenture Holders whose names appear on the list of beneficial owners given by the Depositories to the Issuer as on Record Date/ Book Closure Date. In case of those Debentures for which the beneficial owner is not identified by the Depository as on the Record Date/ Book Closure Date, the Issuer would keep in abeyance the payment of interest or other benefits, till such time that the beneficial owner is identified by the Depository and conveyed to the Issuer, whereupon the interest or benefits will be paid to the beneficiaries, as identified, within a period of 30 days.

 Investors may note that the Debentures of the Issuer would be issued and traded only in dematerialised form.

#### k) Market Lot

As per BSE EBP Guidelines, the minimum bid lot shall be INR 1,00,00,000/- (Indian Rupees One Crore Only) and thereafter multiples of 1 (one) Debentures (of face value of INR 10,000/- (Indian Rupees Ten Thousand only).

Applications for the Debentures must be made in the prescribed Application Form. The Application Forms must be completed in the prescribed format in BLOCK LETTERS in English as per the instructions contained therein. The Applicant or in the case of an application in joint names, each of the Applicants, should mention his/her/it's Permanent Account Number (PAN) allotted under the I.T. Act or where the same has not been allotted, the GIR No. and the Income Tax Circle/Ward/District No. In case where neither the PAN nor the GIR number has been allotted, or the applicant is not assessed to Income Tax, the fact of such non-allotment should be mentioned in the Application Form. Application Forms without this information will be considered incomplete and are liable to be rejected.

Applications may be made in single or joint names (not exceeding three). In the case of joint applications, all payments will be made out in favour of the first Applicant. All communications will be addressed to the first named Applicant whose name appears in the Application Form at the address mentioned therein.

Application Form must be accompanied by payment details. In case the payment is made through any electronic mode of payment such as RTGS / NEFT, the funds have to be credited to the designated bank accounts as stated in this document. It may be noted that payment by any other means shall not be accepted. The Issuer assumes no responsibility for any applications lost in mail or in transit or any failure of electronic fund transfer. The Issuer will not be responsible in any manner for any delayed receipts / non-receipt of RTGS payments or applications lost in mail.

Only eligible Investors as given hereunder may apply for Debentures through the procedure detailed hereunder. Applications not completed in the said manner are liable to be rejected. Application Form duly completed in all respects must be submitted to Issuer. The name of the Applicant's bank, type of account and account number must be filled in the Application Form. This is required for the Applicant's own safety and these details will be used for processing of refund orders and interest/redemption warrants.

All Application Forms duly completed (along with all necessary documents) must be delivered before the closing of the Issue.

## Letter(s) of Allotment/ NCD Certificate(s)/ Refund Order(s) Issue of Letter(s) of Allotment

The beneficiary account of the Investor(s) with NSDL/ CDSL/ Depository Participant will be given initial credit within 2 (two) days from the Deemed Date of Allotment. The initial credit in the account will be akin to the Letter of Allotment. On completion of all statutory formalities, such credit in the account will be akin to a Debenture Certificate.

#### m) Terms of Payment

The full face value of the Debentures applied for is to be paid along with the Application Form. Investor(s) need to send in the duly filled Application Form and payment through RTGS for the full value of Debentures applied for along with the necessary supporting documents.

## n) Right to Accept or Reject Applications

The Issuer reserves the right at its sole and absolute discretion to accept or reject any application in part or in full, without assigning any reason. The Application Forms that are not complete in all respects are liable to be rejected and would not be paid any interest on the application money. Application would be liable to be rejected on one or more technical grounds, including but not restricted to:

- Number of Debentures applied for is less than the minimum application size;
- Applications exceeding the issue size
- Bank account details not given;
- Demat details for issue of Debentures in electronic/ dematerialised form not given;
- PAN/GIR and IT circle/ward/district not given;
- In case of applications under Power of Attorney by limited companies, corporate bodies, trusts, etc. relevant documents not submitted;
- In the event, if any Debenture (s) applied for is/ are not allotted in full, the
  excess application monies of such Debentures will be refunded, as may be
  permitted.

The Applicant should mention his/her Permanent Account Number (PAN) allotted under the IT Act. The copy of the PAN card or PAN allotment letter is required to be submitted with the Application Form. Applications without this information and documents will be considered incomplete and are liable to be rejected.

## o) Disposal of Applications and Application Money

If any application is rejected in full, the whole of the application money received, and if the application is rejected in part, the excess application money, after adjustment of allotment money if any, will be refunded to the Applicants. No receipt will be issued by the Issuer.

#### p) Applications under Power of Attorney

A certified true copy of the power of attorney or the relevant authority as the case may be along with the names and specimen signature(s) of all the authorized signatories and the tax exemption certificate/ document, if any, must be lodged along with the submission of the completed Application Form. Further modifications/ additions in the power of attorney or authority should be notified to the Issuer or to its Registrar or to such other person(s) at such other address (es) as may be specified by the Issuer from time to time through a suitable communication.

# q) Applications by Provident Funds, Pension Funds, Superannuation Funds and Gratuity Funds

The Government of India has permitted provident, pension, superannuation and gratuity funds, subject to their assessment of the risk-return prospects, to invest in the Debentures and securities issued by private sector organization as per their respective investment guidelines.

## r) Application by Mutual Funds

In case of applications by mutual funds, a separate application must be made in respect of each scheme of an Indian Mutual Fund registered with SEBI and such applications will not be treated as multiple applications, provided that the application

made by the asset management company/ trustees/ custodian clearly indicate their intention as to the scheme for which the application has been made.

#### s) Depository Arrangements

The Issuer has appointed NDSL Data Management Limited as Registrar & Transfer Agent for the Issue. The Issuer has made necessary depository arrangements with NSDL and CDSL for the issue and holding of Debentures in dematerialized form. Investors shall hold the Debentures only in dematerialized form and deal with the same as per the provisions of Depositories Act.

Debentures shall be transferred subject to and in accordance with the rules/ procedures as prescribed by the Exchange(s)/ Depositories/ Depository Participant of the transferor/ transferee and any other applicable laws and rules notified in respect thereof

## t) Debenture Holder not a Shareholder

The Debenture Holders shall not be entitled to any of the rights and privileges available to the Shareholders.

#### u) Notices

All notices to the Debenture Holder(s) required to be given by the Issuer or the Debenture Trustee shall be published in one English and one regional language daily newspaper in Mumbai and/ or, will be sent by post/courier/hand delivery to the sole/ first allottee or sole/ first Beneficial Owner of the Debentures, as the case may be from time to time.

All notice(s) to be given by the Debenture Holder(s) shall be sent by registered post/speed post/courier/hand delivery to the Issuer or to such persons at such address as may be notified by the Issuer from time to time through suitable communication.

#### v) Joint-Holders

Where two or more persons are holders of any Debenture (s), they shall be deemed to hold the same as joint tenants with benefits of survivorship subject to other provisions contained in the Articles.

## w) Undertaking by the Issuer

- 1. The Issuer undertakes that:
  - a. The complaints received in respect of the Issue shall be attended to, by the Issuer expeditiously and satisfactorily.
  - b. It shall take all steps for timely completion of formalities for listing and commencement of trading at the Stock Exchanges where the Debentures are to be listed.
  - c. Necessary co-operation to the credit rating agency(ies) shall be extended in providing true and adequate information till the debt obligations in respect of the Debentures are outstanding.
- 2. The Issuer shall ensure that it files the following disclosures along with the listing application to the Stock Exchanges:
  - a. Copy of the Board resolution authorizing the borrowing and list of authorized signatories.

- Any other particulars or documents that the Stock Exchange may call for as it deems fit.
- 3. The Issuer shall submit the following disclosures to the Debenture Trustee in electronic form (softcopy) at the time of allotment of the Debentures:
  - a. Memorandum and Articles of Association and necessary resolutions for the allotment of the Debentures.
  - b. Copy of last three years' audited annual reports.
  - c. Latest Audited consolidated (wherever available) and standalone financial information (profit & loss statement, balance sheet and cashflow statement) and auditor qualifications, if any.
  - d. An undertaking to the effect that the Issuer would, till the redemption of the Debentures, submit the details mentioned in point (c) above to the Debenture Trustee within the timelines as mentioned in the Simplified Listing Agreement issued by SEBI vide circular No. SEBI/IMD/BOND/1/2009/ 11/05 dated May 11, 2009 as amended from time to time, for furnishing / publishing its half yearly/ annual result. Further, the Issuer shall within 180 days from the end of the financial year, submit a copy of the latest annual report to the Debenture Trustee and the Debenture Trustee shall be obliged to share the details submitted under this clause with all Debenture Holders within two working days of their specific request.
- 4. The Issuer undertakes that the Debenture Trust Deed would be executed within the time frame prescribed in the relevant regulations/act/rules etc. and uploaded on the website of the Designated Stock Exchange i.e. BSE, along with the listing application.

## x) Issue Details

This present issue of Debentures is being made pursuant to the following resolutions passed by the Issuer:

- 1. The resolution passed at the meetings of the finance committee of the Board held on June 13, 2025, authorising this Issue for a principal amount aggregating up to INR 100,00,00,000/- (Indian Rupees One Hundred Crores Only).
- 2. The resolution passed by the Issuer's Board pursuant to Section 42 and 71 of the Act, at the meeting of the Board held on May 28, 2024, for approving the terms of the issuance of non-convertible debenture on a private placement basis.
- 3. The resolution passed by our Shareholders, pursuant to Section 42 and 71 of the Act, at the AGM held on September 30, 2024, for approving the issuance of non-convertible debenture on a private placement basis.
- 4. The resolution passed by our shareholders of the Company, pursuant to Section 180(1)(a) and Section 180(1)(c) of the Act held on September 30, 2022.

# y) Nature and status of Debentures

The Debentures are senior, secured, rated, listed, transferable, redeemable, non-convertible debentures. Each of the Debenture Holders shall inter-se rank

pari-passu in relation to their rights and benefits in relation to the Debentures, without any preference or privilege.

#### z) Payment of Interest

The interest will be payable as per the terms set out in the Summary of Terms in this Key Information Document to the Debenture Holder(s) whose names appear in the List of Beneficial Owners given by the Depository to the Issuer on the Record Date. Payment of interest will be made electronically through RTGS/ NEFT/ ECS/Funds Transfer and in case of rejection at the time of validation / failure of payment through electronic mode, payment will be made by way of demand draft(s) which will be dispatched to the sole/ first applicant by registered post/speed post/courier/hand delivery at the sole risk of the applicant. The demand drafts shall be payable at all locations where ICICI Bank Limited has a branch presence. Details of the remitting bank:

Bank Ac No - 004705018489

IFSC Code - ICIC0000047

Branch: ICICI Bank Ltd, 584, 20<sup>th</sup> Main Rd, opp. Bethany High, Koramangala 8th Block, Koramangala, Bengaluru, Karnataka - 560095

## aa) Payment on Redemption

Payment on redemption will be made in the name of the Debenture Holder whose name appears on the List of Beneficial Owners given by Depository to the Issuer as on the Record Date.

#### bb) Record Date and Beneficial Owners

The Issuer shall request the Depository(ies) to provide a list of Beneficial Owners as at the end of the Record Date. This shall be the list, which shall be considered for payment of interest or repayment of principal amount, as the case may be.

## cc) Mode of Transfer of Debentures

Debentures shall be transferred subject to and in accordance with the rules/ procedures as prescribed by the Exchange(s)/Depositories/ Depository Participant of the transferor/ transferee and any other applicable laws and rules notified in respect thereof.

#### dd) Conflict

In the event of any inconsistency between the provisions of the Debenture Trust Deed and this Key Information Memorandum, the provisions of the Debenture Trust Deed shall prevail.

Over and above the aforesaid terms and conditions, the Debentures issued under this Key Information Document shall be subject to the provisions of the Debenture Trust Deed and other Transaction Documents.

## ee) Buyback

The Issuer reserves the right to buyback the Debentures issued by it as per the provisions of Applicable Law, if any.

#### ff) Multiple issuances under ISIN

The Issuer reserves the right to make multiple issuances under the same ISIN. Such issue can be made either by way of creation of a fresh ISIN or by way of issuance under an existing ISIN at premium/par/discount as the case may be.

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# gg) Others

The Debentures shall be considered as secured only upon the Hypothecated Assets being registered with Sub-registrar / Registrar of Companies or CERSAI or Depository etc., as applicable, or being independently verifiable by the Debenture Trustee.

# SECTION IV: TERM SHEET OF THE ISSUE $\mid$ SUMMARY OF TERMS

PARTIES INVOLVED I	PARTIES INVOLVED IN THE ISSUE		
Security Name	10.75% Navi Aug 2028		
Issuer/ Company/Borrower	Navi Finserv Limited ("Navi")		
Type of instrument	Non-Convertible Debentures		
Nature of instrument	Listed, Rated, Senior, Secured, Transferable, Redeemable, Non-Convertible Debentures ("Debentures")		
Seniority/ Ranking (Senior/ Subordinated)	Senior		
Investor(s)/ Eligible	(a) QIBs		
Investor(s)	(b) Banks;		
	(c) Financial Institutions;		
	(d) Mutual Funds		
	(e) Insurance Companies		
	(f) FIIs and FPIs		
	(g) Companies and bodies corporate including public sector undertakings		
	(h) Provident, pension, gratuity or superannuation funds		
	(i) Individuals		
	(j) Hindu Undivided Families		
	(k) Partnerships/LLPs; and		
	(I) any other investor eligible to invest in the Debentures.		
Listing (name of stock Exchange(s) where it will be	The Debentures are proposed to be listed on the Whole Sale Debt segment of BSE.		
listed and timeline for listing)	■ Timing for listing The Debentures are proposed to be listed on the WDM and Capital Markets segment of BSE within the time period prescribed by SEBI under the SEBI Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021 ("SEBI ILNCS Regulations") read with SEBI ILNCS Operational Circular.		
	In case of delay in listing of the debt securities beyond 3 (Three) working days from the Issue Closure Date, the Company will pay penal interest of 1% p.a. (One percent per annum) over the Coupon rate from the Deemed Date of Allotment until the listing of the Debentures is completed.		
	■ Conditions The Issuer shall ensure that the Debentures are in compliance with the SEBI ILNCS Regulations and the SEBI ILNCS Operational Circular		

Rating(s)	"CRISIL A (Stable)"	
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Base Issue size	Up to 75,000 (seventy five thousand) fully paid, senior, secured, rated, listed, transferable, redeemable, non-convertible debentures, each having a face value of INR 10,000/- (Indian Rupees Ten Thousand Only) aggregating up to INR 75,00,00,000/- (Indian Rupees Seventy Five Crores Only) and a green shoe option to retain oversubscription of up to 25,000 (Twenty Five Thousand) fully paid, senior, secured, rated, listed, transferable, redeemable, non-convertible debentures, each having a face value of INR 10,000/- (Indian Rupees Ten Thousand Only) each amounting upto INR 25,00,00,000/- (Indian Rupees Twenty Five Crores Only) in total aggregating up to INR 100,00,00,000/- (Indian Rupees One Hundred Crores Only).		
Minimum Subscription and in multiples of thereafter	1,000 Debentures and 1 Debenture thereafter		
Option to retain oversubscription (Amount)	Up to 25,000 (Twenty Five Thousand) fully paid, senior, secured, rated, listed, transferable, redeemable, non-convertible debentures of face value of INR 10,000/- (Indian Rupees Ten Thousand Only) each amounting up to INR 25,00,00,000/- (Indian Rupees Twenty Five Crores Only).		
Objects of the Issue / Purpose for which there is requirement of funds	The proceeds of the issue will be utilized for the following purposes: Onward lending purpose and general corporate purposes		
Details of utilization of the proceeds	The Issuer shall utilise the amounts received from the subscription of the Debentures for the agreed purpose. No part of the proceeds from the Issue will be used towards:		
	<ul> <li>i. any capital market instrument such as equity and equity linked instruments or any other capital market related activities;</li> </ul>		
	ii. investment in any speculative sector;		
	iii. any purpose, that is not eligible for the providing of financing by banks to non-banking financial companies for bank finance to non-banking financial companies, or, which results in a breach of the RBI's master circular no. DOR.CRE.REC.No.07/21.04.172/2022-23 dated April 1, 2022 on "Bank Finance to Non-Banking Financial Companies (NBFCs)");or		
	iv. in contravention of any applicable law.		
Coupon Rate	10.75% (ten point seven five percent) per annum payable monthly		
Step Up Coupon	For each notch rating downgrade of the instrument there will be a step up of 25 bps.		
Coupon Payment Frequency	Monthly on the 19 <sup>th</sup> day of every month		
Coupon Payment Dates	As set out in the Annexure below		
Coupon Type	Fixed		
Coupon Reset Process	Not applicable, given it's a fixed rate instrument		
Coupon Type Coupon Reset	Fixed		

Day Count Basis	Actual/Actual		
Interest on Application Money	Not applicable given the issuance shall be through EBP mechanism		
Default Interest Rate	2% (Two percent) per annum over and above the Coupon Rate		
Tenor	up to 38 (thirty eight) months from Deemed Date of Allotment.		
Redemption Date	August 19, 2028		
Redemption Amount	The Debentures will be redeemed at par		
Redemption Premium / Discount, if any	Not Applicable		
Issue price	Debentures will be issued at par		
Premium / Discount at which security is issued and the effective yield as a result of such discount.	Not Applicable		
Premium/Discount at which security is redeemed and the effective yield as a result of such premium/discount	Not Applicable		
Put Option Date	Not applicable		
Put Option Price	Not applicable		
Call Option Date	Not applicable		
Call Option Price	Not applicable		
Put Notification Time	Not applicable		
Call Notification Time	Not applicable		
Face value	INR 10,000/- (Indian Rupees Ten Thousand only)		
Minimum Subscription and in multiples of thereafter	1,000 Debentures and 1 Debenture thereafter		
Issue Schedule / Timing			
	Issue Opening Date	June 18, 2025	
	Issue Closing Date	June 18, 2025	
	Issue Pay-in Date	June 19, 2025	
	Deemed Date of Allotment	June 19, 2025	

Settlement mode of the Instrument	Banking channels			
Depository	NSDL & CDSL			
Disclosure of Interest/ redemption dates	As set out in the Annexure below			
Record Date	The date 15 (fifteen) Calendar Days prior to the Final Redemption date or Early Redemption date or Interest Payment date, as the case may be, on which the determination of the persons entitled to receive Redemption Amount/ Interest Amount, as the case may be, in respect of the Debentures (i.e., persons whose names are registered in the register of Debenture Holders or NSDL/CDSL records) shall be made.			
All covenants of the issue (including side letters, accelerated payment clause, etc.)	Reporting Covenants  1. Quarterly Reports – within 45 (Forty Five) calendar days from the end of each financial quarter			
payment stades, stery	a. Financials and other operational metrics as per the requirement and format agreed with the Trustee from time to time			
	b. Financial covenant compliance certificate signed by a Director or the Chief Financial Officer or authorized signatory			
	2. Half Yearly Reports –			
	At the end of each Half Year along with the half yearly financial results, certificate from the independent chartered accountant/authorised signatory of the Issuer giving the value of receivables/book debts including compliance with the covenants of the Disclosure Document.			
	Annual Reports – within 180 (One Hundred and Eighty) calendar days from the end of each financial year			
	a. Audited financial statements of Issuer along with Promoter/Holding Company, if any.			
	Event Based Reports – within 10 (Ten) Business Days of the event occurring			
	a) Change in Shareholding structure			
	b) Change in the constitutional documents of the Company			
	c) Change in the composition of its Board of the Issuer			
	d) Change in the Directors of the Company			

- e) Any fraud amounting to more than 5% (five percent) of the Asset under Management (including the managed portfolio) of the Issuer
- f) Material Adverse Effect
- g) Any dispute, litigation, investigation or other proceeding against the issuer which could result in a Material Adverse Effect
- h) Winding up proceedings
- i) Any Event of Default or Potential Default, and any steps taken/ proposed to remedy the same.
- j) Any prepayment or notice of any prepayment of any Indebtedness of the Issuer.

Commencement of any new segment of business other than the financial services and which is not as per the Constitutional Documents of the Issuer

#### **Affirmative Covenants**

- To comply with corporate governance, fair practices code prescribed by the RBI
- 2. Notification of any Material Adverse Effect or Event of Default;
- 3. Obtain, comply with and maintain all licenses / authorizations
- 4. Provide details of any material litigation, arbitration or administrative proceedings (materiality threshold to be finalized during documentation) against the issuer which may impact the ordinary course of business of the Company.
- 5. Maintain internal control for the purpose of (i) preventing fraud on monies lent by the Company; and (ii) preventing money being used for money laundering or illegal purposes.
- 6. Permit with reasonable notice to the Company, visits and inspection of books of records, documents and accounts to Debenture Trustee on an annual basis.
- 7. Comply with monitoring requests/calls from Debenture Trustee on a quarterly basis.

# **Negative Covenants**

The Company shall not without the prior written permission of the Debenture Trustee, do or undertake to do any of the actions as mentioned below.

1. M&A, acquisition, restructuring, amalgamation over and above 10% of the Net worth of the Company in a financial year

- Other than as set out in 1 above, the Company shall not, enter into any transaction of merger, de-merger, consolidation, re- organization, scheme of arrangement or compromise with its creditors or shareholders or effect any scheme of amalgamation or reconstruction.
- The Company will not purchase or redeem any of its issued shares except equity shares allotted under ESOP scheme of the Company or reduce its share capital.
- 4. The Company will not permit a change of Control (as defined below) from that subsisting as of the Deemed Date of Allotment.
- The Company shall not undertake to guarantee the liabilities of any individual or entity save and except in case of ordinary course of business
- 6. Company shall not amend or modify clauses in its Memorandum of Association and Article of Association, where such amendment would have a Material Adverse Effect. The above does not apply to any changes to effect an increase in authorised share capital and any changes to the articles of association to reflect the terms of any equity infusion or strategic sale.
- 7. Any sale of assets/business/division that has the effect of exiting the business or re-structuring of the existing business
- 8. No declaration or payment of dividend, if an Event of Default has occurred and is subsisting
- 9. Not undertake any new major new business outside financial services or any diversification of its business outside financial services.
- 10. The Debenture Trustee may approve any application for consent in respect of the above matters, if Debenture Holders' representing more than 50% (fifty percent) of the outstanding principal amounts of the Debentures provide their consent, within a period of 15 business days from the date of receipt of such request/notification from the Debenture Trustee.

# **Financial Covenants**

- The capital adequacy ratio (as defined in NBFC Regulations) shall be above 3% over and above the RBI threshold as prescribed under the RBI regulations.
- 2. Gross NPA shall not exceed 5% (Five Percent).
- 3. Net NPA net shall not exceed 3% (Three Percent).
- 4. Total Debt to Tangible Net worth shall not exceed 4 times.
- 5. Cumulative mismatches in ALM should be positive for all buckets upto 1 year
- 6. Minimum standalone net worth of INR 2500 Crs

Tangible Networth means, with respect to any person, the amount paid up on such person's issued equity share capital, compulsorily convertible

instruments and any amount standing to the credit of its reserves, less equity or equity-like investments. goodwill, deferred tax assets, FLDG on managed portfolio and other intangible assets.

It is hereby clarified that all of the above Financial Covenants shall be tested on a quarterly basis i.e. on March 31, June 30, September 30 and December 31 of each Financial Year during the tenor of the Debentures, starting from September 30, 2025, on a standalone balance sheet until the Final Redemption Date of the Debentures.

The Debenture Trustee may approve any application for consent in respect of the above matters, if Debenture Holders' representing more than 50% (fifty percent) of the outstanding principal amounts of the Debentures provide their consent, within a period of 3 business days from the date of receipt of such request/notification from the Debenture Trustee.

Description regarding Security (where applicable) including type of security (movable/immovable/ tangible etc.), type of charge (pledge/ hypothecation/ mortgage etc.), date creation security/ likely date of creation of security. minimum security cover, revaluation

The amounts outstanding under the Debentures shall be secured on a first ranking exclusive and continuing charge basis by way of hypothecation in favour of the Debenture Trustee for the benefit of the Debenture Holders over loan receivables identified from time to time, present and future, of the Issuer that fulfil the eligibility criteria set out here below under the heading 'Eligibility Criteria' ("Hypothecated Assets") with the prescribed Security Cover (as defined below) on or prior to the Deemed Date of Allotment.

Company shall file CHG-9 within 30 days from execution of the Deed of Hypothecation.

# **Minimum Security Cover**

1.10x (One point one zero times)

The outstanding principal amount, together with accrued interest, if any including for the ensuing month end, default interest, remuneration of the Trustee, charges, fees, expenses and all other monies due from the Company, shall be secured by (to the satisfaction of the Debenture Holders) by a first ranking and exclusive charge of 1.1x over (including but not limited to) receivables, including present and future receivables ("Company's Receivables") which are free from any encumbrances/ charge/lien;.

The Issuer shall on a monthly basis hypothecate additional loans and/or replace such loans constituting the Hypothecated Assets that do not comply with the prescribed eligibility criteria, with loans that meet the eligibility criteria set out under heading "Hypothecation" to the Debenture Trustee such that the principal amounts outstanding under the loans constituting the Hypothecated Assets shall not be less than 1.10x (One decimal point two zero times ) of the aggregate amount of principal outstanding and the accrued interest amounts, if any, under the Debentures. Any additional loans added pursuant to the above to secure the Debentures shall be considered as part of the Hypothecated Assets

Replacement of security, interest to the debenture holder over and above the coupon rate as specified in the Trust Deed and disclosed in the issue document

Any failure to create and perfect security over the Hypothecated Assets within the timelines set out in the Transaction Documents shall attract 2% p.a. (two percent) p.a. additional interest payable monthly over the Coupon rate and give an option to the Debenture holders for early redemption.

# Transaction 1. Term Sheet **Documents** 2. General Information Document / Key Information Document Private Placement Offer Letter in form PAS 4 4. Debenture Trustee Agreement 5. Debenture Trust Deed 6. Deed of Hypothecation 7. Guarantee Agreement, if any 8. Company Undertaking, if any Resolutions Resolutions means collectively, a. Special resolution of the shareholders of the Company under Section 180(1)(a) of the Companies Act, 2013; if applicable b. Special resolution of the shareholders of the Company under Section 180(1)(c) of the Companies Act, 2013; if applicable c. Board resolution of the board of directors of the Company under Section 42 and other applicable provisions of the Companies Act, 2013 and Rules thereunder; d. Special resolution of the shareholders of the Company under the applicable provisions of the Companies Act, 2013 and Rule 14(2) and other applicable provisions of Companies (Prospectus and Allotment of Securities) Rules, 2014. Board/ Committee resolution approving the issuance. 1. Certified true copy of the constitutional documents and authorizations of the Issuer- Resolution of the shareholders of the Company under 180(1)(c) of the Act, Resolution of the shareholders of the Company under Section 42 of the Act as applicable 2. Certified true copy Board/ Committee resolution approving the issue 3. Execution of Term Sheet 4. Credit Rating Letter(s) along with Rating Rationale Conditions Precedent 5. Debenture Trustee Consent Letter To Disbursement 6. RTA Consent letter 7. Execution of PAS 4 8. Execution of Debenture Trustee Agreement (DTA) and Debenture Trust Deed (DTD) 9. Enabling clause in the AOA of the Issuer to allow appointment of a Nominee Director by the Debenture Trustee

	Circulation of Private Placement Offer Letter in PAS 3 and Placement Memorandum along with the necessary annexure
	11. Due Diligence Certificate in 'Annexure A' as issued by the Debenture Trustee
	12. In-principle listing approval from the exchange
	13. Security Creation in accordance with the Operational guidelines for 'Security and Covenant Monitoring' using Distributed Ledger Technology (DLT) dated March 29, 2022, and ancillary Circulars issued by SEBI thereof.
	1) The Issuer shall immediately on receipt of funds, take on all necessary steps to, including making all applicable filings in the Registrar of Companies and obtaining all necessary approvals including filing Form PAS 5 along with the list of allottees and Form PAS 3 along with requisite fee within prescribed timelines
Conditions Subsequent To	The Issuer shall ensure credit of demat account(s) of the allottee(s) with the number of Debentures allotted within T+2 as may be the settlement mechanism.
Disbursement	3) Execution of Deed of Hypothecation
	4) Due Diligence Certificate in 'Annexure B' as issued by the Debenture Trustee.
	5) Listing of Debentures in accordance with applicable listing timeline.
	6) The Issuer shall ensure compliance with SEBI / Companies Act 2013 (as applicable) for issuance and listing of Debentures.
Events of Default (including manner of	Customary for financings of this nature, including but not limited to:
voting /conditions of joining Inter Creditor Agreement)	i) Any default on part of the Issuer to make payment of any amount that has become due and payable under the Transaction Documents.
	ii) Debentures are not redeemed in full, along with accrued but unpaid interest, and other costs, charges and expenses incurred under or in connection with the Transaction Documents by the Maturity Date.
	iii) Failure to comply with the "Security Cover" requirement as defined in Transaction Structure
	iv) Material Adverse Effect
	v) Cross default of the Issuer where the Company has made a payment default in relation to any of its financial indebtedness
	vi) Misrepresentation by the Issuer
	vii) Unlawfulness
	viii) Repudiation of the Transaction Documentation

- ix) Any of the Transaction Documentation ceases to be in full force and effect or is terminated prior to maturity
- x) Failure by the Issuer to meet standards with respect to management, governance, and data integrity, as may be required by the Debenture Trustee and/or as per RBI regulations which leads to Material Adverse Effect.
- xi) If one or more legal or governmental proceedings have been initiated and admitted by the competent court of law against the Company or any claims are made against the Company, which in the opinion of the Debenture Trustee (acting on the instructions of the Majority Debenture Holders), may impair the Company's ability to perform its obligations undertaken in terms of the Transaction Documents or which has a Material Adverse Effect
- xii) Any breach in the "Restriction on dilution of stake by Key Stakeholders"
- xiii) any breach of the negative undertakings prescribed under section titled "Negative Undertakings";
- xiv) any breach of the financial covenants prescribed under section titled "Financial Covenants";
- xv) any breach of the reporting covenants prescribed under section titled "Reporting Undertakings";
- xvi) any breach of the other covenants prescribed under section titled "Other Undertakings",
- xvii) Any expropriation, attachment, sequestration, distress or execution affects any assets of the Company which has a Material Adverse Effect on their ability to comply with its payment obligations under the Transaction Documents
- xviii) Insolvency process admitted in court of law
- xix) Revocation of operating licenses or other authorisations of the Company leading to Material Adverse Effect
- xx) Failure to certify/confirm the non-occurrence of any Event of Default in the manner prescribed in the Transaction Documents
- xxi) Failure to perform any obligations in relation to this transaction (other than those set out under (i) to (xviii) above) subject to a cure period of 30 days.
- xxii) Any sale, lease, transfer or disposal of all of the assets of the Issuer causing a material adverse effect under the transaction document;
- xxiii) Action being taken in relation to insolvency, liquidation, winding up, dissolution, bankruptcy or any analogous procedure of any Obligor,

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including corporate insolvency resolution proceedings and not stayed or dismissed within 21 days;

xxiv) Any litigation, arbitration, investigative, administrative or governmental proceeding, or dispute in relation to the Issuer having a material adverse effect or the Transaction Documents which is not stayed or dismissed within 30 days;

The above clauses are subject to the cure periods (wherever applicable) as mentioned under the Debenture Trust Deed.

The certification for financial covenants will be as per the frequency defined under the section "Financial Covenants". Failure to do any of the above will be an Event of Default.

# Creation of Recovery Expense Fund

The Issuer is in compliance with the provisions of recovery expense fund in the manner as set out in NCS Regulations and the SEBI master circular bearing reference number SEBI/HO/DDHS/PoD3/P/CIR/2024/46 dated May 16, 2024, titled "Master Circular for Debenture Trustees" as amended from time to time or such other circulars as may be specified and amended by the SEBI from time to time. The Company has maintained adequate funds for this provision with BSE.

# Conditions for breach of covenants (as specified in Debenture Trust Deed

# (a) Breach of Negative Undertakings

Any breach by the Company of the negative undertakings set out under **Schedule III** (Negative Undertakings) of the Debenture Trust Deed which breach, if capable of remedy (as determined by the Debenture Trustee (acting on the instructions of the Debenture Holders), is not remedied or cured to the satisfaction of the Debenture Trustee within a period of 30 (thirty) calendar days from the date of occurrence.

# (b) Breach of Financial Covenants

Any breach by the Company of the financial covenants set out under Part B of the Debenture Trust Deed (Financial Covenants) which breach, if capable of remedy (as determined by the Debenture Trustee (acting on the instructions of the Debenture Holders), is not remedied or cured to the satisfaction of the Debenture Trustee within a period of 30 (Thirty) calendar days from the date of occurrence.

# (c) Breach of Reporting Undertakings

Any breach by the Company of the reporting undertakings set out under **Schedule III** (Reporting Undertakings) of the Debenture Trust Deed which breach, if capable of remedy (as determined by the Debenture Trustee (acting on the instructions of the Debenture Holders), is not remedied or cured to the satisfaction of the Debenture Trustee within a period of 30 (Thirty) calendar days from the date of occurrence.

# (d) Breach of other Undertakings

Any breach of any covenant or undertaking (including but not limited to affirmative undertakings and additional affirmative undertakings) of the Company as set out in the Debenture Trust Deed and in the other Transaction Documents including the failure to certify/confirm the non-occurrence of any Event of Default in the manner prescribed in the Transaction Documents or failure to certify the financial covenants.

Date: June 16, 2025

Provisions related to Cross Default	Cross default of the Issuer where the Company has made a payment default in relation to any of its financial indebtedness.		
Role and Responsibilities of Debenture Trustee	As shall be set out in the Transaction Documents		
Risk Factors pertaining to the issue	As set out in Section 3 of the General Information Document dated June 13, 2025.		
Governing Law and Jurisdiction	Indian Law with jurisdiction of the courts and tribunals of New Delhi.		
Debenture Trustee	Catalyst Trusteeship Limited		
Registrar and transfer agent	NSDL Data Management Limited		
Stock Exchange(s)	Bombay Stock Exchange (BSE)		
Merchant Banker	SKI Capital Services Limited		
Rating Agency(s)	CRISIL Ratings Limited		
Legal Counsel	Juris Corp, Advocates & Solicitors		
Promoter Group/ Promoter, if any	Navi Technologies Limited		
THIRD PARTY OBLIGORS			
Personal Guarantor(s), if any	Not Applicable		
Corporate Guarantor (s), if any	Not Applicable		
Credit Enhancer(s), if any	Not Applicable		
Other obligator(s), if any	Not Applicable		
ISSUE DETAILS			
Mode of Issue	Private Placement		
Form of issue	Debentures will be issued in dematerialized form.		
EBP	Applicable		
REDEMPTION			
Scheduled Redemption	Debentures shall be redeemed in accordance with <b>Schedule 1</b> (Redemption Schedule) hereto and shall be fully redeemed by the Final Redemption Date.		
Early Redemption	The Issuer will have the option to prepay the debentures, as per prescribed SEBI regulations, by providing 30 days prior notice to the Debenture Trustee and paying an early redemption premium of 2% over and above the outstanding principal amount and accrued interest, if any.		

Early Redemption Date	Date on which the debentures are redeemed prior to the Final Redemption Date.	
CONVENTIONS		
Business Day	Means any day, other than a public holiday under Section 25 of the Negotiable Instruments Act, 1881 or a Sunday, on which money markets are functioning in Mumbai;	
Business Day Convention	<ol> <li>If the date of payment of any interest in respect of the Debentures falls on a day that is not a Business Day, such payment of interest shall be made on the next occurring Business Day;</li> </ol>	
	ii. If the date of payment of any redemption amount falls on a day that is not a Business Day, such payment of installment shall be made on the immediately preceding Business Day; and	
	iii. If the Final Redemption Date or the Early Redemption Date (the date on which the Debentures are redeemed prior to the Final Redemption Date in terms of the Transaction Documents), as the case may be, falls on a day that is not a Business Day, such payment of interest and redemption amount shall be made on the immediately preceding Business Day.	
SECURITY DETAILS		
Hypothecation	Eligibility Criteria	
	Each loan must be originated by the Company and must exist at the time of Hypothecation	
	Loans must be unencumbered (other than under the Transaction Documents) and not sold or assigned by the Company	
	Loans must have been originated while complying with all the extant 'know your customer' norms specified by the RBI.	
	Loans are current and not in overdue at the time of hypothecation and have not been terminated or prepaid. Post creation of pool of current loans, the DPD 30 loans are being replaced, they need to be replaced with current loans.	
	Loans must have been given to individual borrowers as loan receivables.	
	No loans should be restructured or rescheduled in accordance with the relevant RBI prudential norms on restructuring of advances by non – banking financial companies.	
	The security cover shall be confirmed by the Issuer on a monthly basis.	
Security requirements	Debentures shall be secured by a first and exclusive charge basis on the Hypothecated Assets (as defined below), by way of hypothecation in favour of the Debenture Trustee for the benefit of the Debenture Holders over the Hypothecated Assets as per the terms and conditions stipulated under the heading 'Security Creation' hereunder.	
Pledge	Not Applicable	

Mortgage Not Applicable **COVENANTS AND UNDERTAKINGS** Related Party Without prior written intimation to the debenture trustee, the Issuer shall **Transactions** not enter into or perform any transaction(s) with a related party other than in the ordinary course of business. Without affecting the above clause, the Issuer shall not, save and except in case of ordinary course of business, without the prior written consent of the Debenture Trustee (i) enter into any transaction(s) (other than as mentioned in above clause) whereby the overall outstanding amount owed to the Issuer under the said transaction(s) exceeds 10% (Ten percent) of its net worth, (ii) whereby the overall expense incurred through such transaction(s) (other than as mentioned in above clause) during any financial year exceeds 10% (Ten percent) of its net profit, or (iii) provide any guarantee for any indebtedness of a related party. The Debenture Trustee shall be granted access to any additional information that it deems necessary to monitor and evaluate this covenant. For the purposes of this clause, the terms 'net worth' and 'related party' shall respectively have the meaning ascribed to them in sections 2 (57) and 2 (76) of the Companies Act, 2013 (and the Rules framed thereunder). The Debenture Trustee may approve any application for consent in respect of the above matters, if Debenture Holders' representing more than 50% (fifty percent) of the outstanding principal amounts of the Debentures provide their consent, within a period of 7 business days from the date of receipt of such request/notification from the Debenture Trustee which would be otherwise deemed as approved. Restriction on dilution Each of the persons mentioned below (collectively of stake by Key Shareholders") shall not transfer or encumber the shares of the Shareholders issuer held by them respectively without the prior written intimation to the Debenture trustee. Without prejudice to the above, any change in the stake of the Key Shareholders which has the effect of the effective shareholding dropping below the level set out in the following table shall require prior written consent of the debenture trustee. Shareholding Type Name Minimum Shareholding Navi Technologies **Fully Diluted** 76% 2. Each of the persons mentioned below (collectively Shareholders") shall not transfer or encumber the shares of Parent Company (Navi Technologies Limited), without the prior written intimation of the Debenture trustee. Without prejudice to the above, any change in the stake of the Key Shareholders which has the effect of the effective shareholding dropping below the minimum level set out in the following table shall require prior written consent of the debenture trustee. For the purposes of this clause, it is hereby clarified that where in

out hereunder.

case of restructuring or any other purpose or reason, if the Parent Company ceases to exist, the Key Stakeholders shall maintain their minimum shareholding in the Issuer entity as per the restrictions set

		Name	Sharahalding Type	Minimum Sharahaldina
			Shareholding Type	Minimum Shareholding 51%
		Sachin Bansal	Fully Diluted	51%
	3.	deviation from, Holders' represe outstanding prin consent, within a	the abovementioned enting more than 50 cipal amounts of the	y application for waiver of, or requirement, if Debenture 0% (fifty percent) of the Debentures provide their days from the date of receipt enture Trustee
Management Control	Means, in respect of any entity:			
	(a)	(a) the right to appoint a majority of the directors of the board of directors of such entity; and		
	(b)	(b) the right to control the management or policy decisions acting individually or in concert, directly or indirectly, including by virtue of shareholding or management rights or shareholders agreements or voting agreements.		
	Notwithstanding aforesaid, 'Control' shall be construed in accordance with the act, rules, regulations, accounting standards or guidelines, as may be applicable on the Issuer, from time to time.			
Consequence of Events of Default	Upon occurrence of any Event of Default, the Debenture Trustee shall acting upon the request of the Majority Debenture Holders, be entitled to initiate one or more of the following course of actions:			
	1.	repay the outsta with accrued bu	nding principal amount tunpaid interest, and	edeem the Debentures and ton the Debentures, along other costs, charges and ection with the Transaction
	2.	such dates as the	• •	es to be immediately (or on ay specify) due and payable, ayable;
	3.	Enforce the secur	rity created by the Comp	pany.
	4.	to declare any o	dividends, or make an on equity or other sha	be required for the Company y other distributions to the res compulsorily convertible
	5.			tled to appoint a nominee any as per the applicable
	6.	agency to inspect a report to Deber	t and examine the working ture Holders/ the Deber	to appoint any independent ng of the Company and give nture Trustee. The Company ecessary assistance to such

	agency and bear all costs and expenses of the examination including the professional fees and travelling and other expenses;	
	The Debenture Trustee may exercise any other right that the Debentu Trustee and / or Debenture Holder(s) may have under the Transactic Documents or under applicable law;	
Material Adverse Effect	Means the effect or consequence of an event, circumstance, occurrence or condition which has caused, as on the date of determination, or could reasonably be expected to cause a material and adverse effect on:	
	<ul> <li>(a) the financial condition, business or operation of the Company which is prejudicial to the ability of the Company to perform its obligations under the Transaction Documents;</li> </ul>	
	(b) the rights or remedies of the Debenture Holders hereunder or under any other Transaction Documents;	
	(c) the ability of the Company or any guarantor(s) to perform its respective obligations under the Transaction Documents;	
	(d) the ability of the Company or any guarantor(s) to disburse new loans or from appointing third party or in house collection teams; or	
	(e) the legality, validity or enforceability of any of the Transaction Documents.	
Other Undertakings	The Company shall maintain a minimum rating of "A-" from the Rating Agency.	
	Mr. Sachin Bansal shall hold directorship in the Company, until the maturity of the Debentures.	
	<ol> <li>The Issuer should follow pricing and practices approved by Board of Directors and adhere to digital lending guidelines &amp; Fair Practice code of RBI.</li> </ol>	
Majority Debenture Holders	means such number of Debenture Holders collectively holding more than 50% (fifty percent) of the value of the outstanding principal amounts of the Debentures.	
Confidentiality	The terms and conditions described in this Term Sheet, including its existence, shall be confidential information and shall not be disclosed to any third party except to each Party's advisors and counsel. Provided however that if any of the Parties is required by law to disclose information regarding this Term Sheet or to file this Term Sheet with any regulatory body, it shall, at a reasonable time after making any such disclosure or filing, informing the other Parties.	
Indemnity	The Company shall indemnify the Debenture Holders and the Debenture Trustee from time to time, against any and all losses, liabilities, obligations, damages, judgments, costs, expenses (including, without limitation, advisors' fees), claims, fines, penalties, proceedings, actions or demands, of any kind or nature incurred by the Debenture Trustee/Debenture Holders as a result of one or more of the following:  (a) occurrence of any Event of Default;	

	(b) any demand for any stamp duty, registration fee or any other duty, fee, costs, or imports received from any Governmental Authority in relation to the transactions contemplated under the Transaction Documents (including without limitation, any demand from stamp duty arising because any Transaction Document has been taken or has been received (whether by way of facsimile, photocopy or electronic record) in any state other than the state in which it has been executed; and	
	(c) a failure by the Company to pay any amount due under any Transaction Document on its due date.	
Other Costs & Conditions	The Issuer shall bear the costs and expenses incurred in connection with the transactions contemplated hereby including stamp duty and registration fee (if applicable) on the Transaction Documents (and the Debentures), appointment of the Debenture trustee, legal advisors expenses and expenses incurred in the preparation for the Transaction Documents.	

(\*) Navi Finserv Limited reserves the right to change the issue schedule including the Deemed date of Allotment at its sole and absolute discretion without giving any reasons or prior notice. **Notes**:

- a. If there is any change in Coupon Rate pursuant to any event including lapse of certain time period or downgrade in rating, then such new coupon rate and events which lead to such change should be disclosed.
- b. The list of documents which have been executed in connection with the issue and subscription of debt securities shall be annexed.
- c. While the debt securities are secured as per the terms of this Key Information Document (i.e. 1.10x requisite Security Cover), in favour of Debenture Trustee, it is the duty of the Debenture Trustee to monitor that the security is maintained.
- d. The proposed bond issue does not form part of non-equity regulatory capital mentioned under Chapter V of SEBI NCS Regulations, 2021.

# SECTION V: INFORMATION PURSUANT TO REGULATION 50A(6) OF THE SEBI NCS REGULATIONS

Details of the offer of non-convertible securities in respect of which the key information document is being issued	Up to 75,000 (seventy five thousand) fully paid, senior, secured, rated, listed, transferable, redeemable, non-convertible debentures, each having a face value of INR 10,000/- (Indian Rupees Ten Thousand Only) aggregating up to INR 75,00,00,000/- (Indian Rupees Seventy Five Crores Only) and a green shoe option to retain oversubscription of up to 25,000 (Twenty Five Thousand) fully paid, senior, secured, rated, listed, transferable, redeemable, non-convertible debentures, each having a face value of INR 10,000/- (Indian Rupees Ten Thousand Only) each amounting upto INR 25,00,00,000/- (Indian Rupees Twenty Five Crores Only) in total aggregating up to INR 100,00,00,000/- (Indian Rupees One Hundred Crores Only), for cash, at par, in dematerialised form, on a private placement basis, hereinafter referred to as the ("Debentures") by Navi Finserv Limited (the "Issuer").  Please also refer to the information / details set out in the Section titled "Summary of Terms" of this Key Information Document.
Financial information, if such information provided in the general information document is more than six months old	Please refer to the Section titled "Financial Information" of this Key Information Document
Material changes, if any, in the information provided in the general information document	Please refer to Annexure 9 of this Key Information Document
Any material developments not disclosed in the general information document, since the issue of the general information document relevant to the offer of nonconvertible securities in respect of which the key information document is being issued	Refer to Section 5 (Regulatory Disclosures) point 25 of the General Information Document
Disclosures applicable in case of private placement of non-convertible securities as specified in schedule I of the SEBI NCS Regulations, in case the second or subsequent offer is made during the validity of the shelf prospectus for which no general information document has been filed	Not applicable.  The Issuer has filed the General Information Document pursuant to which the offer and issue of Debentures is being made under this Key Information Document.

# **SECTION VI: DISCLOSURES AS PER PAS-4**

N.B. Please refer to the General Information Document for disclosures prescribed under Form PAS-4. The following incremental disclosures including the issue specific details, not otherwise disclosed in the General Information Document are provided hereinbelow.

# Particulars of the offer:

Observed in the Management	
Changes in the Management	Resignation and Appointment of Key Managerial Personnel:
	<ul> <li>i. The Board of Directors in their meeting dated October 07, 2024 have taken note of resignation of Mr. Thomas Joseph, Company Secretary of the Issuer with effect from October 01, 2024</li> </ul>
	ii. The Board of Directors at their meeting held on November 14, 2024 have appointed Ms. Prachi Mathur as Company Secretary and Key Managerial Personnel of the Issuer with effect from November 14, 2024.
	iii. The Board of Directors in their meeting held on February 14, 2024 have taken note of resignation of Mr. Sachin Bansal as the Chief Executive Officer ("CEO") of the Issuer with effect from February 14, 2025
	iv. The Board of Directors in their meeting held on February 14, 2024 have appointed Mr Abhishek as the Chief Executive Officer and Key Managerial Personnel of the Issuer with effect from February 14, 2025.
	v. The Board and Shareholders of the Issuer at their respective meetings held on February 14, 2025 have appointed Mr. Abhishek as the Managing Director ("MD") of the Issuer, which was subject to approval by the RBI.
	vi. Pursuant to the receipt of approval of the RBI, Mr. Abhishek was appointed as Managing Director on May 14, 2025.
	vii. The Board of Directors in their meeting held on April 10, 2025 have taken note of the resignation of Mr. Ankit Surana, Chief Financial Officer of the Issuer. The resignation will take effect from the closure of business hours of June 10, 2025.

	viii. The Board of Directors in their meeting held on May 28, 2025 have taken note of resignation of Ms. Prachi Mathur, Company Secretary and Compliance Officer of the Issuer with effect from closure of business hours of May 31, 2025  ix. The Board of Directors in their meeting held on May 28, 2025 have appointed Mr. Chanchal Kumar as the Company Secretary and the Compliance Officer of the Issuer, with effect from June 01, 2025  x. The Board of Directors in their meeting held on May 28, 2025 have appointed Ms. Mahima Gautam as the Chief Financial Officer of the Issuer. The appointment is effective from June 11, 2025.
Details of defaults, if any, including therein the amount involved, duration of default and present status, in repayment of:	NIL
<ul> <li>Statutory Dues</li> <li>Debentures and interest thereon</li> <li>Deposits and interest thereon</li> <li>Loan from any bank or financial institution and interest thereon</li> </ul>	
Name, designation, address, and phone number, email ID of the nodal / compliance officer of the company, if any, for the private placement offer process:	Name – Chanchal Kumar  Telephone No 080 4511 3400  Email - secretarial@navi.com  Address - Second Floor, Vaishnavi Tech Square, Iballur Village, Begur Hobli, Bengaluru - 560102, Karnataka, India
Registrar of the Issue	NSDL Data Management Limited
Valuation Agency	Not applicable
Auditors	Price Waterhouse LLP
Financial position of the Company for the last 3 financial years	Please refer to Annexure 9 of this Key Information Document and Section 4 ( <i>Financial Statements</i> ) of the General Information Document

Date of passing of the board resolution	Date of finance committee resolution of the board of directors of the Issuer: June 13, 2025.  Date of the resolution passed by the board of directors of the Issuer: May 28, 2024.
Date of passing of resolution in the general meeting, authorizing the offer of securities;	September 30, 2024.
Kinds of securities offered (i.e. whether share or debenture) and class of security	Please refer to the information / details set out in the Section IV (Summary of Terms) under the entry titled "Type of Instrument" of this Key Information Document.
Price at which the security is being offered including the premium, if any, along with justification of the price	The Debentures are being offered at face value of INR 10,000/- (Indian Rupees Ten Thousand only) per Debenture.
The justification for the allotment proposed to be made for consideration other than cash together with valuation report of the registered valuer	Not Applicable
Name and address of the valuer who performed valuation of the security offered	Not Applicable
Amount which the company intends to raise by way of securities;	Please refer to the information / details set out in the Section IV (Summary of Terms) under the entry titled "Issue Size" of this Key Information Document.
Terms of raising of securities: Duration, if applicable, Rate of dividend or rate of interest, mode of payment and repayment	Please refer to the information / details set out in the Section IV (Summary of Terms) of this Key Information Document.
Proposed time schedule for which the offer letter is valid	Please refer to the information / details set out in the Section IV (Summary of Terms) of this Key Information Document.
Purposes and objects of the offer	Please refer to the information / details set out in the Section IV (Summary of Terms) under the entry titled "Objects of the Issue" of this Key Information Document

Principle terms of assets charged as security, if applicable	Please refer to the information / details set out in the Section IV ( <i>Summary of Terms</i> ) under the entry titled "Description of Security" of this Key Information Document.
Relevant date with reference to which the price has been arrived	Not Applicable
The class or classes of persons to whom the allotment is proposed to be made	Please refer to the information / details set out in the Section IV (Summary of Terms) under the entry titled "Eligible Investors" of this Key Information Document.
Intention of promoters, directors or key managerial personnel to subscribe to the offer (applicable in case they intend to subscribe to the offer) (not required in case of issue of non-convertible debentures);	Not Applicable
The names of the proposed allottees and the percentage of post private placement capital that may be held by them (not applicable in case of issue of non-convertible debentures)	Not applicable
The change in control, if any, in the Issuer that would occur consequent to the private placement	Not applicable
The number of persons to whom allotment on preferential basis/ private placement/ rights issue has already been made during the year, in terms of number of securities as well as price	Not applicable
Contribution being made by the promoters or directors either as part of the offer or separately in furtherance of such objects	Not applicable

Details of any litigation or legal action pending or taken by any Ministry or Department of the Government or a statutory authority against any promoter of the offeree company during the last three years immediately preceding the year of the circulation of the offer letter and any direction issued by such Ministry or Department or statutory authority upon conclusion of such litigation or legal action	Please refer to Se	ection 6 (Disclosures as per	PAS-4) point 4(ii) of the Ge	eneral Information Document
Number and price at which each of the allotments were made in the last one year preceding the date of the offer letter separately indicating the allotments made for considerations other than cash and the details of the consideration in each case	Not applicable			
Paid up capital:	Not applicable			
<ul> <li>(I) After the offer:</li> <li>(II) After conversion of convertible instruments (if applicable)</li> <li>(III) Share premium account (before and after the offer):</li> </ul>				
Profits of the company, before and after				
making provision for tax, for the three financial years immediately preceding the	Year	Profit before Tax	Provision for Tax	Profits after Tax
date of circulation of offer letter.	F.Y.2024-25	3010.30	790.65	2219.65
	F.Y.2023-24	8637.98	1949.76	6688.22
	F.Y. 2022-23	1979.09	259.23	1719.86

Dividends declared by the company in								
respect of the said three financial years; interest coverage ratio for last three years	Details		Preceding Year FY 2024-25	Preceding Year FY 2023-24	Preceding Year FY 2022-23			
(Cash profit after tax plus interest paid/interest paid)	Dividends declared by the Issuer	Dividen d	-	-	-			
	Interest Coverage Ratio	ICR	-	-	-			
A summary of the financial position of the company as in the three audited balance sheets immediately preceding the date of circulation of offer letter	Please refer to Annexure 9 of this Key Information Document and Annexure III of the General Information Document							
Audited Cash Flow Statement for the three years immediately preceding the date of circulation of offer letter;	Please refer to Annex Information Document	Please refer to Annexure 9 of this Key Information Document and Annexure III of the General Information Document						
Any change in accounting policies during the last three years and their effect on the profits and the reserves of the company.	Not Applicable							

# Private & Confidential Date: June 16, 2025

#### **SECTION VII: DECLARATION**

The Issuer and each Director, declare that the Issuer is in compliance with and nothing in this Key Information Document is contrary to the provisions of Securities Contracts (Regulation) Act, 1956 (42 of 1956) and the Securities and Exchange Board of India Act, 1992 (15 of 1992), Companies Act, 2013 (18 of 2013) and the rules and regulations made thereunder.

#### The Directors attest that:

- (a) The Issuer is in compliance with the provisions of Securities Contracts (Regulation) Act, 1956 (42 of 1956) and the Securities and Exchange Board of India Act, 1992 (15 of 1992), Companies Act, 2013 (18 of 2013) and the rules and regulations made thereunder;
- (b) The compliance with the acts and the rules and regulations does not imply that payment of dividend or interest or repayment of non-convertible securities, is guaranteed by the Central Government:
- (c) The monies received under the offer shall be used only for the purposes and objects indicated in the Key Information Document;
- (d) Whatever is stated in this Key Information Document and in the attachments thereto is true, correct and complete and no information material to the subject matter of this form has been suppressed or concealed and is as per the original records maintained by the Promoters subscribing to the Memorandum of Association and Articles of Association.
- (e) I have been authorised by the Board of Directors of the Company vide resolution dated May 28, 2024, and read with the resolution of the finance committee of the Board of Directors dated June 13, 2025, to sign this private placement offer cum application letter and declare that all the requirements of Companies Act, 2013 and the rules made thereunder in respect of the subject matter of this form and matters incidental thereto have been complied with. Whatever is stated in this Key Information Document and in the attachments thereto is true, correct and complete and no information material to the subject matter of this Key Information Document has been suppressed or concealed and is as per the original records maintained by the promoters subscribing to the Memorandum of Association and Articles of Association.
- (f) It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this form.
- (g) The Issuer declares that all the relevant provisions in the regulations/guideline issued by SEBI and other applicable laws have been complied with and no statement made in this Key Information Document is contrary to the provisions of the regulations/guidelines issued by SEBI and other applicable laws, as the case may be. The information contained in this Key Information Document is as applicable to privately placed debt securities and subject to the information available with the Issuer.
- (h) The extent of disclosures made in this Key Information Document is consistent with disclosures permitted by regulatory authorities to the issue of securities made by the companies in the past.
- (i) The Issuer declares that the Transaction Documents in relation to the issue of Debentures have been perused by the Board of Directors and the final responsibility for the information provided in the Transaction Documents in relation to the Debentures lies with the Board of Directors.

# For Navi Finserv Limited

# **Authorised Signatory**

Name: Chanchal Kumar

Title: Company Secretary and Compliance Officer

Place: Bangalore, India Date: June 20, 2025

# **Authorised Signatory**

Name: Abhishek

Title: Managing Director and Chief Executive Officer

Place: Bangalore, India Date: June 20, 2025

# ANNEXURE 1 CREDIT RATING & RATIONALE

Crisil

CONFIDENTIAL

RL/CRIDSP/359073/NCD/0625/121157/168551262 June 18, 2025

Ms. Shivee Bharadwaj Head of fundraising Navi Finserv Limited 2nd Floor, Survey No. 14/2 of Ibbalur Village, Vaishnavi Tech Square, Begur Hobli, Bangalore Bengaluru Rural - 560068

Dear Ms. Shivee Bharadwaj,

Re: Crisil Rating on the Rs.1000 Crore Non Convertible Debentures of Navi Finserv Limited

All ratings assigned by Crisil Ratings are kept under continuous surveillance and review.

Please refer to our rating letter dated December 12, 2024 bearing Ref. no: RL/CRIDSP/359073/NCD/1224/104699/168551262

Rating outstanding on the captioned debt instruments is "Crisil A/Stable" (pronounced as "Crisil A rating" with Stable outlook). Securities with this rating are considered to have adequate degree of safety regarding timely servicing of financial obligations. Such securities carry low credit risk.

In the event of your company not making the issue within a period of 180 days from the above date, or in the event of any change in the size or structure of your proposed issue, a fresh letter of revalidation from Crisil Ratings will be necessary.

As per our Rating Agreement, Crisil Ratings would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. Crisil Ratings reserves the right to withdraw, or revise the rating / outlook assigned to the captioned instrument at any time, on the basis of new information, or unavailability of information, or other circumstances which Crisil Ratings believes may have an impact on the rating. Please visit www.crisilratings.com and search with the name of the rated entity to access the latest rating/s.

As per SEBI circular (reference number: CIR/IMD/DF/17/2013; dated October 22, 2013) on centralized database for corporate bonds/debentures, you are required to provide international securities identification number (ISIN; along with the reference number and the date of the rating letter) of all bond/debenture issuances made against this rating letter to us. The circular also requires you to share this information with us within 2 days after the allotment of the ISIN. We request you to mail us all the necessary and relevant information at debtissue@crisil.com. This will enable Crisil Ratings to verify and confirm to the depositories, including NSDL and CDSL, the ISIN details of debt rated by us, as required by SEBI. Feel free to contact us at debtissue@crisil.com for any clarification you may need.

Should you require any clarification, please feel free to get in touch with us.

With warm regards,

Yours sincerely,

200

Rounak Agarwal Associate Director - Crisil Ratings Nivedita Shibu Director - Crisil Ratings Crisil Ratings

Disclaimer: A rating by Crisil Ratings reflects Crisil Ratings' current opinion on the likelihood of timely payment of the obligations under the rated instrument, and does not constitute an audit of the rated entity by Crisil Ratings. Our ratings are based on information provided by the issuer or obtained by Crisil Ratings from sources it considers reliable. Crisil Ratings does not guarantee the completeness or accuracy of the information on which the rating is based. A rating by Crisil Ratings is not a recommendation to buy / sell or hold the rated instrument; it does not comment on the market price or suitability for a particular investor. Crisil Ratings has a practice of keeping all its ratings under surveillance and ratings are revised as and when circumstances so warrant. Crisil Ratings is not responsible for any errors and especially states that it has no financial liability whatsoever to the subscribers / users / transmitters / distributors of its ratings. Crisil Ratings' criteria are available without charge to the public on the web site, www.crisilatings.com. Crisil Ratings or its associates may have other commercial transactions with the companylentity. For the latest rating information on any instrument of any company rated by Crisil Ratings, please visit www.crisilatings.com or contact Customer Service Helpdesk at Crisilratingdesk@crisil.com or at 1800-267-1301

Crisil Ratings Limited
Corporate Identity Number: U67100MH2019PLC326247

Registered Office: Lightbridge IT Park, Saki Vihar Road, Andheri East, Mumbai 400 072, India. Phone: +91 22 6137 3000 | www.crisilratings.com

a company of S&P Global

12/12/2024 09:25 Rating Rationale



## **Rating Rationale**

December 11, 2024 | Mumbai

#### Navi Finserv Limited

Ratings removed from 'Watch Negative'; Ratings Reaffirmed

#### Rating Action

Total Bank Loan Facilities Rated	Rs.3250 Crore
Long Term Rating	CRISIL A/Stable (Removed from 'Rating Watch with Negative Implications'; Rating Reaffirmed)
Short Term Rating	CRISIL A1 (Removed from 'Rating Watch with Negative Implications'; Rating Reaffirmed)

Rs.1000 Crore Non Convertible Debentures	CRISIL A/Stable (Removed from 'Rating Watch with Negative Implications'; Rating Reaffirmed)
Rs.500 Crore Non Convertible Debentures	CRISIL A/Stable (Removed from 'Rating Watch with Negative Implications'; Rating Reaffirmed)
Rs.600 Crore Non Convertible Debentures <sup>&amp;</sup>	CRISIL A/Stable (Removed from 'Rating Watch with Negative Implications'; Rating Reaffirmed)

#### **Detailed Rationale**

CRISIL Ratings has removed its ratings on the bank facilities and non convertible debentures of Navi Finserv Limited (NFL) from 'Rating Watch with Negative Implications' and has reaffirmed the ratings at 'CRISIL A/CRISIL A1' while assigning a 'Stable' outlook to the long term rating.

The rating action follows lifting of the regulatory directive to cease and desist from sanction and disbursal of loans by NFL, as disclosed by the company and the Reserve Bank of India (RBI) vide announcement dated December 2, 2024, thereby allowing NFL to resume sanctions and disbursements.

CRISIL Ratings understands that NFL has taken various remedial measures to align its policies and processes including the pricing policy. The company has reduced its pricing for personal loans, which will reduce spreads between the company's weighted average lending rate over its cost of funds. Revision in the pricing policy might have some impact on the company's profitability in the near term. However, the company has taken cost-saving measures, which should partly offset the impact of revised pricing. As per the revised pricing policy, the company has brought down its maximum interest rate on personal loans to ~26% from 35% earlier, and 13% for home loans from 14% éarlier. Expected improvement in the borrower's credit profile, given the company's focus on lower interest rate segment (wherein the delinquencies, historically, have relatively been lower), should result in the improvement of overall credit costs, along with reduction in operating costs is likely to limit the impact on profitability. The ability to maintain healthy profitability will remain a key rating sensitivity factor.

The ratings continue to reflect the healthy capital position of the company, strong risk management systems and diversified resource profile. These strengths are partially offset by average profitability, and inherent vulnerability in asset quality due to the unsecured nature of loans. The company also remains vulnerable to the changing regulatory landscape for digital lenders. Adverse impact of regulatory changes will be monitorable.

#### **Analytical Approach**

For arriving at the ratings, CRISIL Ratings has considered the standalone business and financial risk profiles of NFL.

# Key Rating Drivers & Detailed Description

#### Strenaths:

# Healthy capitalisation

Mr Sachin Bansal, CEO of NFL, holds ~98% stake in Navi Technologies Ltd (NTL), which holds 100% stake in NFL. Most of NTL's consolidated networth of Rs 4,066.3 crore as on March 31, 2024, has been deployed in NFL as equity and convertible debt. NFL received additional capital of Rs 950 crore from NTL in fiscal 2023 through the issuance of equity shares and compulsory convertible debentures (CCDs). NFL's standalone networth stood at Rs 2,270 crore as on March 31, 2023. In fiscal 2024, NFL received Rs 1,169 crore from the sale of its microfinance arm, Chaitanya India Fin Credit Pvt Ltd (CIFCPL), which enhanced its capital base to Rs 2,934 crore as on March 31, 2024. NFL's networth stood at Rs 3,066 crore as on September 30, 2024. Correspondingly, NFL's gearing remained comfortable at 2.2 times as on March 31, 2024 (2.5 times as on September 30, 2024). CRISIL Ratings believes NFL's capitalisation will remain healthy but will be monitorable. The gearing is expected to be sustained below 4.0 times over the medium term.

https://www.crisilratings.com/mnt/winshare/Ratings/RatingList/RatingDocs/NaviFinservLimited\_December 11 \_ 2024\_RR \_ 359073.html

<sup>\*</sup>For public issuance
\$ For public issuance
Note: None of the Directors on CRISIL Ratings Limited's Board are members of rating committee and thus do not participate in discussion or assignment of any ratings. The Board of Directors also does not discuss any ratings at its meetings

Refer to Annexure for Details of Instruments & Bank Facilities

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#### Adequate risk management systems

The company's risk management systems have been evolving, in line with changes in the operating environment and to support increasing scale, primarily in the form of increasing effectiveness of the Navi app and underwriting through retrained models and tight monitoring. With an expanding data base, the machine learning models used by NFL are improving with every retrain leading to better risk separation by models. The company has also been continuously focusing on better selection of borrowers through the underwriting models, stringent approval rates and tight monitoring and collection systems. The company has been operating with a full-fledged digital underwriting engine and will continue to strengthen the same. Furthermore, it has strengthened its underwriting policies.

Recent and new originations have been performing well, as evidenced by the current 30 PAR (static) across loan tenure buckets. The company's ability to sustain improvement in the asset quality will remain a key rating sensitivity factor.

#### Diversified resource profile

NFL's resource profile is fairly diversified across product and lender type. The lender base has expanded with more banks and other financial institutions coming onboard. While the funding base was skewed towards debt from NTL in the past, the share has declined significantly in favour of increasing term funding and capital market issuances. Of the total external outstanding borrowing of Rs 7,323 crore as on October 30, 2024, 41% was in the form of term loans, 24% pass-through certificates, 27% non-convertible debentures, 7% commercial paper and 1% market-linked debentures. In fiscal 2024, NFL raised ~Rs 6,700 crore at average cost of borrowing of ~10%. Furthermore, the company has been able to raise Rs 25 crore of commercial paper and Rs 300 crore through Pass Through Certificate post lifting of regulatory restrictions.

#### Weaknesses:

### Average profitability

The company reported profit after tax (PAT) of Rs 116 crore in fiscal 2024 compared with Rs 97 crore in fiscal 2023. This excludes the one-off gain on stake sale in subsidiary CIFCPL. Including the one-off, the PAT was 669 crore in fiscal 2024 and Rs 172 crore in fiscal 2023. The company reported PAT of Rs 130 crore in the first half of fiscal 2025. Return on managed assets (ROMA) (excluding one-offs) was 1.8% (annualised) in the first half of fiscal 2025 against 1% in fiscal 2024 and 1.4% in fiscal 2023.

The company's earnings profile has been constrained due to high operating expenditure and elevated credit costs. The operating expenditure (opex) (on average managed assets) ratio, although improving, remained high at 5.2% and 5.5% in fiscals 2024 and 2023, respectively. In the first half of fiscal 2025, the opex ratio was 4.7%. Going forward, this is expected to further improve as the company has reduced its technology sharing and sourcing cost.

Credit cost improved to 4.3% in fiscal 2024 from 5.3% in fiscal 2023. In the first half of fiscal 2025, the credit cost was 4.2%. This is expected to improve further with the company incrementally focusing on borrowers with relatively stronger credit profiles within the personal loan segment and also gradually increasing the share of secured loans.

The company's revised pricing policy might have an impact on the net interest margin (NIM), which stood at 8.8% for the half year ended September 30, 2024 (8.3% for fiscal 2024). However, the reduction in opex and lowering of credit cost should partly offset the impact on NIM. The ability to maintain healthy profitability will be a key monitorable.

# Susceptibility of asset quality given unsecured nature of loans

NFL's gross non-performing assets (GNPA) and net non-performing assets (NNPA) stood at 2.04% and 0.34%, respectively, as on September 30, 2024, as against 1.94% and 0.15%, respectively, as on March 31, 2024. While the delinquencies improved in fiscal 2024, the adjusted 90+ days past due (dpd) (including trailing twelve months' write-offs) stood elevated at 5.5% as on September 30, 2024, as against 5.4% as on March 31, 2024, and 2.8% as on March 31, 2023.

The company offers digital personal loans which comprised 89% of the assets under management (AUM) as on September 30, 2024, wherein the borrower profile remains vulnerable to slippage, especially in times of macroeconomic headwinds. The 90+ dpd peaked during the pandemic. However, with strengthening of the underwriting policy and processes, the asset quality has improved thereafter.

With the revision in pricing policy, the company will focus more on the high credit quality borrowers. This, along with the company's plans to increase its focus on secured loans, will further support the asset quality metrics of the company. The 90+ dpd on home loans was 0.4% as on September 30, 2024, and 0.2% as on March 31, 2024. NFL's ability to improve asset quality as the portfolio scales up will remain monitorable.

### Liquidity: Strong

Asset-liability maturity profile was comfortable as on September 30, 2024, with positive mismatch across all buckets up to five years. As on November 27, 2024, NFL had ~Rs 1,498 crore of unencumbered cash and liquid investments. Against this, it has ~Rs 1,288 crore of debt obligation over the next three months. In addition, liquidity buffer of ~Rs 400 crore available with NTL (as on November 30, 2024) shall provide a cushion, in case of any exigency.

# Outlook: Stable

CRISIL Ratings believes NFL's capital position will remain strong in relation to the scale and the nature of its operations, largely supported by NTL's demonstrated track record and future commitment of extending support.

#### **Rating Sensitivity Factors**

# Upward Factors

- Sustenance in asset quality with GNPA remaining below 3% for the lending business amid scale-up in operations
- Sustained improvement in credit costs supporting the profitability

#### **Downward Factors**

 Any change in the stance of support by NTL to NFL, potentially leading to capital position being weaker than estimated; significant rise in the gearing for NFL to beyond 3.5 times

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· Any deterioration in overall or standalone asset quality and profitability

#### About the Company

NFL is a non-deposit taking, systemically important non-banking financial company registered with the Reserve Bank of India (RBI) and is a wholly owned subsidiary of NTL. NFL obtained a certificate of registration in March 2016 from the RBI. NFL offers lending products such as personal loans and home loans under the Navi brand. Mr Sachin Bansal, the CEO of NFL, holds about 98% stake in NTL.

Rating Rationale

In fiscal 2024, NFL reported PAT of Rs 660 crore with a ROMA of 5.8%. The PAT was 130 crore and ROMA was 1.8% in the first half of fiscal 2025.

Key Financial Indicators: (Standalone)

As on/for the period ended	Unit	Sept-24	Mar-24	Mar-23	Mar-22
Total managed assets^	Rs crore	14984	13218	9788	3593
Total income#	Rs crore	1194	2614	1377.1	459.9
Profit after tax#	Rs crore	130	660	172.0	-66.9
Gearing (including debt from NTL)	Times	2.5	2.2	2.5	2.4
Gearing (excluding intra group debt)	Times	2.4	2.1	2.4	1.8
Return on managed assets (annualised)^#	%	1.8*	5.8	2.5	-1.8

<sup>#</sup>Including treasury gains

Any other information: Not Applicable

#### Note on complexity levels of the rated instrument:

CRISIL Ratings` complexity levels are assigned to various types of financial instruments and are included (where applicable) in the 'Annexure - Details of Instrument' in this Rating Rationale.

CRISIL Ratings will disclose complexity level for all securities - including those that are yet to be placed - based on available information. The complexity level for instruments may be updated, where required, in the rating rationale published subsequent to the issuance of the instrument when details on such features are available.

For more details on the CRISIL Ratings` complexity levels please visit <a href="www.crisilratings.com">www.crisilratings.com</a>. Users may also call the Customer Service Helpdesk with queries on specific instruments.

#### Annexure - Details of Instrument(s)

ISIN	Name Of Instrument	Date of Allotment	Coupon Rate (%)		Issue Size (Rs.Crore)	Complexity Levels	Rating Outstanding with Outlook
INE342T07379	Non Convertible Debentures	18-Jul-23	10.25	18-Oct-25	97.25	Simple	CRISIL A/Stable
INE342T07387	Non Convertible Debentures	18-Jul-23	10.50	18-Jul-26	67.5	Simple	CRISIL A/Stable
INE342T07395	Non Convertible Debentures	18-Jul-23	10.75	18-Oct-25	73.18	Simple	CRISIL A/Stable
INE342T07403	Non Convertible Debentures	18-Jul-23	11.02	18-Jul-26	50.79	Simple	CRISIL A/Stable
INE342T07411	Non Convertible Debentures	18-Jul-23	9.75	18-Jan-25	192.92	Simple	CRISIL A/Stable
INE342T07437	Non Convertible Debentures	13-Mar-24	10.40	14-Jun-26	95.14	Simple	CRISIL A/Stable
INE342T07445	Non Convertible Debentures	13-Mar-24	11.19	14-Mar-27	49.8	Simple	CRISIL A/Stable
INE342T07452	Non Convertible Debentures	13-Mar-24	10.90	14-Jun-26	64.02	Simple	CRISIL A/Stable
INE342T07460	Non Convertible Debentures	13-Mar-24	10.65	14-Mar-27	94.29	Simple	CRISIL A/Stable
INE342T07478	Non Convertible Debentures	13-Mar-24	10.00	14-Sep-25	221.29	Simple	CRISIL A/Stable
INE342T07510	Non Convertible Debentures	13-Aug-24	10.40	13-Nov-26	100	Simple	CRISIL A/Stable
INE342T07528	Non Convertible Debentures	13-Aug-24	10.40	13-Feb-26	250	Simple	CRISIL A/Stable
INE342T07536	Non Convertible Debentures	28-Aug-24	10.50	27-Aug-27	150	Simple	CRISIL A/Stable
NA	Non Convertible Debentures#	NA	NA	NA	593.82	Simple	CRISIL A/Stable
NA	Working Capital Demand Loan		NA	NA	20	NA	CRISIL A/Stable
NA	Working Capital Demand Loan	NA	NA	NA	135	NA	CRISIL A1
NA	Proposed Long Term Bank Loan Facility	NA	NA	NA	191.6	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	3-Apr-26	55.16	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-Dec-25	59.79	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	28-Jul-25	146.85	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	15-Sep-26	97	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	5-Sep-27	87.28	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-Aug-25	40	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	28-Feb-27	59.36	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-Aug-27	366.65	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	30-Sep-27	96.98	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	30-Mar-26	25	NA	CRISIL A/Stable

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<sup>\*</sup>Annualised

<sup>^</sup>Including off-book

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NA	Term Loan	NA	NA	31-May-26	277.21	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	30-Apr-26	76.25	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	30-Sep-26	40.63	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-Jul-28	25	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	30-Sep-26	50	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	28-Feb-27	50	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	22-May-25	50	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	5-Apr-27	15	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	27-Feb-26	94.63	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	18-May-25	108	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	22-Aug-24	0.86	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	20-Mar-26	26.25	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-May-25	105.83	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	10-Jun-26	43.94	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	29-Nov-26	189.33	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	20-Jan-26	67.5	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-Mar-26	28.23	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	28-Jun-24	4.17	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	17-Mar-25	14.58	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-Mar-26	79.22	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-Mar-25	9.55	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-May-27	181.82	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	28-Jun-26	84	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	25-Jul-26	36.22	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-May-25	7	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	29-Jan-26	88.54	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	28-Feb-26	75.01	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	22-May-25	4.61	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	5-Sep-25	10.95	NA	CRISIL A/Stable
NA	Term Loan	NA	NA	31-May-27	25	NA	CRISIL A/Stable

#Yet to be issued

Annexure - Rating History for last 3 Years

		Current		2024 (	History)	20	23	2022		2021		Start of 2021
Instrument	Туре	Outstanding Amount	Rating	Date	Rating	Date	Rating	Date	Rating	Date	Rating	Rating
Fund Based Facilities	LT/ST	3250.0	CRISIL A1 / CRISIL A/Stable	24-10-24	CRISIL A/Watch Negative / CRISIL A1/Watch Negative	04-12-23	CRISIL A1 / CRISIL A/Stable	02-12-22	CRISIL A1 / CRISIL A/Stable	10-12-21	CRISIL A-/Stable	CRISIL A-/Stable
				07-10-24	CRISIL A1 / CRISIL A/Stable	13-10-23	CRISIL A1 / CRISIL A/Stable	30-09-22	CRISIL A-/Stable	09-06-21	CRISIL A-/Stable	-
				12-09-24	CRISIL A1 / CRISIL A/Stable	22-09-23	CRISIL A1 / CRISIL A/Stable	22-06-22	CRISIL A-/Stable		-	-
				31-07-24	CRISIL A1 / CRISIL A/Stable	16-08-23	CRISIL A1 / CRISIL A/Stable	23-02-22	CRISIL A-/Stable		-	-
				01-07-24	CRISIL A1 / CRISIL A/Stable	06-07-23	CRISIL A1 / CRISIL A/Stable	18-02-22	CRISIL A-/Stable		-	72 <u>0-1</u>
			=	19-06-24	CRISIL A1 / CRISIL A/Stable	09-06-23	CRISIL A1 / CRISIL A/Stable		i <del>-</del>		T.T.).	
				23-04-24	CRISIL A1 / CRISIL A/Stable	03-05-23	CRISIL A1 / CRISIL A/Stable		-		-	-
				28-03-24	CRISIL A1 / CRISIL A/Stable	30-03-23	CRISIL A1 / CRISIL A/Stable				-	_
				22-02-24	CRISIL A1 / CRISIL	29-03-23	CRISIL A1/		33			S=-1.

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					A/Stable		CRISIL A/Stable			
			-	15-01-24	CRISIL A1 / CRISIL A/Stable	13-01-23	CRISIL A1 / CRISIL A/Stable	-	-	
Non Convertible Debentures	LT	2100.0	CRISIL A/Stable	24-10-24	CRISIL A/Watch Negative	04-12-23	CRISIL A/Stable	-	-	-
				07-10-24	CRISIL A/Stable	13-10-23	CRISIL A/Stable	-		
			-	12-09-24	CRISIL A/Stable	22-09-23	CRISIL A/Stable			) <del></del> ,
			-	31-07-24	CRISIL A/Stable	16-08-23	CRISIL A/Stable	-		1
			-	01-07-24	CRISIL A/Stable	06-07-23	CRISIL A/Stable	-	-	-
			-	19-06-24	CRISIL A/Stable	09-06-23	CRISIL A/Stable		120	122
			-	23-04-24	CRISIL A/Stable		-	-	-	1-1
				28-03-24	CRISIL A/Stable		-	_	-	
				22-02-24	CRISIL A/Stable		-	-	-	.=
			-	15-01-24	CRISIL A/Stable		-	-	-	

All amounts are in Rs.Cr.

### Annexure - Details of Bank Lenders & Facilities

Facility	Amount (Rs.Crore)	Name of Lender	Rating
Proposed Long Term Bank Loan Facility	191.6	Not Applicable	CRISIL A/Stable
Term Loan	9.55	The Karur Vysya Bank Limited	CRISIL A/Stable
Term Loan	181.82	Bank of Maharashtra	CRISIL A/Stable
Term Loan	84	Hinduja Leyland Finance Limited	CRISIL A/Stable
Term Loan	36.22	Utkarsh Small Finance Bank Limited	CRISIL A/Stable
Term Loan	7	CSB Bank Limited	CRISIL A/Stable
Term Loan	88.54	The Federal Bank Limited	CRISIL A/Stable
Term Loan	146.85	JM Financial Products Limited	CRISIL A/Stable
Term Loan	59.36	Indian Overseas Bank	CRISIL A/Stable
Term Loan	366.65	State Bank of India	CRISIL A/Stable
Term Loan	96.98	Canara Bank	CRISIL A/Stable
Term Loan	25	Kotak Mahindra Bank Limited	CRISIL A/Stable
Term Loan	277.21	HDFC Bank Limited	CRISIL A/Stable
Term Loan	76.25	Jana Small Finance Bank Limited	CRISIL A/Stable
Term Loan	15	Poonawalla Fincorp Limited	CRISIL A/Stable
Term Loan	67.5	MAS Financial Services Limited	CRISIL A/Stable
Term Loan	28.23	Manappuram Finance Limited	CRISIL A/Stable
Term Loan	4.17	Ujjivan Small Finance Bank Limited	CRISIL A/Stable
Term Loan	14.58	Piramal Enterprises Limited	CRISIL A/Stable
Term Loan	79.22	Axis Bank Limited	CRISIL A/Stable
Term Loan	40	IndusInd Bank Limited	CRISIL A/Stable
Term Loan 10.95		Shriram Housing Finance Limited	CRISIL A/Stable
Term Loan	25	Union Bank of India	CRISIL A/Stable

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Term Loan	43.94	Tata Capital Financial Services Limited	CRISIL A/Stable
Term Loan	75.01	Aditya Birla Finance Limited	CRISIL A/Stable
Term Loan	4.61	Mahindra and Mahindra Financial Services Limited	CRISIL A/Stable
Term Loan	97	Kisetsu Saison Finance India Private Limited	CRISIL A/Stable
Term Loan	87.28	Poonawalla Fincorp Limited	CRISIL A/Stable
Term Loan	40.63	Bandhan Bank Limited	CRISIL A/Stable
Term Loan	25	Capital Small Finance Bank Limited	CRISIL A/Stable
Term Loan	50	Bandhan Bank Limited	CRISIL A/Stable
Term Loan	50	Canara Bank	CRISIL A/Stable
Term Loan	50	Kotak Mahindra Bank Limited	CRISIL A/Stable
Term Loan	0.86	Cholamandalam Investment and Finance Company Limited	CRISIL A/Stable
Term Loan	26.25	SBM Bank (India) Limited	CRISIL A/Stable
Term Loan	55.16	Hero FinCorp Limited	CRISIL A/Stable
Term Loan	59.79	The Hongkong and Shanghai Banking Corporation Limited	CRISIL A/Stable
Term Loan	94.63	YES Bank Limited	CRISIL A/Stable
Term Loan	108	AU Small Finance Bank Limited	CRISIL A/Stable
Term Loan	105.83	ICICI Bank Limited	CRISIL A/Stable
Term Loan	189.33	IDFC FIRST Bank Limited	CRISIL A/Stable
Working Capital Demand Loan	10	Bandhan Bank Limited	CRISIL A1
Working Capital Demand Loan	25	IndusInd Bank Limited	CRISIL A1
Working Capital Demand Loan	100	Citibank N. A.	CRISIL A1
Working Capital Demand Loan	20	Capsave Finance Private Limited	CRISIL A/Stable

### **Criteria Details**

Links to related criteria	
CRISILs Bank Loan Ratings - process, scale and default recognition	
Rating Criteria for Finance Companies	
CRISILs Criteria for rating short term debt	

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Rating Rationale

Note for Media:

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CRISIL Ratings pioneered the concept of credit rating in India in 1987. With a tradition of independence, analytical rigour and innovation, we set the standards in the credit rating business. We rate the entire range of debt instruments, such as bank loans, certificates of deposit, commercial paper, non-convertible/convertible/partially convertible bonds and debentures, perpetual bonds, bank hybrid capital instruments, asset-backed and mortgage-backed securities, partial guarantees and other structured debt instruments. We have rated over 33,000 large and mid-scale corporates and financial institutions. We have also instituted several innovations in India in the rating business, including ratings for municipal bonds, partially guaranteed instruments and infrastructure investment trusts (InvITs).

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It is India's foremost provider of ratings, data, research, analytics and solutions with a strong track record of growth, culture of innovation, and global footprint.

It has delivered independent opinions, actionable insights, and efficient solutions to over 100,000 customers through businesses that operate from India, the US, the UK, Argentina, Poland, China, Hong Kong and Singapore.

It is majority owned by S&P Global Inc, a leading provider of transparent and independent ratings, benchmarks, analytics and data to the capital and commodity markets worldwide.

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#### **ANNEXURE 2**

#### COPY OF FINANCE COMMITTEE AND BOARD RESOLUTION



CERTIFIED TRUE COPY OF THE RESOLUTION PASSED IN THE MEETING OF FINANCE COMMITTEE ("COMMITTEE") OF NAVI FINSERV LIMITED ("COMPANY") HELD ON FRIDAY, JUNE 13, 2025, AT 07:00 PM, AT 2ND FLOOR, VAISHNAVI TECH SQUARE, IBALLUR VILLAGE, BEGUR HOBLI, BENGALURU, KARNATAKA – 560102

TO APPROVE OFFER OF SECURED, RATED, LISTED, REDEEMABLE, PAID-UP, NON-CONVERTIBLE DEBENTURES (COLLECTIVELY "DEBENTURES" or "NCDs") OF A FACE VALUE OF INR 10,000 (INDIAN RUPEES TEN THOUSAND ONLY) EACH, UP TO INR 75,00,00,000 (INDIAN RUPEES SEVENTY-FIVE CRORES ONLY) WITH AN OPTION TO RETAIN OVERSUBSCRIPTION AS THE OREEN SHOE OPTION FOR AN AMOUNT UP TO INR 25,00,00,000 (INDIAN RUPEES TWENTY-FIVE CRORES ONLY), AGGREGATING UP TO A NOMINAL VALUE OF UPTO INR 100,00,00,000 (INDIAN RUPEES HUNDRED CRORES ONLY) WITH A PROVISION FOR REISSUANCE, FOR CASH, ON A PRIVATE PLACEMENT BASIS ("OFFER")

\*RESOLVED THAT in accordance with regulations of the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021, as amended from time to time, pursuant to the provisions of Section 179(3), Section 180(1), Section 71, and Section 42 of the Companies Act, 2013, as amended from time to time ("Companies Act") and other applicable provisions, if any, of the Companies Act, and in accordance with the Memorandum and Articles of Association of the Company and applicable regulations and guidelines issued by the Reserve Bank of India ("RBI") from time to time and pursuant to approval given by the Board of Directors of the Company ("Board") for Issue of Non-Convertible Debentures on Private Placement basis to the identified investor(s) in their meeting held on May 28, 2024; for up to INR 4,000 Crores read with delegation of the Board's powers to the Finance Committee of the Board ("Committee"); in their meeting held on March 27, 2025 (collectively referred to as "NCD Resolution") to be read with the resolution passed for the approval of the general information document (GID) in the finance committee meeting held on June 6, 2025, the approval of the Committee be and is hereby accorded for the offer of rated, senior, secured, listed, redeemable non-convertible debentures of face value of INR 10,000 (Indian Rupees Ten Thousand Only) each, for an amount up to INR 75,00,00,000/-(Indian Rupees seventy-Five Crores only) ("Base Offer Size") with a green shoe option to retain oversubscription of an amount up to INR 25,00,00,000/- (Indian Rupees Twenty Five Crores Only) ("Green shoe Option), aggregating up to INR 100,00,00,000/- (Indian Rupees Hundred Crores Only), ("Offer") of 100,000 (One Lakh) NCDs by way of Private Placement, with a provision for further re-issuance ("Offer")

**RESOLVED FURTHER THAT** the terms and conditions, covenants, opening, closing date of the offer and the deemed date of allotment of these NCDs ("**Terms**") shall be as per the term sheet placed before the Committee and such Terms are within the "Approved Terms" for offer of the NCDs on Private Placement basis approved by the Board in the NCD Resolution.

**RESOLVED FURTHER THAT** approval of the Committee be and is hereby accorded for the General Information Document and draft of Key Information Document along with private placement offer letter i.e. Form PAS-4 (callectively referred to as "**Offer Documents**") placed before the Committee and for issuance of the Offer Documents to the identified investors to whom such letters are addressed.

**RESOLVED FURTHER THAT** the Committee hereby approves that the amounts to be raised pursuant to the issue of the Debentures together with all interest and other charges thereon are to be secured by way of a first ranking, exclusive charge by way of hypothecation over certain loan receivables and/or other assets of the Company with a cover of 1.10x (One point one zero times) of the value of the principal amount outstanding of the Debentures and the coupon accrued thereon of the Debentures and / or such other security as may be required in terms of the issuance of the

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Debentures (hereinafter referred to as the "Security").

**RESOLVED FURTHER THAT** the contents mentioned in the Transaction Documents (as defined below) in relation to the issue of Debentures have been perused by the Committee as authorised by the Board of Directors.

**RESOLVED FURTHER THAT** the final responsibility for the information provided in the Transaction Documents in relation to the Debentures lies with the Committee authorised by the Board of Directors.

**RESOLVED FURTHER THAT** approval of the Committee be and is hereby accorded for the appointment of various intermediaries, including but not limited to the merchant banker, debenture trustee, the rating agencies, the registrar and transfer agent, and the transaction counsel, as required.

**RESOLVED FURTHER THAT** approval of the Committee be and is hereby accorded to seek listing of the NCDs with BSE Limited and to make the requisite payment of fees for issuance and listing of the NCDs on the stock exchange(s)

**RESOLVED FURTHER THAT** Mr. Abhishek, Managing Director & CEO of the Company or Ms. Pragati Chowdhury, Authorised Signatory or the Company Secretary, or the Chief Financial Officer of the Company ("**Authorised Signatories**") be and are hereby severally authorised to:

- negotiate, finalize and execute all documents on behalf of the Company in relation to the aforementioned issue, including the Offer Documents, Debenture Trust Deed, Deed of Hypothecation, Trustee Agreement;
- such other documents as may be necessary in this regard with Debenture Trustee as may be finalized by the Committee along with any other party as the case may be;

**RESOLVED FURTHER THAT** that the authorised signatories be and are severally authorised to approve and finalize, sign, execute and deliver all such documents in relation to the NCDs, including Debenture Trust Deed, Deed of Hypothecation, Debenture Trustee Appointment Agreement and Power of Attorney ("**Transaction Documents**") including payment of stamp duty and registration fees, as applicable, and to do all other acts, deeds, things and matters to the expedient interest of the Company for the issuance of the NCDs and allotment or as may be necessary or expedient to give effect to this resolution.

**RESOLVED FURTHER THAT** the authorised signatories be and are hereby, jointly or severally authorised to agree to such changes and/or modifications in the said terms and conditions of the issuance as may be required from time to time, and to execute such modifications, novations, supplements, extensions or any other modifications thereof, and such other deeds, documents and declarations as may be necessary or required for this purpose.



**RESOLVED FURTHER THAT** the copies of the foregoing resolutions certified to be true copies by any of the Directors or Company Secretary of the Company be furnished to such persons as may be deemed necessary."

For Navi Finsery Limited
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CHANCHA Deltaly signed by
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CERTIFIED TRUE COPY OF THE RESOLUTION PASSED IN THE MEETING OF THE BOARD OF DIRECTORS FOR THE FINANCIAL YEAR 2024-25 OF NAVI FINSERV LIMITED ("COMPANY" or "NFL") HELD ON TUESDAY, MAY 28, 2024, AT 03:30 PM, ON 9TH FLOOR, VAISHNAVI TECH SQUARE, IBALLUR VILLAGE, BEGUR HO BLI, BENGALURU- KARNATAKA 560102

## BORROWINGS OF THE COMPANY BY WAY OF ISSUANCE OF NON-CONVERTIBLE DEBENTURES

"RESOLVED THAT pursuant to the provisions of Sections 42, 71 and other applicable provisions, if any, of the Companies Act, 2013 ('the Act') read with the Companies (Prospectus and Allotment of Securities) Rules, 2014, and and the Companies (Share Capital and Debentures) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof for the time being in force), SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, (including any amendment(s), statutory modification(s), variation(s) and/or reenactment(s) to any of the foregoing and other applicable guidelines, circulars, directions or laws) and extant guidelines issued by the Reserve Bank of India, and subject to the provisions of the Memorandum and Articles of Association of the Company, the approval of the Board be and is hereby accorded, subject to approval of the shareholders of the Company, to offer or invite subscriptions for secured/unsecured non-convertible debentures ('Debentures'), in one or more series/tranches, on private placement basis, during a period of one year commencing from the date of the annual general meeting, on such terms and conditions as the Board may, from time to time, determine and consider proper and most beneficial to the Company, including as to when the Debentures be issued, the consideration for the issue, utilization of the issue proceeds and all matters connected therewith or incidental thereto:

**RESOLVED FURTHER THAT** the following shall be terms for the issue pursuant to which NCDs may be offered to prospective offerees in one or more tranches and allotted in accordance therewith (the "Approved Terms"):

- Aggregate Issue Size: INR 4000,00,00,000/- (Indian Rupees Four Thousand Crores Only)
- Tenor of issue: Minimum of 12 months up to 60 months.
  - Interest Rate: Senior debt less than 12% and sub debt less than 15%
- $\bullet$  Security: Up to 1.35x of receivables (inclusive of cash/cash equivalents up to 0.05x of the aggregate NCD amount)
- Type of Instrument: Secured / Unsecured Rated Redeemable Listed / Unlisted Non-Convertible Debentures (including Market-Linked Debentures);

**RESOLVED FURTHER THAT** approval of the Board be and is hereby accorded to the Finance Committee of the Company to identify the prospective investors to which the offers for the Issue may be made, which prospective investors may include, the following categories:

- Scheduled Commercial Banks
- Small Finance Banks
- Development Finance Institutions
- Alternative Investment Funds
- High Net Worth Individual (HNIs)
- Non-Banking Financial Company (NBFCs)
- Foreign Portfolio Investors
- Mutual Funds;

RESOLVED FURTHER THAT approval of the Board be and is hereby accorded to the Finance Committee of the Company to: (A) determine the terms and conditions of the offer to any identified investor in one or more tranches subject to there being no deviation from the Approved Terms and the opening and closing of the offers (which terms and conditions shall not be contrary

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to the Approved Terms); and (B) approve terms vis-à-vis allotment, listing, redemption, interest, payment and other terms, etc., and to take all necessary steps and to do all such acts deeds, matters and things as may be deemed necessary, desirable, proper or expedient for the purpose of giving effect to this resolution and for matters connected therewith or incidental thereto, including, without limitation, completing the allotment and listing of the Debentures.

RESOLVED FURTHER THAT approval of the Board be and is hereby accorded to delegate the powers to the Finance Committee to identify and appoint the debenture trustee, legal counsel and such other intermediaries, advisors or agents (by whatever name called) as may be required to be appointed in connection with the Issue, including their successors and agents;

RESOLVED FURTHER THAT that the Finance Committee be and is hereby authorized to appoint Signatory(ies) to approve and finalize, sign, execute and deliver all such documents in relation to the issue and allotment of Debentures from time to time and to do all other acts, deeds, things and matters as may be required for the issue and allotment of the Debentures, or as may be necessary or expedient to give effect to this resolution;

RESOLVED FURTHER THAT any Director or the Company Secretary of the Company be hereby severally authorized to apply to NSDL / CDSL for dematerialization of the NCDs and to make application to Stock Exchange for listing the NCDs and do all such acts, deeds, matters and things and execute all such applications as may be required by NSDL / CDSL / Stock exchange or the Debenture Holders, for the purpose of issuance and allotment of the Debentures;

**RESOLVED FURTHER THAT** any Director or the Company Secretary of the Company be and are hereby severally authorized to furnish the foregoing Resolution as certified true copies to any persons concerned with the same."

#### For Navi Finserv Limited

ANKIT AGARWAL Digitally signed to ANKIT AGARWAL Date: 2024.10.10

Ankit Agarwal Managing Director DIN: 08299808

# ANNEXURE 3 COPY OF SHAREHOLDERS RESOLUTION



CERTIFIED TRUE COPY OF THE RESOLUTION PASSED IN THE TWELFTH ANNUAL GENERAL MEETING OF THE SHAREHOLDERS OF NAVI FINSERV LIMITED ("COMPANY") WILL BE HELD ON MONDAY, SEPTEMBER 30, 2024, AT 09:00 AM AT THE REGISTERED OFFICE OF THE COMPANY, AT 02ND FLOOR, VAISHNAVI TECH SQUARE, IBALLUR VILLAGE, BEGUR HOBLI, BENGALURU – KARNATAKA - 560102

## APPROVE THE BORROWINGS OF THE COMPANY BY WAY OF ISSUANCE OF NON-CONVERTIBLE DEBENTURES

**"RESOLVED THAT** pursuant to the provisions of Sections 42, 71 and other applicable provisions, if any, of the Companies Act, 2013 (**'the Act'**) read with the Companies (Prospectus and Allotment of Securities) Rules, 2014, and the Companies (Share Capital and Debentures) Rules, 2014 (including any statutory modification(s) or re-enactment(s) thereof for the time being in force), SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, (including any amendment(s), statutory modification(s), variation(s) and/or reenactment(s) to any of the foregoing and other applicable guidelines, circulars, directions or laws), applicable Reserve Bank of India Guidelines and subject to the provisions of the Memorandum and Articles of Association of the Company, the approval of the members of the Company be and is hereby accorded to offer or invite subscriptions for secured/unsecured nonconvertible debentures (**'Debentures'**), in one or more series/tranches, on private placement basis, during a period of one year commencing from the date of the annual general meeting, on such terms and conditions as the Board may, from time to time, determine and consider proper and most beneficial to the Company, including as to when the Debentures be issued, the consideration for the issue, utilization of the issue proceeds and all matters connected therewith or incidental thereto.

**RESOLVED FURTHER THAT** the following shall be terms for the issue pursuant to which NCDs may be offered to prospective offerees in one or more tranches and allotted in accordance therewith (the "**Approved Terms**"):

- Aggregate Issue Size: INR 4000,00,00,000/- (Indian Rupees Four Thousand Crores Only)
- Tenor of issue: Minimum of 12 months up to 60 months.
- Interest Rate: Senior debt less than 12% and sub debt less than 15%
- Security: Up to 1.35x of receivables (inclusive of cash/cash equivalents up to 0.05x of the aggregate NCD amount)
- Type of Instrument: Secured / Unsecured, Rated Redeemable, Listed / Non-Convertible Debentures (including Market-Linked Debentures).

**RESOLVED FURTHER THAT** approval of the members of the Company be and is hereby accorded to the Board or the Finance Committee of the Board of Directors of the Company to identify the prospective investors to which the offers for the Issue may be made, to investors from amongst, without limitation, the following categories:

- Scheduled Commercial Banks
- Small Finance Banks
- Development Finance Institutions
- Alternative Investment Funds
- High Net Worth Individual (HNIs)
- Non-Banking Financial Company (NBFCs)
- Foreign Portfolio Investors
- Mutual Funds

**RESOLVED FURTHER THAT** approval of the members of the company be and is hereby accorded to the Board or through its delegated committee constituted by the Board of the Company to: (A)

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determine the terms and conditions of the offer to any identified investor in one or more tranches subject to there being no deviation from the Approved Terms and the opening and closing of the offers (which terms and conditions shall not be contrary to the Approved Terms); and (B) approve terms vis-à-vis allotment, listing, redemption, interest, payment and other terms, etc., and to take all necessary steps and to do all such acts deeds matters and things as may be deemed necessary, desirable, proper or expedient for the purpose of giving effect to this resolution and for matters connected therewith or incidental thereto, including, without limitation, completing the allotment and listing of the NCDs.

**RESOLVED FURTHER THAT** approval of the members of the company be and is hereby accorded to delegate the powers to the Board or through its delegated committee constituted by the Board to identify and appoint the debenture trustee, legal counsel and such other intermediaries, advisors or agents (by whatever name called) as may be required to be appointed in connection with the Issue, including their successors and agents.

**RESOLVED FURTHER THAT** that the Board or its delegated committee constituted by the Board be and is hereby authorized to appoint Signatory(ies) to approve and finalize, sign, execute and deliver all such documents in relation to the Issue and allotment from time to time and to do all other acts, deeds, things and matters to the expedient interest of the Company for the Issue and allotment or as may be necessary or expedient to give effect to this resolution.

**RESOLVED FURTHER THAT** any Director or the Company Secretary or Chief Financial Officer of the Company be hereby severally authorized to apply to NSDL / CDSL for dematerialization of the NCDs and to make application to Stock Exchange for listing the NCDs and do all such acts, deeds, matters and things and execute all such applications as may be required by NSDL / CDSL / Stock exchange or the Debenture Holders, for the purpose of issuance and allotment of the NCDs.

**RESOLVED FURTHER THAT** any Director or the Company Secretary of the Company be and are hereby authorized to furnish the foregoing Resolution as certified true copies to any persons concerned with the same."

#### For Navi Finserv Limited

PRACHI Digitally signed by PRACHI MATHUR

MATHUR Date: 2024.12.23
16:01:17 +05'30'

Prachi Mathur Company Secretary Membership No- A52423



CERTIFIED TRUE COPY OF THE RESOLUTION PASSED IN THE TENTH ANNUAL GENERAL MEETING OF THE SHAREHOLDERS OF NAVI FINSERV LIMITED (FORMERLY KNOWN AS NAVI FINSERV PRIVATE LIMITED) HELD ON FRIDAY, SEPTEMBER 30, 2022, AT 09:00 AM AT 7TH FLOOR, PRESTIGE RMZ STARTECH, NO. 139, 2, HOSUR RD, KORAMANGALA INDUSTRIAL LAYOUT, S.G. PALYA, BENGALURU, KARNATAKA 560095

#### ITEM NO 4: TO INCREASE THE OVERALL BORROWING LIMITS OF THE COMPANY

"RESOLVED THAT in supersession of all the resolutions passed under Section 18O(1)(c) of the Companies Act, 2013 on 13th November 2019, 27th February 2020 and March 05, 2022, the approval of the members of the company be and is hereby accorded under Section 180(1)(c) of the Companies Act, 2013, the rules and regulations there under and all other applicable provisions of the Companies Act, 2013 and other applicable law, and subject to the provisions of the Memorandum and Articles of Association of the Company, to borrow any sum or sums of moneys from time to time notwithstanding that the money or monies to be borrowed, together with the monies already borrowed by the Company, may exceed aggregate of its paid-up capital and free reserves, apart from temporary loans apart from temporary loans obtained from the Company's bankers in the ordinary course of business of the Company, however, the total amount so borrowed shall not exceed INR 10,000 Crore (Indian Rupees Ten Thousand Crores Only).

RESOLVED FURTHER THAT each of the Directors of the Company or the Company Secretary or the Chief Financial Officer of the Company be and are hereby severally authorized to file the requisite e-forms with Registrar of Companies, Bangalore and do all such acts deeds and things as may be deemed necessary, proper or desirable on behalf of the Company to give effect to the aforementioned resolution.

RESOLVED FURTHER THAT the Directors of the Company and the Company Secretary of the Company be and are hereby jointly or severally authorized to issue a certified true copy of the above-mentioned resolution to anyone concerned or interested in the matter."

For Navi Finserv Limited

THOMAS Digitally signed by THOMAS JOSEPH Date: 2023.09.25 17:00:04 +05'30'

Thomas Joseph Company Secretary Membership No. A53322

Place: Bangalore



CERTIFIED TRUE COPY OF THE RESOLUTION PASSED IN THE TENTH ANNUAL GENERAL MEETING OF THE SHAREHOLDERS OF NAVI FINSERV LIMITED (FORMERLY KNOWN AS NAVI FINSERV PRIVATE LIMITED) HELD ON FRIDAY, SEPTEMBER 30, 2022, AT 09:00 AM AT 7TH FLOOR, PRESTIGE RMZ STARTECH, NO. 139, 2, HOSUR RD, KORAMANGALA INDUSTRIAL LAYOUT, S.G. PALYA, BENGALURU, KARNATAKA 560095

# TO APPROVE MORTGAGE/PLEDGE /HYPOTHECATE/CREATE CHARGE ON THE ASSETS OF THE COMPANY

"RESOLVED THAT in supersession of all the resolutions passed under Section 180(1)(a) of the Companies Act, 2013 on 13th November 2019, 27th February 2020 and March 05, 2022, the approval of the members of the company be and is hereby accorded under Section 180(1)(a) of the Companies Act, 2013, the rules and regulations thereunder and all other applicable provisions of the Companies Act, 2013 and other applicable law, and subject to the provisions of the Memorandum and Articles of Association of the Company, to pledge, mortgage, hypothecate and/or create charge on the assets of the Company on all the immovable and movable assets of the Company in favour of the Banks, Financial Institutions, any other lenders or debenture trustees to secure the amount borrowed by the Company in respect of such borrowings provided that the maximum extent of the indebtedness secured by the assets of the Company does not exceed INR 10,000 Crore (Indian Rupees Ten Thousand Crores Only).

**RESOLVED FURTHER THAT** each of the Directors of the Company or the Company Secretary or the Chief Financial Officer of the Company be and are hereby severally authorized to file the requisite e-forms with Registrar of Companies, Bangalore and do all such acts deeds and things as may be deemed necessary, proper or desirable on behalf of the Company to give effect to the aforementioned resolution.

**RESOLVED FURTHER THAT** the Directors of the Company and the Company Secretary of the Company be and are hereby jointly or severally authorized to issue a certified true copy of the above-mentioned resolution to anyone concerned or interested in the matter."

#### For Navi Finserv Limited

THOMAS Digitally signed by THOMAS JOSEPH JOSEPH Date: 2023.09.25 1657.35+0530\* Thomas Joseph Company Secretary

Membership No. A53322

#### **ANNEXURE 4**

## COPY OF DEBENTURE TRUSTEE APPOINTMENT AGREEMENT

Weblink or Static quick response code:



#### **ANNEXURE 5**

#### **DUE DILIGENCE CERTIFICATE BY DEBENTURE TRUSTEE**



CL/25-26/16909

(Annexure IIA)

#### DUE DILIGENCE CERTIFICATE TO BE GIVEN BY THE DEBENTURE TRUSTEE AT THE TIME OF FILING THE DRAFT OFFER DOCUMENT/ INFORMATION MEMORANDUM

[In reference to Chapter II, Clause 2.2.4 of SEBI Master Circular for Debenture Trustees dated May 16, 2024]

To, The Manager, **BSE Limited** Phiroze Jeejeebhoy Towers Dalal Street, Mumbai - 400001.

Dear Sir / Madam,

SUB ISSUE OF UPTO 75,000 (SEVENTY FIVE THOUSAND) FULLY PAID, SENIOR, SECURED, RATED, LISTED, TRANSFERABLE, REDEEMABLE, NON-CONVERTIBLE DEBENTURES, EACH HAVING A FACE VALUE OF INR 10,000/- (INDIAN RUPEES TEN THOUSAND ONLY) AGGREGATING UP TO INR 75,00,00,000/- (INDIAN RUPEES SEVENTY FIVE CRORES ONLY) AND A GREEN SHOE OPTION TO RETAIN OVERSUBSCRIPTION OF UP TO 25,000 (TWENTY FIVE THOUSAND) FULLY PAID, SENIOR, SECURED, RATED, LISTED, TRANSFERABLE, REDEEMABLE, NON-CONVERTIBLE DEBENTURES, EACH HAVING A FACE VALUE OF INR 10,000/- (INDIAN RUPEES TEN THOUSAND ONLY) EACH AMOUNTING UPTO INR 25,00,00,000/- (INDIAN RUPEES TWENTY FIVE CRORES ONLY) IN TOTAL AGGREGATING UP TO INR 100,00,00,000/- (INDIAN RUPEES ONE HUNDRED CRORES ONLY), FOR CASH. IN DEMATERIALISED FORM, ON A PRIVATE PLACEMENT BASIS, HEREINAFTER REFERRED TO AS THE ("DEBENTURES") BY NAVI FINSERV LIMITED (THE "ISSUER").

We, the debenture trustee(s) to the above-mentioned forthcoming issue state as follows:

- 1) We have examined documents pertaining to the said issue and other such relevant documents, reports and certifications.
- 2) On the basis of such examination and of the discussions with the Issuer, its directors and other officers, other agencies and on independent verification of the various relevant documents, reports and certifications:

#### We confirm that:

- a) The Issuer has made adequate provisions for and/or has taken steps to provide for adequate security for the debt securities to be issued and listed.
- b) The Issuer has obtained the permissions / consents necessary for creating security on the said property(ies).

CATALYST TRUSTEESHIP LIMITED

Registered Office: cDA House, Plot No. 85, Bhusari Colony (Right), Paud Road, Pune - 411 038 Tel: +91 (20) 6680 7200
Delhi Office: 910-911, 9° Floor, Kailash Building, 26 Kasturba Gandhi Marg, New Delhi - 110 001 Tel: +91 (11) 4302 9101/0.
Corporate Office: 901, 9° Floor, Tower-B, Peninsula Business Park, Senapati Bapat Marg, Lower Parel (W), Mumbal - 40
Tel: +91 (22) 4922 0555 Fax: +91 (22) 4922 0505
CIN No. U74999PN1997PLC110262 Email: dt@ctitrustee.com Website: www.catalysttrustee.com

Pune | Mumbai | Bengaluru | Delhi | Chennai | GIFT City | Kolkata | Hyderabad





- c) The Issuer has made all the relevant disclosures about the security and its continued obligations towards the holders of debt securities.
- d) Issuer has adequately disclosed all consents/ permissions required for creation of further charge on assets in offer document / information memorandum and all disclosures made in the offer document / information memorandum with respect to creation of security are in confirmation with the clauses of debenture trustee agreement.
- e) Issuer has given an undertaking that charge shall be created in favour of debenture trustee as per terms of issue before filing of listing application.
- f) Issuer has disclosed all covenants proposed to be included in debenture trust deed (including any side letter, accelerated payment clause etc.), offer document / placement memorandum.

We have satisfied ourselves about the ability of the Issuer to service the debt securities.

Place: Mumbai Date: June 16, 2025

For Catalyst Trusteeship Limited

The Tark

Ms. Pratyush Singh Manager

CATALYST TRUSTEESHIP LIMITED

An ISO: 9001 Comp

Registered Office: 6DA House, Plot No. 85, Bhusari Colony (Right), Paud Road, Pune - 411 038 Tel: +91 (20) 6680 7200

Delhi Office: 910-911, 9° Floor, Kailash Building, 26 Kasturba Gandhi Marg, New Delhi - 110 001 Tel: +91 (11) 4502 9101/02

Corporate Office: 901, 9° Floor, Tower-B, Peninsula Business Park, Senapati Bapat Marg, Lower Parel (W), Mumbai - 400013

Tel: +91 (22) 4922 0555 Fax: +91 (22) 4922 0555

CIN No. U74999PN1997PLC110262 Email: dt@ctltrustee.com Website: www.catalysttrustee.com

CIN No. U74999PN1997PLC110262 Email: dt@ctitrustee.com Website: www.catalysttrustee.com Pune | Mumbai | Bengaluru | Delhi | Chennai | CIFT City | Kolkata | Hyderabad





# ANNEXURE 6 RTA CONSENT LETTER



June 16, 2025

To, NAVI FINSERV LIMITED 2<sup>nd</sup> Floor, Vaishnavi Tech Square, Ilabur Village, Begur Hobli, Bengaluru- 560102 Karnataka

Dear Sir,

This has reference to your email dated June 16, 2025 regarding consent letter for debenture issue. We are happy to act as Registrar & Transfer Agent for Listed, Rated, Senior, Secured, Transferable, Redeemable, Non-Convertible Debentures ("Debentures") aggregating up to INR 100 Crores.

We hereby give our consent to include our name in the Disclosure Document for the Listed, Rated, Senior, Secured, Transferable, Redeemable, Non-Convertible Debentures ("Debentures") aggregating up to INR 100 Crores.

Our SEBI registration is INR000004181.

Yours faithfully

For NSDL Database Management Ltd.

SUNIL
DHONDIRA
M KAMBLE
Digitally signed by
SUNIL DHONDIRAM
KAMBLE
Date: 2025.06.16
Date: 2025.06.16
Date: 2025.06.17
Digitally signed by
SUNIL DHONDIRAM
LEANER
Date: 2025.06.17
Digitally signed by
SUNIL DHONDIRAM
LEANER
Date: 2025.06.17

Sunil Kamble
Asst Vice President

# ANNEXURE 7 IN-PRINCIPLE LISTING LETTERS FROM BSE



DCS/COMP/BB/IP-PPDI/046/25-26

June 13, 2025

Navi Finserv Limited Second Floor, Vaishnavi Tech Square, Iballur Village, Begur Hobli, Bengaluru 560 102, Karnataka

Dear Sir/Madam

Re: Private Placement for issue of Secured or Unsecured, Rated, Listed, Redeemable Non-Convertible Debentures and Commercial Paper ('CP') under GID No: NFL/2025-26/02 Dated June 13, 2025

We acknowledge receipt of your application on the online portal on June 06, 2025 seeking In-principle approval for issue of captioned security. In this regard, the Exchange is pleased to grant in-principle approval for listing of captioned security subject to fulfilling the following conditions at the time of seeking listing:

- 1. Filing of listing application.
- 2. Payment of fees as may be prescribed from time to time.
- 3. Compliance with SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021 read with SEBI Circular No SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 and circulars issued thereunder and also Compliance with provisions of Companies Act 2013.
- 4. Receipt of Statutory & other approvals & compliance of guidelines issued by the statutory authorities including SEBI, RBI, DCA etc. as may be applicable.
- 5. Compliance with change in the guidelines, regulations, directions, circulars of the Exchange, SEBI or any other statutory authorities, documentary requirements from time to time.
- 6. Compliance with below mentioned circular dated June 10, 2020 issued by BSE before opening of the issue to the investors.:

 $\underline{https://www.bseindia.com/markets/MarketInfo/DispNewNoticesCirculars.aspx?page=20200610-31}$ 

7. Issuers, for whom use of EBP is not mandatory, specific attention is drawn towards compliance with Chapter XV of SEBI Circular No SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 and BSE Circular No 20210519-29 dated May 19, 2021. Accordingly, Issuers of privately placed debt securities in terms of SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021 or ILDM Regulations for whom accessing the electronic book platform (EBP) is not mandatory shall upload details of the issue with any one of the EBPs within one working day of such issuance. The details can be uploaded using the following links <u>Electronic Issuance - Bombay Stock Exchange Limited (bseindia.com).</u>

Registered Office: BSE Limited, Floor 25, P J Towers, Dalal Street, Mumbai - 400 001, India. T: +91 22 2272 1234/33 | E: corp.comm@bseindia.com www.bseindia.com | Corporate Identity Number: L67120MH2005PLC155188



- 8. It is advised that Face Value of NCDs issue through private placement basis should be kept as per Chapter V of SEBI Circular No SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021
- 9. Issuers are hereby advised to comply with signing of agreements with both the depositories as per Regulation 7 of SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021 read with SEBI Circular No SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021.
- 10. Company is further requested to comply with SEBI Circular SEBI/HO/DDHS/DDHS-RACPOD1/CIR/P/2023/56 dated April 13, 2023, (if applicable) read along with BSE Circular <a href="https://www.bseindia.com/markets/MarketInfo/DispNewNoticesCirculars.aspx?page=20230428-18">https://www.bseindia.com/markets/MarketInfo/DispNewNoticesCirculars.aspx?page=20230428-18</a> and ensure compliance of the same.

This In-Principle Approval is valid for a period of 1 year from the date of issue of this letter or period of 1 year from the date of opening of the first offer of debt securities under the General information Document, which ever applicable. The Exchange reserves its right to withdraw its in-principle approval at any later stage if the information submitted to the Exchange is found to be incomplete/incorrect/misleading/false or for any contravention of Rules, Bye-laws and Regulations of the Exchange, SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021 read with SEBI Circular No SEBI/HO/DDHS/P/CIR/2021/613 dated August 10, 2021 and circulars issued thereunder, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Guidelines/Regulations issued by the statutory authorities etc. Further, it is subject to payment of all applicable charges levied by the Exchange for usage of any system, software or similar such facilities provided by BSE which the Company shall avail to process the application of securities for which approval is given vide this letter.

Yours faithfully, For BSE Limited

Prasad Bhide Asst. Vice President Akshay Arolkar Manager

## **ANNEXURE 8** PEER REVIEW CERTIFICATE OF THE STATUTORY AUDITOR



## The Institute of Chartered Accountants of India

(Setup by an Act of Parliament)

#### Peer Review Board

Peer Review Certificate No.: 015949

This is to certify that the Peer Review of

M/s Price Waterhouse LLP

Plot No. 56 & 57, Block D N,

Sector V, Salt Lake,

Kolkata-700091

FRN.: 301112E/E.300264

has been carried out for the period

2020-2023

pursuant to the Peer Review Guidelines 2022, issued by the Council of the Institute of Chartered Accountants of India.

This Certificate is effective from: 01-02-2024

The Certificate shall remain valid till: 31-01-2027

Issued at New Delhi on 27-10-2023

CA. (Dr.) Anuj Goyal

Chairman Peer Review Board CA. Sripriya Kumar

Vice-Chairperson Peer Review Board Ni dhi

CA. Nidhi Singh

Secretary Peer Review Board

Note: The Certificate is issued on behalf of the Peer Review Board of ICAI and ICAI or any of its functionaries are not liable for any non-compliance by the Practice Unit. The Certificate can be revoked for the reason stated in the 'Peer Review Guidelines 2022'

#### **ANNEXURE 9**

#### MATERIAL CHANGES IN THE INFORMATION PROVIDED IN THE GENERAL INFORMATION DOCUMENT

- 1. Details and Disclosures pertaining to the Asset Liability Management specific to the Issuer being a Non-Banking Finance Company
- (A) Details with regard to lending done out of the issue proceeds of earlier issuances of debt securities (whether public issue or private placement by NBFC) including details regarding the following:

## (a) Lending Policy:

<b>Products Name</b>	Personal Loan	Housing Loan
Purpose of Loan	Varied personal purposes of borrowers	Purchase/construction of property/ loans against property
Target Customer	Salaried and self employed	Salaried and self employed
Ticket Size	Upto ₹20 Lakh	₹10 lakhs to ₹10 Crores
Tenor	Upto 84 months	Upto 30 years for housing loans; and upto 20 years for loans against property
ROI Range	18% to 26%	From 8.20%
Type of Security	Unsecured	Underlying residential property
LTV (%)	Not Applicable	Upto 95% (for home loans), and upto 85% (for loans against property). Average 75%-80%
Guarantee	Not applicable	Not applicable
Process Fee	4%	0%
Penal	EMI Penalty Charges	EMI Penalty Charges
	Upto DPD 7 - Nil	Upto DPD 7 - Nil
	DPD 8 -14 - 5% of EMI	DPD 8 -14 - 0.5% of EMI

	DPD 15 -21 - Additional 5% of EMI	DPD 15 -21 - Additional 0.5% of EMI
	DPD 22 and above - Additional 5% of EMI	DPD 22 and above - Additional 0.5% of EMI
Repayment frequency	Monthly	Monthly

(b) Classification of loans given to associate or entities related to Board, Key Managerial Personnel, Senior Management, Promoters, etc.:

The Issuer has not provided any loans/advances to associates, entities / persons related to the Board, Key Managerial Personnel, Senior Management or the Promoter out of the proceeds of previous public issue and private placements of debentures.

(c) Classification of loans according to type of loans, denomination of loans outstanding by loan to value, sectors, denomination of loans outstanding by ticket size, geographical classification of borrowers, maturity profile etc.:

The detailed breakup of the types of loans given by the Issuer as on March 31, 2025 is as follows:

S. No.	Particulars	Gross AUM (In ₹million)	Gross AUM (%)	
1.	Secured	8882.927	10.39%	
2.	Unsecured	76592.94	89.61%	
Total assets under management (AUM)		85475.86	100.00%	

#### Denomination of loans outstanding by LTV as on March 31, 2025:

LTV band	Outstanding amount (In ₹ millions)	%
Upto 40%	82.58	0.93%
Between 40-50%	103.76	1.17%
Between 50-60%	174.58	1.97%

Between 60-70%	427.63	4.81%	
Between 70-80%	1437.53	16.18%	
Between 80-90%	6619.33	74.52%	
More than 90%	37.51	0.42%	
Total	8882.92	100%	

## The sectoral exposure of loans given by the Issuer as on March 31, 2025 is as follows:

S. No	Segment- wise breakup of AUM	% of AUM
1.	Retail	
A.	Mortgages (home loans and loans against property)	10.39%
B.	Gold loans	Nil
C.	Vehicle Finance	Nil
D.	MFI (Agriculture and allied services)	Nil
E.	MSME	Nil
F.	Others (Services and unsecured personal loans	89.61%
2.	Capital market funding (loans against shares, margin funding)	Nil
A.	Wholesale	
B.	Infrastructure	Nil
C.	Real Estate (including builder loans)1	Nil
D.	Promoter Funding	Nil
otal		100.00%

## Denomination of loans outstanding by ticket size as on March 31, 2025:

S. No.	Ticket Size	AUM (In ₹ million)	% of AUM	
1.	Upto Rs. 2 lakh	34,713.51	40.61%	
2.	Rs. 2- 5 lakh	25,530.45	29.87%	
3.	Rs. 5 - 10 lakh	13,401.69	15.68%	
4.	Rs. 10 - 25 lakh	3,318.86	3.88%	
5.	Rs. 25 - 50 lakh 1,522.47		1.78%	
6.	Rs. 50 lakh – 1 crore	3,999.75	4.68%	
7.	Rs. 1– 5 crore	2,989.12	3.50%	
8.	Rs. 5– 25 crore	-	0.00%	
9.	Rs. 25– 100 crore	-	0.00%	
10.	More than Rs. 100 crore	-	0.00%	
Total		85,475.86	100%	

## Geographical classification of borrowers as on March 31, 2025:

S. No.	Top Five States	% of AUM	
1.	Karnataka	18.88%	
2.	Maharashtra	11.72%	
3.	Telangana	14%	
4.	Tamil Nadu	7.4%	
5.	Andhra Pradesh	6.17%	
Total	·	58.17%	

## **Maturity profile:**

Classification of loans / investments / borrowings into several maturity buckets:

Particulars	Up to 30/31 days	More than 1 month to	More than 2 months	More than 3 months to 6	More than 6 months to 1	More than 1 year to 3	More than 3 years to 5	More than 5 years	Total
		2 months	to 3 months	months	year	years	years		In ₹ millions
Deposits	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Advances	5,570.35	4535.73	4194.63	11098.46	16459.04	25150.91	5126.07	7624.33	79759.53
Investments	11292.24	0.00	87.54	0.00	0.00	0.00	0.00	0	11379.78
Borrowings	3929.041	3924.63	3952.11	13367.61	19817.72	26014.85	942.97	0.00	71948.92
Foreign Currency Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Foreign currency liabilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

(d) Aggregated exposure to the top 20 borrowers with respect to the concentration of advances, exposures to be disclosed in the manner prescribed by RBI in its stipulations on Corporate Governance for NBFCs or HFCs from time to time:

Aggregated exposure to top 20 borrowers with respect to concentration of advances as on March 31, 2025:

	Amount
Total Advances to twenty largest borrowers (in ₹ million)*	384.64
Percentage of Advances to twenty largest borrowers to Total Advances (in %)	0.45%

Includes loans and advances and interest accrued thereon.

Aggregate exposure to top 20 borrowers with respect to concentration of exposures as on March 31, 2025:

	Amount
Total exposure to twenty largest borrowers / customers (in ₹ million)	431.45
Percentage of exposures to twenty largest borrowers / customers to total exposure on borrowers / customers (in %)	0.48%

(e) Details of loans, overdue and classified as non-performing assets (NPA in accordance with RBI stipulations:

Movement of gross NPAs	Amount (in ₹ million)
(a) Opening gross NPA	1593.93
(b) Additions during the year	2716.86
(c) Reductions during the year	(2205.10)
(d) Closing balance of gross NPA	2105.69

## Details of borrowings granted by NBFC

### (a) A portfolio Summary with regard to industries/ sectors to which of borrowings made by Issuer

S. No	Segment- wise breakup of AUM	% of AUM
	Retail	
A.	Mortgages (home loans and loans against property)	10.3
B.	Gold loans	1
C.	Vehicle Finance	1
D.	MFI (Agriculture and allied services)	1
E.	MSME	1
F.	Capital market funding (loans against shares, margin funding)	
G.	Others (Services and unsecured personal loans)	89.
	Wholesale	
A.	Infrastructure	
В.	Real Estate (including builder loans)1	
C.	Promoter Funding	
D.	Others	
otal		100.00

(b) NPA exposures of the Issuer (both gross and net exposures) and provisioning made for the same as per the last audited financial statements of the Issuer

Movement of gross NPAs	Amount (in ₹ million)
(a) Opening gross NPA	1593.93
(b) Additions during the year	2716.86
(c) Reductions during the year	(2205.10)
(d) Closing balance of gross NPA	2105.69

Movement of net NPA	Amount (in ₹ million)
(a) Opening balance	196.83
(b) Additions during the year	2081.82
(c) Reductions during the year	(1981.67)
(d) Closing balance of the Net NPA	296.98

Movement of provisions for NPAs	Amount (in ₹ million)		
(a) Opening balance	1397.11		
(b) Provisions made during the year	635.04		
(c) Write-off / write -back of excess provisions	(223.43)		
(d) Closing balance	1808.72		

## (c) Quantum and percentage of Secured Borrowings vis-à-vis Unsecured Borrowings made:

Borrowings	o/s March 2025 (in ₹ Cr)	%
Secured	6,924.97	96.25

Unsecured	269.924	3.75

## B. Details of Change in Shareholding

Any change in Promoters' holding during the preceding financial year beyond the threshold as prescribed by RBI

There has been no change in the promoter holding in the Issuer during the last financial year beyond 26%.

## C. Disclosure of Assets Under Management

### (a) Segment wise breakup

S. No	Segment- wise breakup of AUM	% of AUM		
	Retail			
A.	Mortgages (home loans and loans against property)	10.39		
B.	Gold loans	Nil		
C.	Vehicle Finance	Nil		
D.	MFI (Agriculture and allied services)	Nil		
E.	MSME	Nil		
F.	Capital market funding (loans against shares, margin funding)	Nil		
G.	Others (Services and unsecured personal loans)	89.61		
	Wholesale			
A.	Infrastructure	Nil		
B.	Real Estate (including builder loans)1	Nil		

C.	Promoter Funding	Nil
D.	Others	Nil
Total		100.

## (b) Type of loans

S. No.	Particulars	Gross AUM (In ₹million)	Gross AUM (%)		
1.	Secured	8882.92	10.39%		
2.	Unsecured	76592.94	89.61%		
Total asse	ts under management (AUM)	85,475.86	100%		

### D. Details of borrowers

## (a) Geographical location wise

S. No.	Top Five States	% of AUM
1.	Karnataka	18.88%
2.	Maharashtra	11.72%
3.	Telangana	14.00%
4.	Tamil Nadu	7.40%
5.	Andhra Pradesh	6.17%
Total		58.17%

### Details of Gross NPA

E.

## (a) Segment-wise gross NPA as on March 31, 2025

S. No	Segment- wise breakup of gross NPAs	Gross NPA (%)*
1.	Retail	
A.	Mortgages (home loans and loans against property)	0.13
B.	Gold loans	-
C.	Vehicle Finance	-
D.	MFI (Agriculture & allied activities)	-
E.	MSME	-
F.	Capital market funding (loans against shares, margin funding)	-
G.	Others (Services and Unsecured personal loans)	99.87
2.	Wholesale	
A.	Infrastructure	-
B.	Real Estate (including builder loans)1	-
C.	Promoter Funding	-
D.	Any other sector (as applicable)	-
E.	Others	-
Total		100

#### F. Details of Assets and liabilities

## (a) Residual maturity profile wise into several bucket:

Particulars	Up to 30/31 days	More than 1 month to 2 months	More than 2 months to 3 months	More than 3 months to 6 months	More than 6 months to 1 year	More than 1 year to 3 years	More than 3 years to 5 years	More than 5 years	Total In ₹ millions
Deposits	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Advances	5,570.35	4535.73	4194.63	11098.46	16459.04	25150.91	5126.07	7624.33	79759.53
Investments	11292.24	0.00	87.54	0.00	0.00	0.00	0.00	0	11379.78
Borrowings	3,929.04	3924.63	3952.11	13367.61	19187.72	26014.85	942.96	0	71948.92
Foreign Currency Assets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Foreign currency liabilities	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

## G. Additional details of loans made by Issuer where it is a housing finance company

NA

## H. Disclosure of latest ALM statements to stock exchange

**₹ Million** 

O	ver 1	Over 2	Over 3	Over 3-6	Over 6-12	Over 1-3	Over 3-5	Over 5	Total
	Month	Months	Months	Months	Months	Years	Years	Years	

Liabilities									
Borrowings	3929.04	3924.63	3952.11	13367.61	19817.72	26014.85	942.97	-	71948.92
Other Liabilities	2143.19	327.80	296.17	493.59	790.29	2606.32	426.89	677.67	7761.94
Equity	-	-	-	-	-	-	-	31626.94	31626.94
Total	7359.59	4867.48	4490.52	14737.91	21663.40	30230.05	3296.505	32713,47	119358.92
Assets									
Cash & Bank Balances	5007.77	553.87	1554.19	1871.81	2621.96	593.97	0	0	12203.52
Investments	11,292.24	0	87.54	-	-	-	-	-	11379.78
Loans & Advances	5,840.22	4,784.64	4,424.82	11,707.11	17,359.96	26,512.34	7,052.72	7,794.05	85,475.86
Fixed Assets	-	-	-	-	-	-	-	189.20	189.20
Other Assets	12088.94	29.23	27.44	73.09	188.40	250.72	177.78	2425.62	15,261.21

## 2. Resignation and Appointment of Key Managerial Personnel:

(a) The Board of Directors in their meeting dated August 23, 2024 have approved the appointment of Mr. Anil Kumar Misra (08066460) as an Additional, Non-Executive, Independent Director for a period of 5 years subject to the approval of the shareholders of the Company. The

- Private & Confidential Date: June 16, 2025
- shareholders in the Annual General Meeting on September 30, 2024 have further approved the same. Mr. Misra has been also appointed as the Chairman of the Board.
- (b) The Board of Directors vide their resolution dated November 14, 2024 have appointed Prachi Mathur as the Company Secretary and Key Managerial Personnel of the Company with effect from November 14, 2024.
- (c) The Board of Directors vide their resolution dated October 07, 2024, have taken on record the resignation of Mr. Thomas Joseph as the Company Secretary and Key Managerial Personnel of the Company with effect from October 01, 2024

#### 3. Audited financial statements

- (a) Audited standalone financial statements for financial year ending March 31, 2025

  https://public-assets.prod.navi-tech.in/navi-website-assets/documents/Financial%20Results%20March%2031%202025.pdf
- (b) Audited standalone financial statements for financial year ending March 31, 2024 https://public-navi-docs.s3.ap-south-1.amazonaws.com/March%202024
- (c) Audited consolidated financial statements for financial year ending March 31, 2024 https://public-navi-docs.s3.ap-south-1.amazonaws.com/March%202024
- (d) Audited standalone financial statements for financial year ending March 31, 2023 https://public-navi-docs.s3.ap-south-1.amazonaws.com/March%202023
- (e) Audited consolidated financial statements for financial year ending March 31, 2023 https://public-navi-docs.s3.ap-south-1.amazonaws.com/March%202023

#### **ANNEXURE 10**

#### **APPLICATION FORM UNDER FORM PAS-4**

1.	Name:							
2.	Father	's Name:						
3.	Compl	lete address including flat/ house number/ street, locality, pin code						
4.	Phone	e number, if any:						
5.	Email	ID, if any:						
6.	PAN:							
7.	Bank a	account details:						
8.	Demat Account Details:							
9.	Tick w	hichever is applicable:-						
	(a)	The applicant is not required to obtain Government approval under the Foreign Exchange Management (Non-debt Instruments) Rules, 2019 prior to subscription of shares:						
	(b)	The applicant is required to obtain Government approval under the Foreign Exchange Management (Non-debt Instruments) Rules, 2019 prio to subscription of shares and the same has been obtained, and is enclosed herewith:						
Sig	nature o	of the application						
Init	ial of the	officer of the Issuer designated to keep the record						

Date: June 16, 2025

# ANNEXURE 11 CONSENT LETTER FROM MERCHANT BANKER



June 11, 2025

To, NAVI FINSERV LIMITED CIN:U65923KA2012PLC062537

Subject: Consent to Act as Merchant Banker for the Issue of Non-Convertible Debentures under SEBI (Issue and Listing of Non-Convertible Securities) Regulations, 2021 of NAVI FINSERV LIMITED ("the Company")

Dear Sir/Madam,

We, SKI Capital Services Limited, a SEBI-registered Merchant Bankers holding Registration Number INM000012768, hereby confirm our consent to act as the Merchant Banker for the proposed issue, by way of Private Placement basis of Non-Convertible Debentures ("NCDs") by the Company in accordance with the Securities and Exchange Board of India (Issue and Listing of Non-Convertible Securities) Regulations, 2021 (hereinafter referred to as the "Regulations").

We confirm that there are no disciplinary actions or proceedings pending against us which may affect our ability to act as the Merchant Banker for the proposed issue.

The scope of our services and the fee structure shall be as per the separate engagement letter signed between the issuer and us.

Please feel free to contact us for any further information or clarification.

Thanking you,

Vodla

For SKI Capital Services Limited

Manick Wadhwa Authorized Signatory dcm@skicapital.net

SKI Capital Services Limited

Equity | Commodity | Derivatives | Merchant Banking | RTA | Insurance | Alternative Investment

Tel: 011-45046000 | www.skicapital.net | Email: contact@skicapital.net

Rgd. Office: 718, Dr. Joshi Road, Karol Bagh, New Delhi – 110005 | CIN: U74899DL1993PLC054443